



The Council of
Independent Colleges

Key Indicators Tool (KIT)

PART B

2022

Sample University_36

Prepared by **The Austen Group**,
a Division of Ruffalo Noel Levitz

Sponsored by



CIC KEY INDICATORS TOOL 2022

PART B: FINANCIAL NATIONAL AND MID EAST REGION Sample University_36

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INTRODUCTION

The Key Indicators Tool (KIT) was developed for the Council of Independent Colleges (CIC) by the Austen Group in 2004. This annual benchmarking report provides 20 indicators of institutional performance for small and mid-sized private not-for-profit colleges and universities. Part A covers student information (enrollment, recruitment, progression) and information related to the faculty. Part B covers a wide range of financial information, such as tuition revenue and financial aid, as well as resources and expenditures. The KIT benchmarking report is an important component of CIC's data initiatives, designed to enhance institutional effectiveness and decision making. This confidential resource is prepared for the exclusive use of CIC member presidents, who in turn may choose to share some or all of the report with key staff, board members, or other constituents. Originally developed with support from the William Randolph Hearst Foundations, CIC gratefully acknowledges Ruffalo Noel Levitz's continued financial support of CIC's benchmarking reports.

Data

The KIT uses data from the Integrated Postsecondary Education Data System (IPEDS), the major national source of publicly available information on postsecondary institutions, provided by the U.S. Department of Education's National Center for Education Statistics. The KIT dataset contains information on nearly 750 four-year, private not-for-profit colleges and universities belonging to five Basic Carnegie Classification categories that represent 81 percent of CIC's membership: Baccalaureate Colleges–Diverse Fields, Baccalaureate Colleges–Arts & Sciences, Master's Colleges and Universities (smaller programs), Master's Colleges and Universities (medium programs), and Master's Colleges and Universities (larger programs). Institutions are identified using the new 2021 Carnegie Classification. As a result, 59 institutions are new to the basic database (21 MA, 38 BA). Sixteen institutions are no longer in the database, primarily because of closures. The major change in the 2021 classification for CIC institutions is that the percentage in the doctoral categories increased from 12.5% to 16% of all members. Only institutions with complete data for all five years of comparison are included in each table and chart.

Beginning with the 2021 KIT, CIC has used the IPEDS "Instructional, research and public service FTE staff" and "Part-time instructional, research and public service" variables for indicators Student/Faculty Ratio (Key Indicator 6) and Part-time Faculty (Key Indicator 7). Previously CIC used "Instructional staff, primarily instruction, Full-time and Part-time." As a result, the KIT report will rely on the IPEDS calculation for instructional FTE and a broader definition for instructional staff. For the vast majority of CIC institutions this will make no difference, but for a few it will result in a more useful measure of student-faculty ratio and percentage of part-time faculty.

Data from IPEDS were not altered nor were missing values imputed unless corrected information was provided to CIC directly from an institution. CIC member institutions with incomplete IPEDS data for the most recent year were given the opportunity to submit data prior to the 2022 KIT report's update. In situations where some data for an institution were unavailable, the tables that present the institution's data contain blank cells and the data were not plotted on that indicator's charts.

Format and Analyses

The KIT provides an individually customized report for each institution with regional and national comparisons over a five-year period based on four sorting criteria: region, financial resources, enrollment size, and 2021 Basic Carnegie Classification. Four pages or worksheets are devoted to each of the 20 indicators, one page for each sorting criterion. Each page contains two charts: a national comparison and a regional comparison.

Individually Customized. A customized KIT has been prepared for each CIC member college and university. Each institution's unique data are plotted against national and regional backdrops. On pages presenting comparisons by financial resources, enrollment size, and Carnegie classification, a box in the upper right corner indicates the institution's corresponding category. Your institution's data are plotted on the charts in bright yellow.

Adjusting Charts. There may be times when the trend line for your institution does not appear because it falls below the minimum amount selected for a particular chart. You can rescale the chart by first clicking on the y-axis to the left of the chart to select it. Then right click and a Format Axis box will appear on the right side of the page. Under Axis Options and Bounds, you will see the Minimum option with a number to the right, which is the current setting for the chart. Simply replace that number with one that will include your data and either hit enter or click back on the Excel worksheet.

Five-Year Trends. To understand how an institution has performed over time and to indicate the direction of a trend, the charts cover five-year periods. Indicators 1-11 cover academic year 2016-2017 through academic year 2020-2021. Indicators 12-20 cover academic year 2015-2016 through academic year 2019-2020. In every case, the most recent IPEDS data are used. When data are presented as whole numbers, a five-year percentage change is calculated.

Medians versus Means. The KIT uses national and regional median values (identical to the 50th percentile). The advantage of using median values instead of the mean (average) is that the median is less influenced by high or low extremes, thus providing a more meaningful mid-point for comparative

Four Sorting Criteria. The 20 indicators are presented according to four criteria: region of the country, financial resources, enrollment size, and 2021 Basic Carnegie Classification. The individual pages for each indicator are identified on the Excel tabs as "R" for region; "F" for financial resources; "S" for enrollment size; and "C" for Carnegie classification.

1. **Region:** Each institution is located in one of the six regional categories as outlined below. These regions were selected to reflect the distribution and affinity of CIC member institutions and are not identical to those assigned in IPEDS.

Region	State
Far West	Alaska, California, Hawaii, Nevada, Oregon, Washington
Mid East	Delaware, District of Columbia, Maryland, New Jersey, New York, Pennsylvania
Midwest	Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Ohio, Wisconsin
New England	Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont
Southeast	Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
West	Arizona, Colorado, Idaho, Kansas, Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Utah, Wyoming

2. **Financial Resource Quartile:** Each institution was placed in one of four quartiles based on an institution's financial resources. The financial resource measure was calculated by converting two equally weighted indicators: *Net Tuition Revenue per Student* (Key Indicator 15) and *Endowment Assets per Student* (Key Indicator 18). An average of the three most recent years for this calculation is used to create a percentile rank of all institutions in the dataset. Each institution was then assigned to a national and regional quartile based on the distribution of the KIT dataset for the most recent year.

3. Enrollment Size: Institution size uses four enrollment categories: (1) fewer than 1,000 students; (2) 1,000 to 2,000 students; (3) greater than 2,000 to 3,000 students; and (4) greater than 3,000 students. The most recent year's fall full-time equivalent (FTE) enrollment was used to determine size.

4. 2021 Basic Carnegie Classification: The KIT provides comparisons based upon the following five basic Carnegie classifications established in 2005 and revised in 2021: Baccalaureate Colleges–Diverse Fields, Baccalaureate Colleges–Arts & Sciences, Master's Colleges and Universities (smaller programs), Master's Colleges and Universities (medium programs), and Master's Colleges and Universities (larger programs). The classification groups comprise 81 percent of CIC's membership. For additional information about the 2021 Basic Carnegie Classifications, including definitions of various categories, visit:

<http://carnegieclassifications.iu.edu/>

Distribution. The following table shows the relative distribution of institutions in the KIT dataset within each region by national financial resource quartile, enrollment size category, and Carnegie classification.

	Financial Resources		Enrollment Size		Carnegie Classification	
		%		%		%
Far West	Quartile 1 (top)	41%	>3,000	14%	MA-Larger	18%
	Quartile 2	28%	2,001-3,000	8%	MA-Medium	21%
	Quartile 3	17%	1,000-2,000	37%	MA-Smaller	18%
	Quartile 4 (bottom)	14%	<1,000	41%	BA-Arts & Sciences	28%
					BA-Diverse Fields	14%
Mid East	Quartile 1 (top)	34%	>3,000	18%	MA-Larger	31%
	Quartile 2	30%	2,001-3,000	26%	MA-Medium	16%
	Quartile 3	25%	1,000-2,000	37%	MA-Smaller	11%
	Quartile 4 (bottom)	11%	<1,000	19%	BA-Arts & Sciences	30%
					BA-Diverse Fields	12%
Midwest	Quartile 1 (top)	24%	>3,000	14%	MA-Larger	21%
	Quartile 2	28%	2,001-3,000	18%	MA-Medium	15%
	Quartile 3	23%	1,000-2,000	41%	MA-Smaller	14%
	Quartile 4 (bottom)	25%	<1,000	27%	BA-Arts & Sciences	27%
					BA-Diverse Fields	24%
New England	Quartile 1 (top)	46%	>3,000	23%	MA-Larger	30%
	Quartile 2	24%	2,001-3,000	24%	MA-Medium	13%
	Quartile 3	21%	1,000-2,000	31%	MA-Smaller	13%
	Quartile 4 (bottom)	10%	<1,000	21%	BA-Arts & Sciences	34%
					BA-Diverse Fields	10%
Southeast	Quartile 1 (top)	13%	>3,000	7%	MA-Larger	10%
	Quartile 2	18%	2,001-3,000	11%	MA-Medium	11%
	Quartile 3	28%	1,000-2,000	42%	MA-Smaller	13%
	Quartile 4 (bottom)	42%	<1,000	39%	BA-Arts & Sciences	31%
					BA-Diverse Fields	36%
West	Quartile 1 (top)	11%	>3,000	7%	MA-Larger	20%
	Quartile 2	25%	2,001-3,000	10%	MA-Medium	16%
	Quartile 3	33%	1,000-2,000	38%	MA-Smaller	13%
	Quartile 4 (bottom)	31%	<1,000	44%	BA-Arts & Sciences	8%
					BA-Diverse Fields	43%
National			>3,000	13%	MA-Larger	20%
			2,001-3,000	17%	MA-Medium	15%
			1,000-2,000	39%	MA-Smaller	13%
			<1,000	32%	BA-Arts & Sciences	27%
					BA-Diverse Fields	25%

Appendix. At the end of each part of the report is an appendix that defines each indicator, detailing the source of the IPEDS data utilized, and the formulas used to calculate ratios and other measures.

The IPEDS Data Feedback Report

Each fall the National Center for Education Statistics sends to college and university presidents a summary benchmarking report that compares IPEDS data from the most recent year for their institution to a select group of similar colleges and universities. This Data Feedback Report (DFR) may be a useful companion to CIC's Key Indicators Tool (KIT) report. Data for both reports come from the same source, although not all of the indicators are identical. Furthermore, the DFR provides data for only the most recent reporting year, whereas the KIT presents trends over the most recent five years. The Data Feedback Report for any Title IV participating institution is available on the IPEDS website:

<http://nces.ed.gov/ipeds/>

The Council of Independent Colleges

The Council of Independent Colleges (CIC) is an association of 762 nonprofit independent colleges and universities, state-based councils of independent colleges, and other higher education affiliates, that works to support college and university leadership, advance institutional excellence, and enhance public understanding of independent higher education's contributions to society. CIC is the major national organization that focuses on services to leaders of independent colleges and universities and state-based councils. CIC offers conferences, seminars, publications, and other programs and services that help institutions improve educational quality, administrative and financial performance, student outcomes, and institutional visibility. It conducts the largest annual conferences of college and university presidents and of chief academic officers in the United States. Founded in 1956, CIC is headquartered at One Dupont Circle in Washington, DC. For more information, visit

www.cic.edu

For questions or comments about CIC's benchmarking services, including the Financial Indicators Tool (FIT), please contact Jason Rivera, CIC Director of Strategic Research, by phone at (202) 466-7230 or by email at

jrivera@cic.edu

RNL

Ruffalo Noel Levitz (RNL) is the leading provider of higher education enrollment, student success, and fundraising solutions. The firm serves more than 1,900 colleges and universities through data-driven solutions focused on the entire lifecycle of enrollment and fundraising, assuring students find the right program, graduate on time, secure their first job in their chosen field, and give back to support the next generation. With a deep knowledge of the industry, RNL provides institutions the ability to scale their efforts by tapping into a community of support and resources. To learn more, visit:

www.RuffaloNL.com

CIC BENCHMARKING SERVICES

CIC is pleased to offer the following benchmarking services to enhance the Key Indicators Tool (KIT).

Comparison Group KIT

Fee: \$500

This service provides CIC members a customized KIT report with the 25th, 50th, and 75th percentiles for each indicator for either one or two comparison groups selected by the institution. Customized groups permit more refined comparisons that may be useful for particular strategic objectives. Comparison groups may range in size from five to 25, though groups of 10 to 15 are recommended. Selecting two groups provides for multiple comparisons, perhaps of a peer and an aspirant group (see “Guidelines for Selecting Comparison Groups” available on the CIC website). Comparison institutions may be selected from among private, not-for-profit, four-year colleges or universities in the United States.

Online Consultations

Fee: \$650 (KIT only)

Fee: \$950 (KIT and FIT)

CIC has arranged with Mike Williams, president of the Austen Group, to provide web-based consultations using an institution’s KIT report with senior staff, boards, or faculty groups. The interactive online session employs voice and shared graphics, allowing participants to engage in substantive conversation about the institution's concerns and goals in light of the KIT data. This service provides a cost-effective approach to enhancing the value of the KIT for your institution. It also is possible to extend what is generally a one-hour consultation to 90 minutes to include the companion Financial Indicators Tool (FIT) in the presentation. The fee for a consultation using both the KIT and the FIT is \$950. Consultations should be scheduled at least four weeks in advance.

For additional information or to request any of these benchmarking services, please visit:

www.cic.edu/BenchmarkingServices

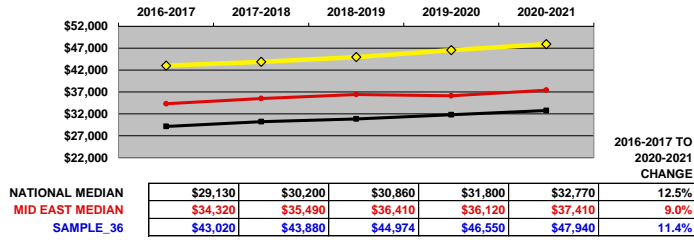
Or contact Jason Rivera, CIC Director of Strategic Research, by phone at (202) 466-7230 or by email:

jrivera@cic.edu

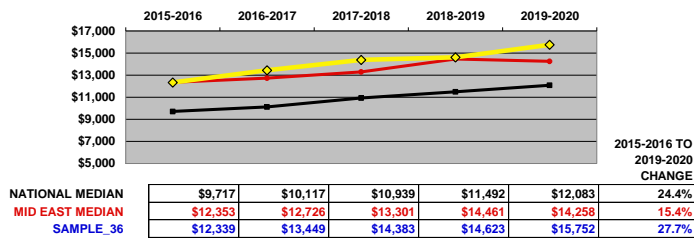
Sample University_36

KIT TRENDS: TUITION REVENUE AND FINANCIAL AID

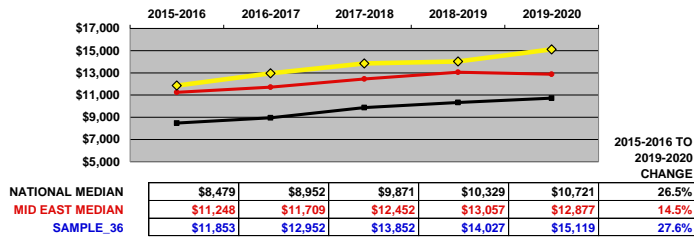
11) TUITION PRICE (\$) (PUBLISHED TUITION AND FEES FOR FULL-TIME, FIRST-YEAR STUDENTS)



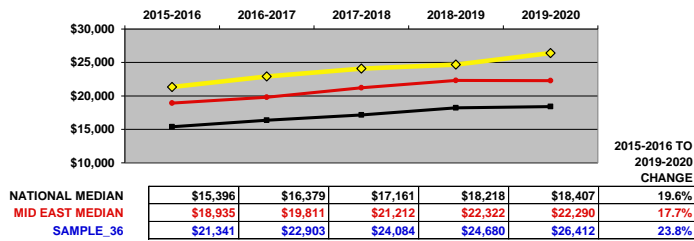
12) TOTAL INSTITUTIONAL AID PER STUDENT (\$) (FUNDED AND UNFUNDED)



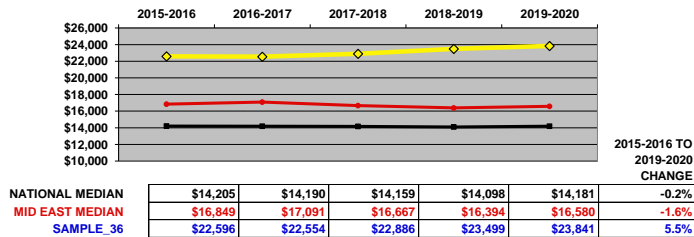
13) UNFUNDED INSTITUTIONAL AID PER STUDENT (\$) (FUNDED AND UNFUNDED)



14) AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$) (FUNDED AND UNFUNDED)

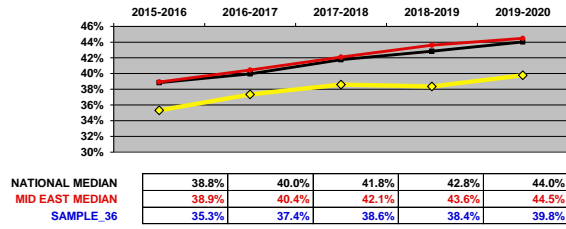


15) NET TUITION REVENUE PER STUDENT (\$) (TUITION AND FEES NET INSTITUTIONAL AID)

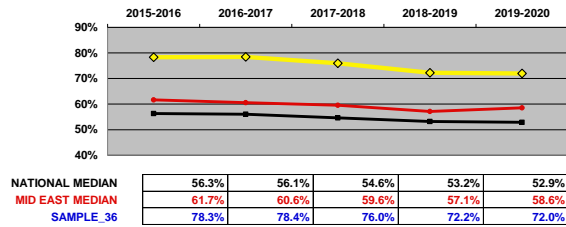


Sample University_36

16) DISCOUNT RATE (%) (INSTITUTIONAL FINANCIAL AID DIVIDED BY TUITION AND FEE REVENUE)

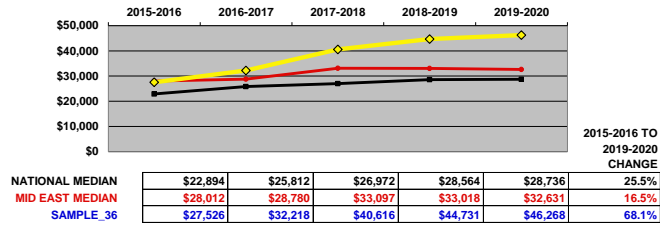


17) TUITION DEPENDENCY (%) (PERCENT OF TOTAL EXPENSES COVERED BY NET TUITION)

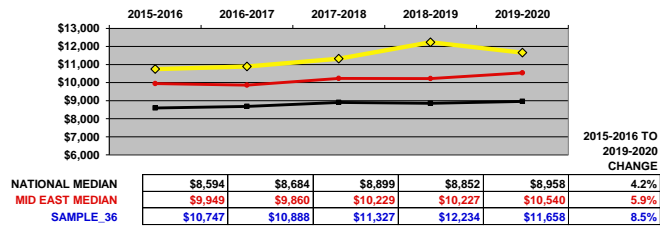


KIT TRENDS: RESOURCES AND EXPENDITURES

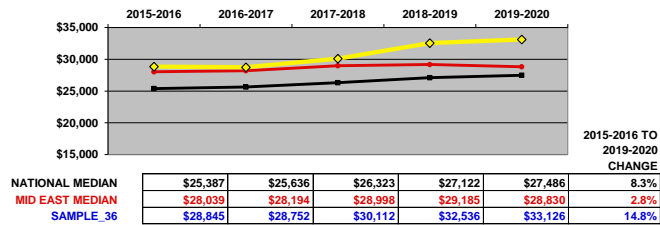
18) ENDOWMENT ASSETS PER STUDENT (\$)



19) INSTRUCTIONAL EXPENSE PER STUDENT (\$)



20) TOTAL EXPENSE PER STUDENT (\$)

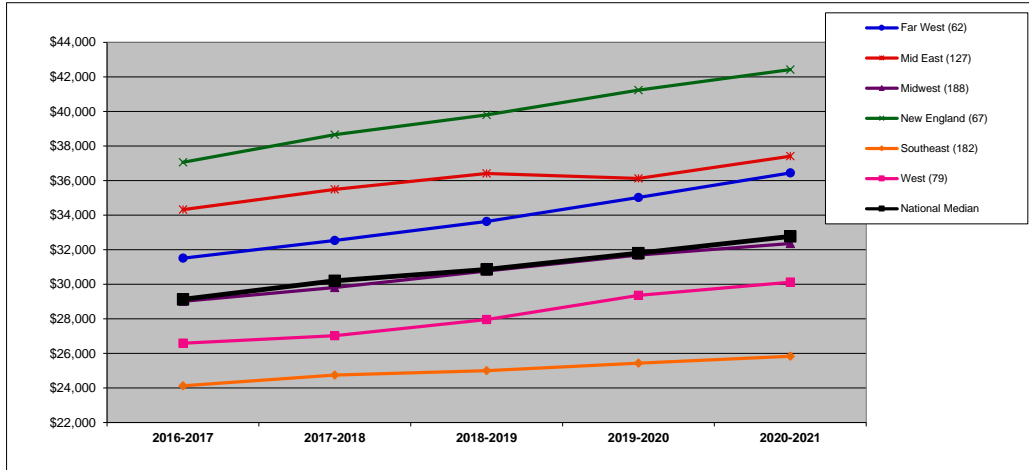


TUITION PRICE (\$) : BY REGION (11R)

DEFINITION: The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students.

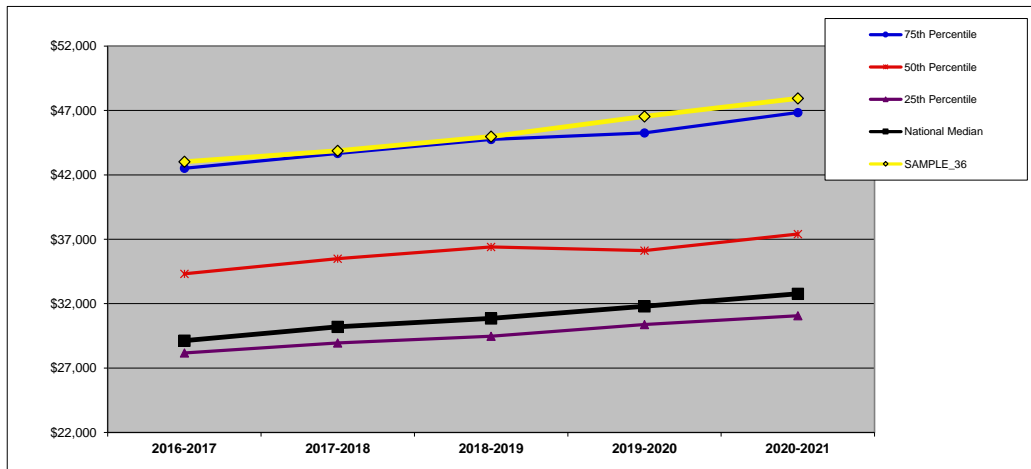
	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

NATIONAL (n=705). All data on this chart are presented as medians. See Introduction for description of regions.



	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
Far West (62)	\$ 31,510	\$ 32,535	\$ 33,635	\$ 35,025	\$ 36,445	15.7%
Mid East (127)	\$ 34,320	\$ 35,490	\$ 36,410	\$ 36,120	\$ 37,410	9.0%
Midwest (188)	\$ 29,013	\$ 29,812	\$ 30,770	\$ 31,693	\$ 32,358	11.5%
New England (67)	\$ 37,060	\$ 38,662	\$ 39,804	\$ 41,230	\$ 42,425	14.5%
Southeast (182)	\$ 24,125	\$ 24,750	\$ 25,003	\$ 25,440	\$ 25,836	7.1%
West (79)	\$ 26,590	\$ 27,030	\$ 27,960	\$ 29,360	\$ 30,120	13.3%
National Median	\$ 29,130	\$ 30,200	\$ 30,860	\$ 31,800	\$ 32,770	12.5%

MID EAST REGION (n=127). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
75th Percentile	\$ 42,515	\$ 43,665	\$ 44,753	\$ 45,262	\$ 46,847	10.2%
50th Percentile	\$ 34,320	\$ 35,490	\$ 36,410	\$ 36,120	\$ 37,410	9.0%
25th Percentile	\$ 28,172	\$ 28,948	\$ 29,477	\$ 30,380	\$ 31,063	10.3%
National Median	\$ 29,130	\$ 30,200	\$ 30,860	\$ 31,800	\$ 32,770	12.5%
SAMPLe_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

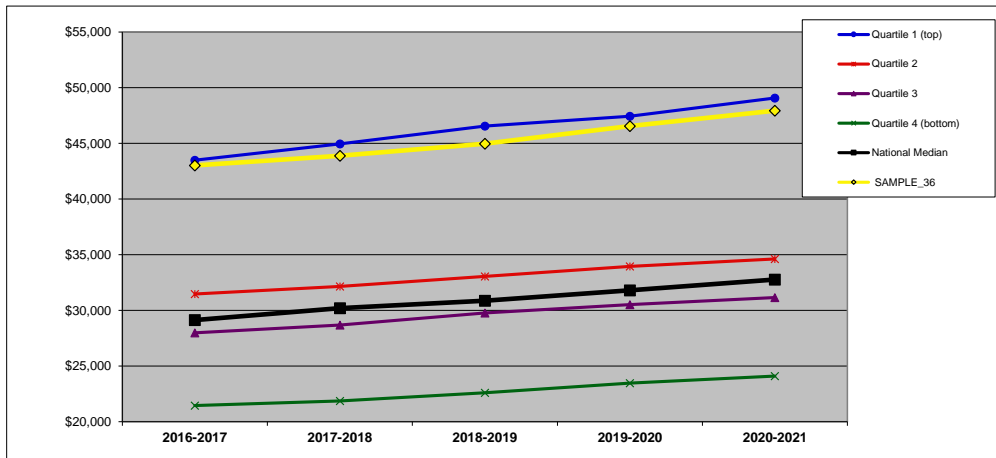
TUITION PRICE (\$): BY FINANCIAL RESOURCES (11F)

DEFINITION: The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students. (All national and regional data are presented as medians.)

	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

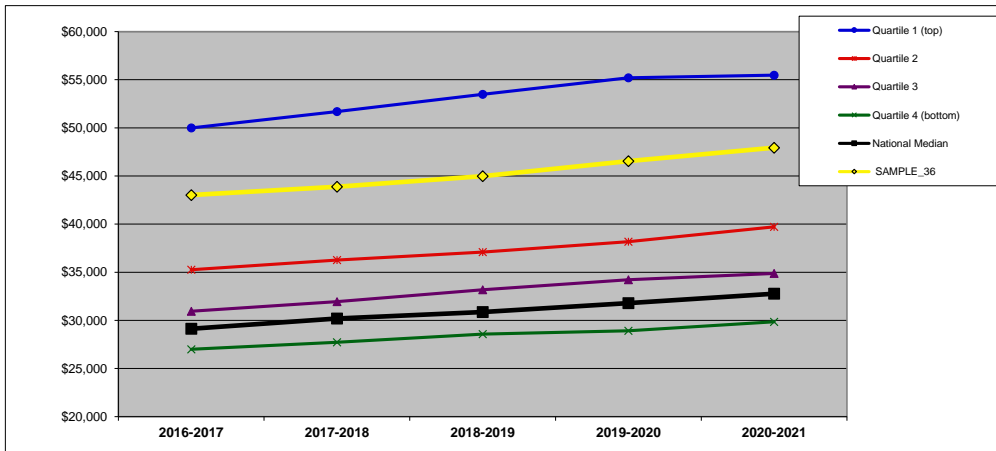
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=687).



	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
Quartile 1 (top)	\$ 43,490	\$ 44,958	\$ 46,554	\$ 47,440	\$ 49,076	12.8%
Quartile 2	\$ 31,472	\$ 32,154	\$ 33,050	\$ 33,960	\$ 34,620	10.0%
Quartile 3	\$ 27,984	\$ 28,680	\$ 29,773	\$ 30,520	\$ 31,154	11.3%
Quartile 4 (bottom)	\$ 21,452	\$ 21,873	\$ 22,592	\$ 23,474	\$ 24,100	12.3%
National Median	\$ 29,130	\$ 30,200	\$ 30,860	\$ 31,800	\$ 32,770	12.5%
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

MID EAST REGION: FINANCIAL RESOURCES (n=126).



	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
Quartile 1 (top)	\$ 49,994	\$ 51,698	\$ 53,487	\$ 55,204	\$ 55,476	11.0%
Quartile 2	\$ 35,262	\$ 36,262	\$ 37,101	\$ 38,175	\$ 39,718	12.6%
Quartile 3	\$ 30,950	\$ 31,950	\$ 33,180	\$ 34,226	\$ 34,876	12.7%
Quartile 4 (bottom)	\$ 27,000	\$ 27,720	\$ 28,564	\$ 28,918	\$ 29,853	10.6%
National Median	\$ 29,130	\$ 30,200	\$ 30,860	\$ 31,800	\$ 32,770	12.5%
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

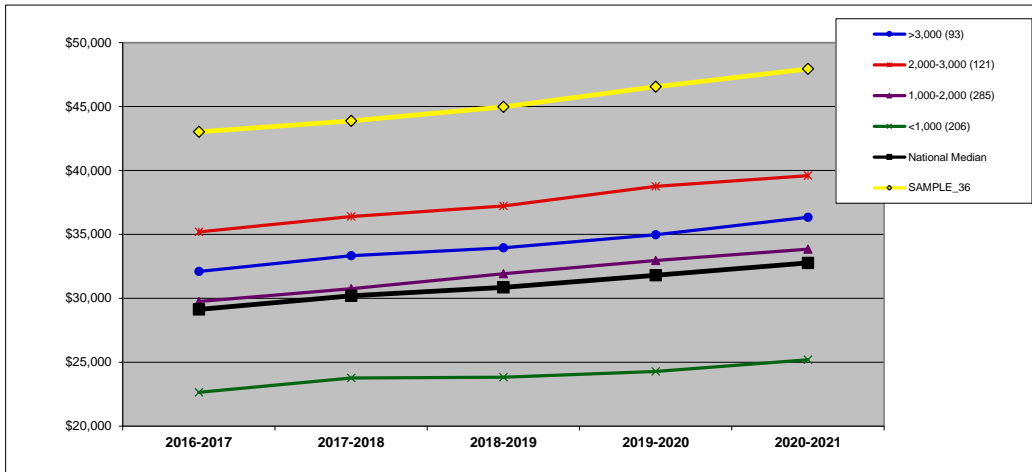
TUITION PRICE (\$): BY ENROLLMENT SIZE (11S)

DEFINITION: The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students. (All national and regional data are presented as medians.)

	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

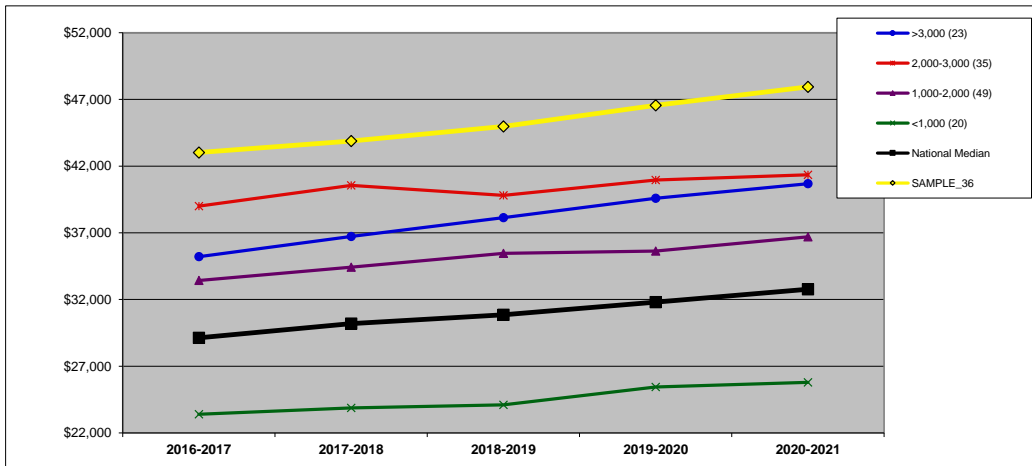
SIZE >3,000

NATIONAL: SIZE (n=705).



	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
>3,000 (93)	\$ 32,100	\$ 33,336	\$ 33,950	\$ 34,970	\$ 36,340	13.2%
2,000-3,000 (121)	\$ 35,192	\$ 36,402	\$ 37,226	\$ 38,760	\$ 39,592	12.5%
1,000-2,000 (285)	\$ 29,752	\$ 30,752	\$ 31,920	\$ 32,960	\$ 33,845	13.8%
<1,000 (206)	\$ 22,648	\$ 23,775	\$ 23,835	\$ 24,276	\$ 25,195	11.2%
National Median	\$ 29,130	\$ 30,200	\$ 30,860	\$ 31,800	\$ 32,770	12.5%
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

MID EAST REGION: SIZE (n=127).



	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
>3,000 (23)	\$ 35,210	\$ 36,732	\$ 38,138	\$ 39,592	\$ 40,680	15.5%
2,000-3,000 (35)	\$ 39,000	\$ 40,550	\$ 39,800	\$ 40,960	\$ 41,350	6.0%
1,000-2,000 (49)	\$ 33,426	\$ 34,430	\$ 35,462	\$ 35,628	\$ 36,700	9.8%
<1,000 (20)	\$ 23,400	\$ 23,870	\$ 24,100	\$ 25,441	\$ 25,791	10.2%
National Median	\$ 29,130	\$ 30,200	\$ 30,860	\$ 31,800	\$ 32,770	12.5%
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

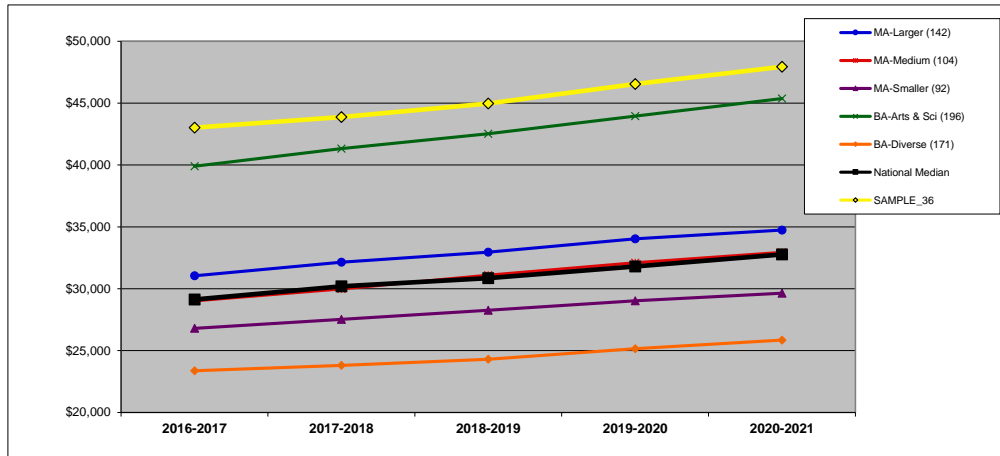
TUITION PRICE (\$): BY CARNEGIE CLASSIFICATION (11C)

DEFINITION: The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students. See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

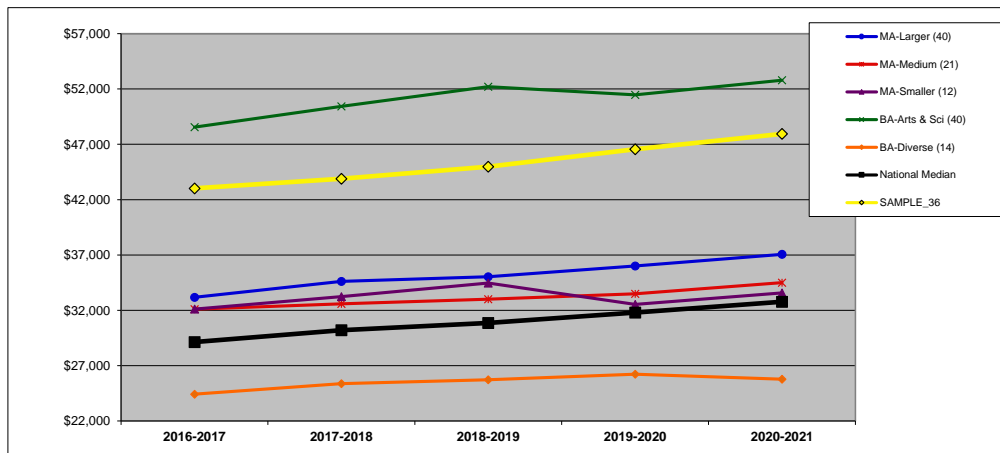
CARNEGIE MA-Larger

NATIONAL: CARNEGIE (n=705).



	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
MA-Larger (142)	\$ 31,045	\$ 32,150	\$ 32,962	\$ 34,027	\$ 34,743	11.9%
MA-Medium (104)	\$ 29,022	\$ 29,985	\$ 31,090	\$ 32,103	\$ 32,940	13.5%
MA-Smaller (92)	\$ 26,797	\$ 27,531	\$ 28,262	\$ 29,026	\$ 29,640	10.6%
BA-Arts & Sci (196)	\$ 39,900	\$ 41,322	\$ 42,523	\$ 43,953	\$ 45,373	13.7%
BA-Diverse (171)	\$ 23,370	\$ 23,800	\$ 24,300	\$ 25,150	\$ 25,850	10.6%
National Median	\$ 29,130	\$ 30,200	\$ 30,860	\$ 31,800	\$ 32,770	12.5%
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

MID EAST REGION: CARNEGIE (n=127).



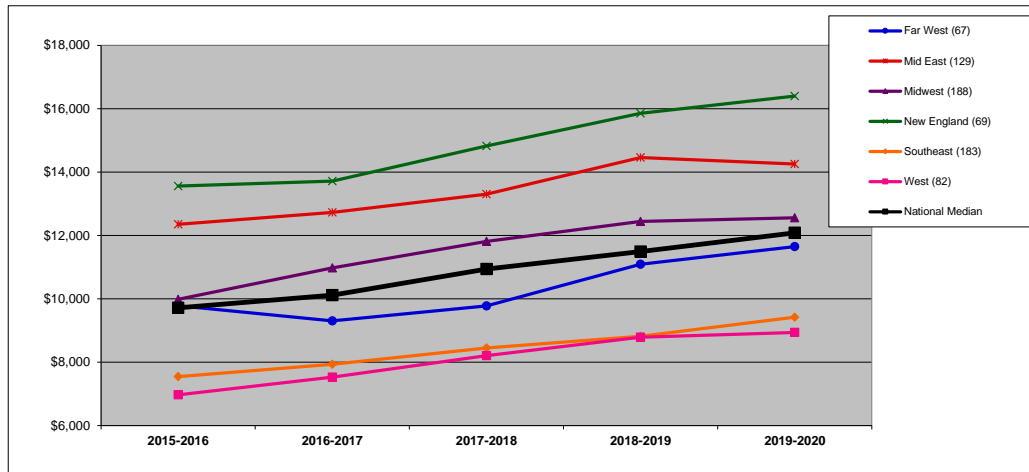
	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Y1 to Y5 Change
MA-Larger (40)	\$ 33,174	\$ 34,613	\$ 35,035	\$ 36,012	\$ 37,054	11.7%
MA-Medium (21)	\$ 32,098	\$ 32,580	\$ 32,998	\$ 33,492	\$ 34,498	7.5%
MA-Smaller (12)	\$ 32,106	\$ 33,243	\$ 34,463	\$ 32,525	\$ 33,580	4.6%
BA-Arts & Sci (40)	\$ 48,550	\$ 50,430	\$ 52,205	\$ 51,474	\$ 52,790	8.7%
BA-Diverse (14)	\$ 24,420	\$ 25,369	\$ 25,724	\$ 26,224	\$ 25,775	5.5%
National Median	\$ 29,130	\$ 30,200	\$ 30,860	\$ 31,800	\$ 32,770	12.5%
SAMPLE_36	\$ 43,020	\$ 43,880	\$ 44,974	\$ 46,550	\$ 47,940	11.4%

TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY REGION (12R)

DEFINITION: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

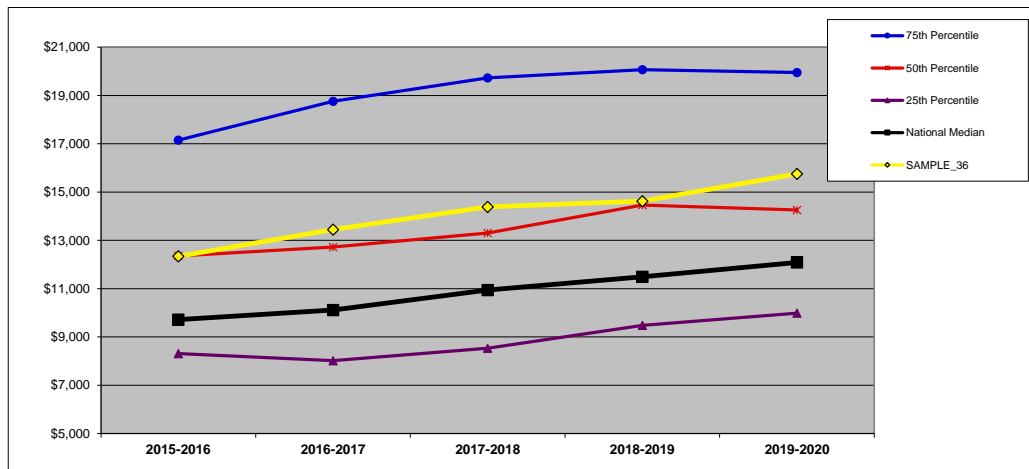
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

NATIONAL (n=718). All data on this chart are presented as medians. See Introduction for description of regions.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Far West (67)	\$ 9,781	\$ 9,305	\$ 9,780	\$ 11,089	\$ 11,649	19.1%
Mid East (129)	\$ 12,353	\$ 12,726	\$ 13,301	\$ 14,461	\$ 14,258	15.4%
Midwest (188)	\$ 9,985	\$ 10,975	\$ 11,816	\$ 12,441	\$ 12,558	25.8%
New England (69)	\$ 13,560	\$ 13,719	\$ 14,822	\$ 15,858	\$ 16,401	20.9%
Southeast (183)	\$ 7,545	\$ 7,937	\$ 8,452	\$ 8,820	\$ 9,421	24.9%
West (82)	\$ 6,970	\$ 7,529	\$ 8,205	\$ 8,789	\$ 8,939	28.3%
National Median	\$ 9,717	\$ 10,117	\$ 10,939	\$ 11,492	\$ 12,083	24.4%

MID EAST REGION (n=129). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



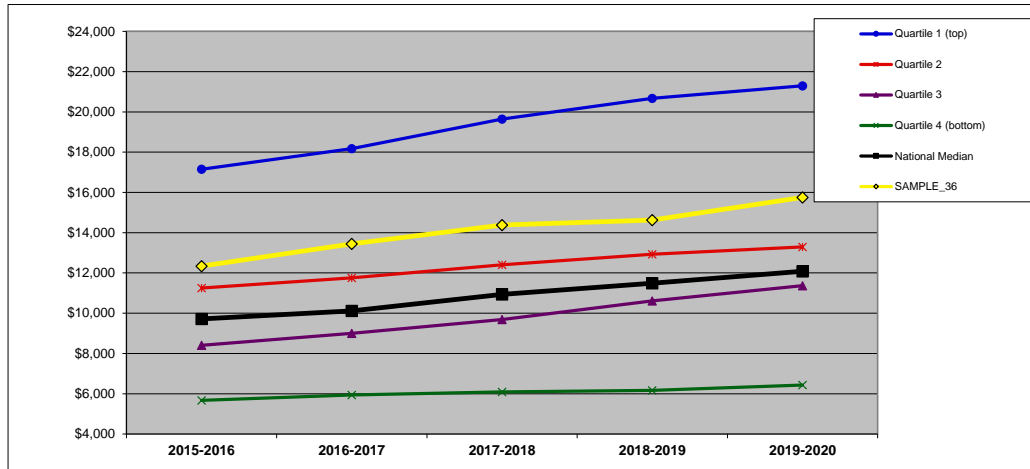
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
75th Percentile	\$ 17,150	\$ 18,756	\$ 19,731	\$ 20,067	\$ 19,949	16.3%
50th Percentile	\$ 12,353	\$ 12,726	\$ 13,301	\$ 14,461	\$ 14,258	15.4%
25th Percentile	\$ 8,313	\$ 8,017	\$ 8,531	\$ 9,475	\$ 9,984	20.1%
National Median	\$ 9,717	\$ 10,117	\$ 10,939	\$ 11,492	\$ 12,083	24.4%
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY FINANCIAL RESOURCES (12F)

DEFINITION: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

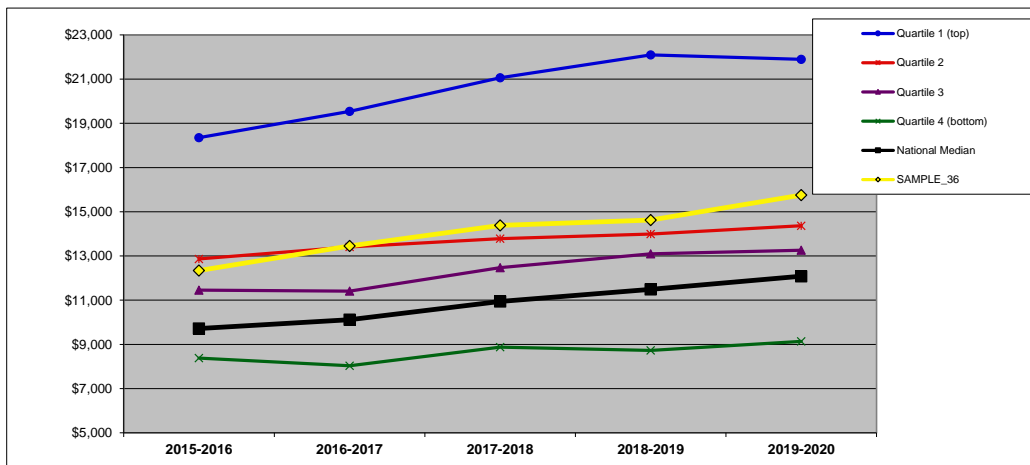
SAMPLE_36	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change	QUARTILES	
	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%	NATIONAL	1
							REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=699).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
	Quartile 1 (top)	\$ 17,150	\$ 18,177	\$ 19,645	\$ 20,670	\$ 21,296
Quartile 2	\$ 11,251	\$ 11,759	\$ 12,404	\$ 12,933	\$ 13,294	18.2%
Quartile 3	\$ 8,405	\$ 9,000	\$ 9,691	\$ 10,613	\$ 11,369	35.3%
Quartile 4 (bottom)	\$ 5,672	\$ 5,938	\$ 6,094	\$ 6,168	\$ 6,432	13.4%
National Median	\$ 9,717	\$ 10,117	\$ 10,939	\$ 11,492	\$ 12,083	24.4%
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

MID EAST REGION: FINANCIAL RESOURCES (n=128).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
	Quartile 1 (top)	\$ 18,352	\$ 19,539	\$ 21,059	\$ 22,096	\$ 21,897
Quartile 2	\$ 12,865	\$ 13,410	\$ 13,782	\$ 13,988	\$ 14,367	11.7%
Quartile 3	\$ 11,457	\$ 11,408	\$ 12,475	\$ 13,100	\$ 13,259	15.7%
Quartile 4 (bottom)	\$ 8,381	\$ 8,032	\$ 8,874	\$ 8,728	\$ 9,135	9.0%
National Median	\$ 9,717	\$ 10,117	\$ 10,939	\$ 11,492	\$ 12,083	24.4%
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

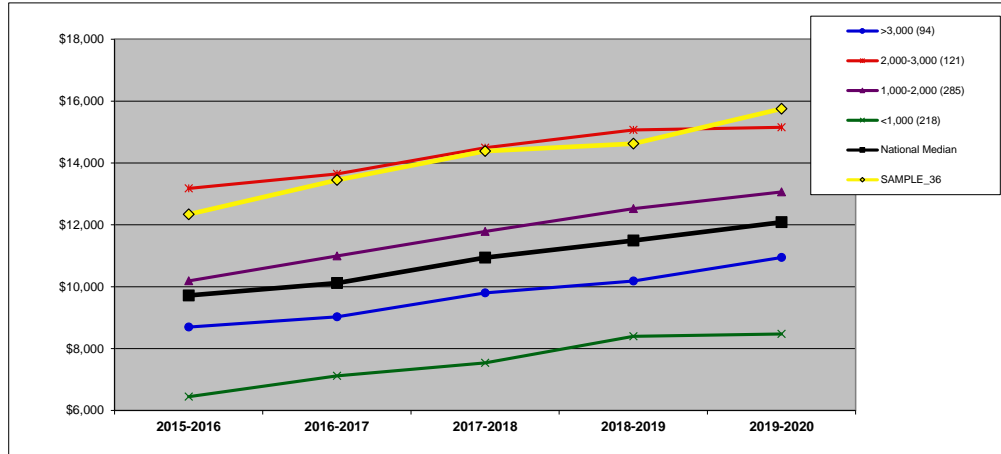
TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY ENROLLMENT SIZE (12S)

DEFINITION: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

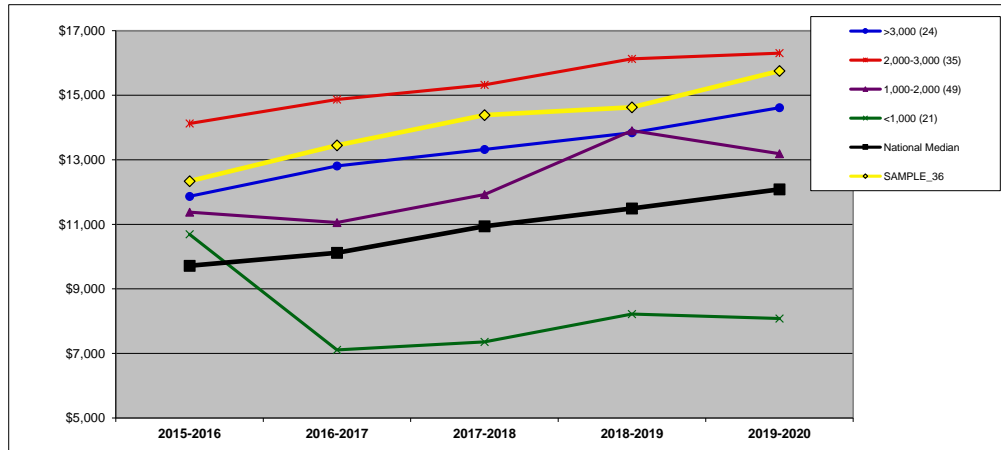
SIZE

NATIONAL: SIZE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (94)	\$ 8,694	\$ 9,025	\$ 9,798	\$ 10,181	\$ 10,944	25.9%
2,000-3,000 (121)	\$ 13,177	\$ 13,646	\$ 14,493	\$ 15,065	\$ 15,153	15.0%
1,000-2,000 (285)	\$ 10,187	\$ 10,992	\$ 11,786	\$ 12,521	\$ 13,063	28.2%
<1,000 (218)	\$ 6,444	\$ 7,119	\$ 7,539	\$ 8,398	\$ 8,471	31.5%
National Median	\$ 9,717	\$ 10,117	\$ 10,939	\$ 11,492	\$ 12,083	24.4%
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

MID EAST REGION: SIZE (n=129).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (24)	\$ 11,868	\$ 12,809	\$ 13,318	\$ 13,836	\$ 14,612	23.1%
2,000-3,000 (35)	\$ 14,123	\$ 14,869	\$ 15,323	\$ 16,127	\$ 16,303	15.4%
1,000-2,000 (49)	\$ 11,376	\$ 11,057	\$ 11,924	\$ 13,903	\$ 13,188	15.9%
<1,000 (21)	\$ 10,691	\$ 7,109	\$ 7,356	\$ 8,218	\$ 8,080	-24.4%
National Median	\$ 9,717	\$ 10,117	\$ 10,939	\$ 11,492	\$ 12,083	24.4%
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

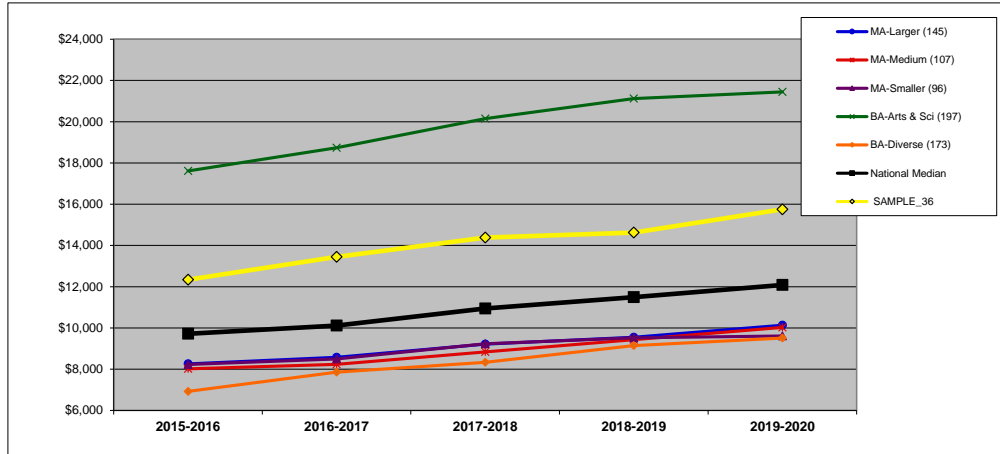
TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (12C)

DEFINITION: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

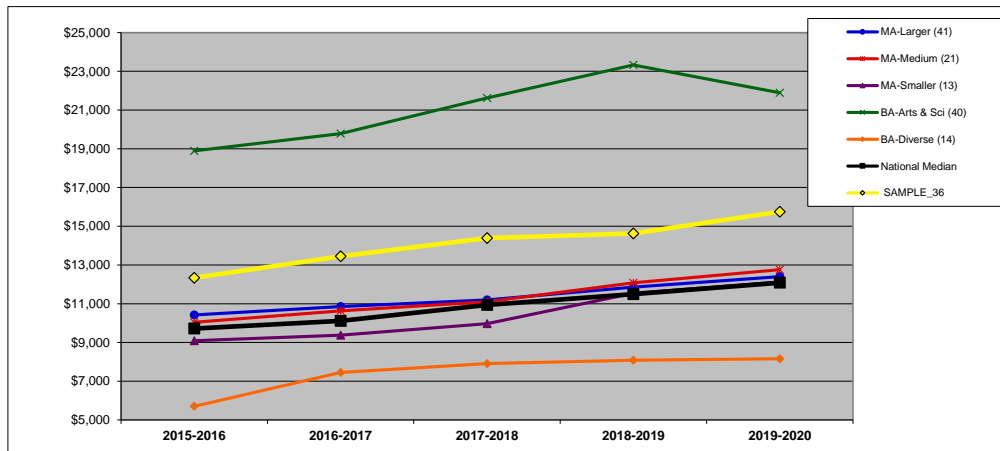
CARNEGIE MA-Larger

NATIONAL: CARNEGIE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (145)	\$ 8,257	\$ 8,576	\$ 9,218	\$ 9,549	\$ 10,131	22.7%
MA-Medium (107)	\$ 8,017	\$ 8,236	\$ 8,837	\$ 9,434	\$ 10,025	25.1%
MA-Smaller (96)	\$ 8,229	\$ 8,493	\$ 9,235	\$ 9,521	\$ 9,610	16.8%
BA-Arts & Sci (197)	\$ 17,612	\$ 18,739	\$ 20,151	\$ 21,125	\$ 21,446	21.8%
BA-Diverse (173)	\$ 6,923	\$ 7,851	\$ 8,331	\$ 9,141	\$ 9,508	37.3%
National Median	\$ 9,717	\$ 10,117	\$ 10,939	\$ 11,492	\$ 12,083	24.4%
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

MID EAST REGION: CARNEGIE (n=129).



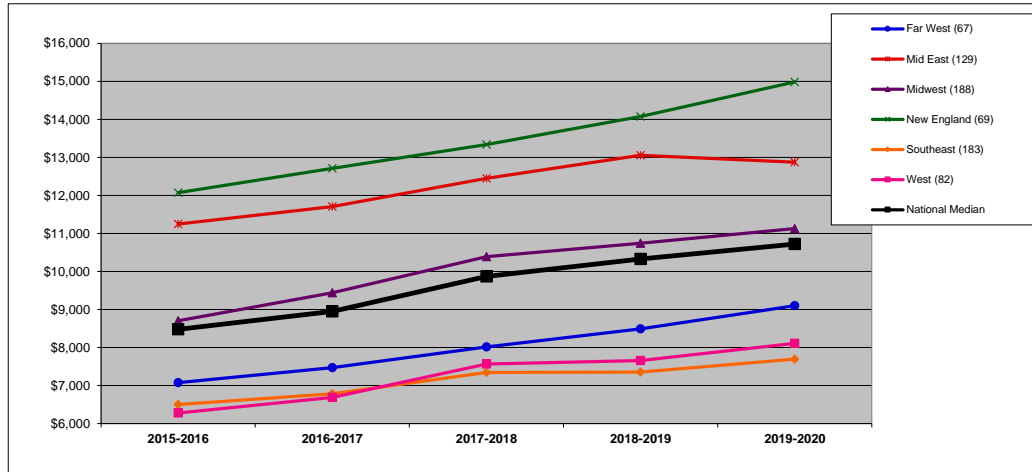
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (41)	\$ 10,420	\$ 10,850	\$ 11,201	\$ 11,854	\$ 12,400	19.0%
MA-Medium (21)	\$ 10,041	\$ 10,635	\$ 11,103	\$ 12,078	\$ 12,759	27.1%
MA-Smaller (13)	\$ 9,089	\$ 9,373	\$ 9,973	\$ 11,541	\$ 12,117	33.3%
BA-Arts & Sci (40)	\$ 18,892	\$ 19,785	\$ 21,622	\$ 23,328	\$ 21,897	15.9%
BA-Diverse (14)	\$ 5,702	\$ 7,453	\$ 7,905	\$ 8,084	\$ 8,159	43.1%
National Median	\$ 9,717	\$ 10,117	\$ 10,939	\$ 11,492	\$ 12,083	24.4%
SAMPLE_36	\$ 12,339	\$ 13,449	\$ 14,383	\$ 14,623	\$ 15,752	27.7%

UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY REGION (13R)

DEFINITION: The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

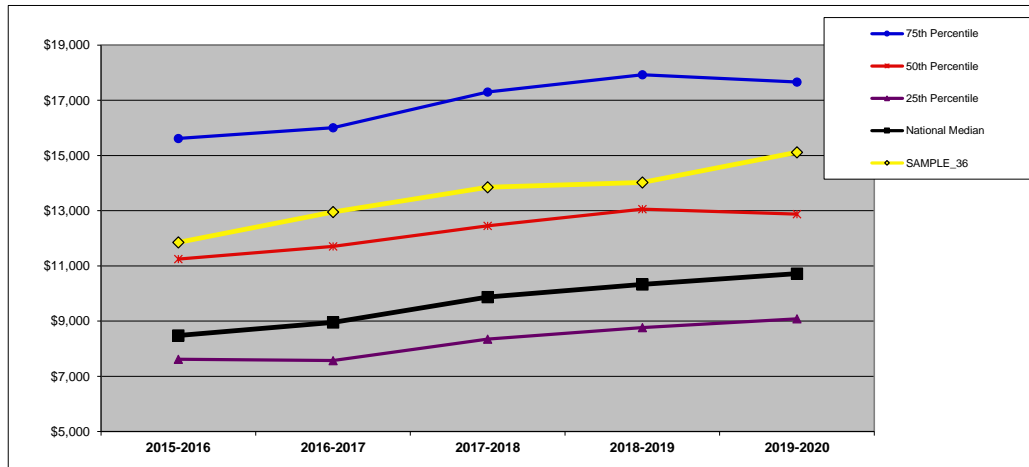
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

NATIONAL (n=718). All data on this chart are presented as medians. See Introduction for description of regions.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Far West (67)	\$ 7,077	\$ 7,469	\$ 8,018	\$ 8,490	\$ 9,100	28.6%
Mid East (129)	\$ 11,248	\$ 11,709	\$ 12,452	\$ 13,057	\$ 12,877	14.5%
Midwest (188)	\$ 8,704	\$ 9,441	\$ 10,390	\$ 10,744	\$ 11,129	27.9%
New England (69)	\$ 12,074	\$ 12,714	\$ 13,342	\$ 14,077	\$ 14,986	24.1%
Southeast (183)	\$ 6,501	\$ 6,785	\$ 7,344	\$ 7,354	\$ 7,695	18.4%
West (82)	\$ 6,278	\$ 6,687	\$ 7,566	\$ 7,659	\$ 8,111	29.2%
National Median	\$ 8,479	\$ 8,952	\$ 9,871	\$ 10,329	\$ 10,721	26.5%

MID EAST REGION (n=129). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
75th Percentile	\$ 15,620	\$ 16,005	\$ 17,303	\$ 17,928	\$ 17,663	13.1%
50th Percentile	\$ 11,248	\$ 11,709	\$ 12,452	\$ 13,057	\$ 12,877	14.5%
25th Percentile	\$ 7,616	\$ 7,572	\$ 8,350	\$ 8,769	\$ 9,083	19.3%
National Median	\$ 8,479	\$ 8,952	\$ 9,871	\$ 10,329	\$ 10,721	26.5%
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

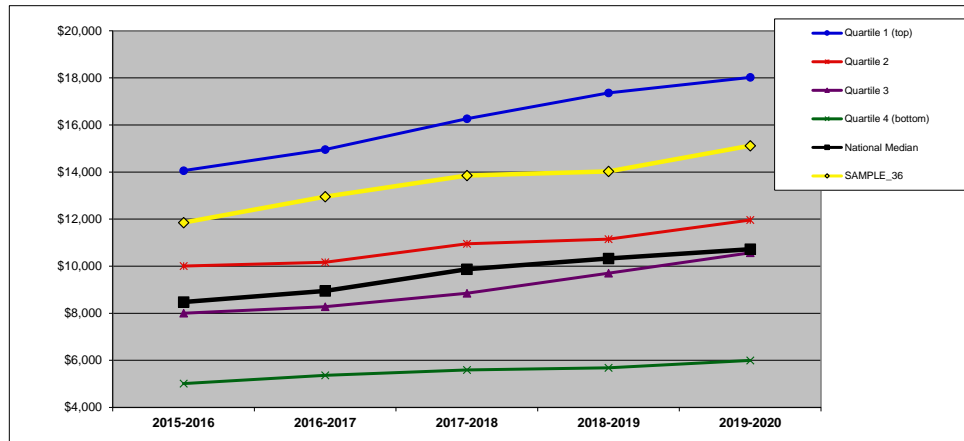
UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY FINANCIAL RESOURCES (13F)

DEFINITION: The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

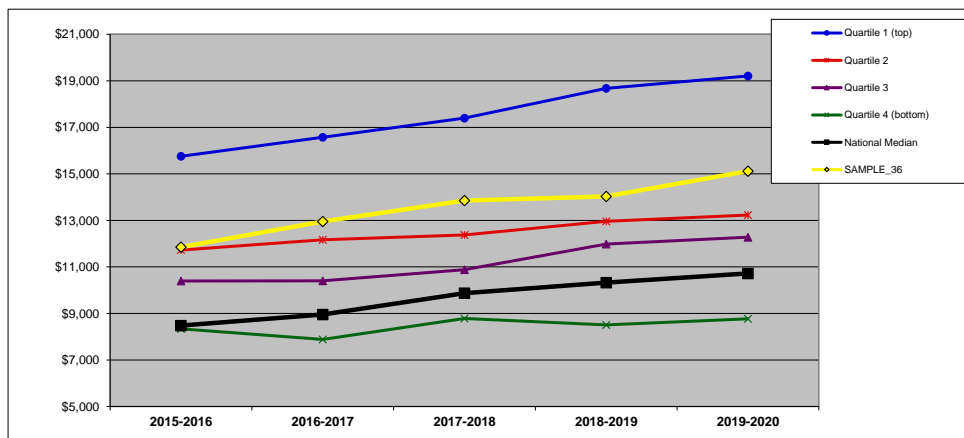
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=699).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Quartile 1 (top)	\$ 14,060	\$ 14,959	\$ 16,267	\$ 17,362	\$ 18,020	28.2%
Quartile 2	\$ 10,006	\$ 10,165	\$ 10,952	\$ 11,152	\$ 11,961	19.5%
Quartile 3	\$ 8,002	\$ 8,280	\$ 8,849	\$ 9,703	\$ 10,568	32.1%
Quartile 4 (bottom)	\$ 5,013	\$ 5,367	\$ 5,596	\$ 5,683	\$ 5,998	19.6%
National Median	\$ 8,479	\$ 8,952	\$ 9,871	\$ 10,329	\$ 10,721	26.5%
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

MID EAST REGION: FINANCIAL RESOURCES (n=128).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Quartile 1 (top)	\$ 15,756	\$ 16,570	\$ 17,397	\$ 18,675	\$ 19,209	21.9%
Quartile 2	\$ 11,724	\$ 12,166	\$ 12,378	\$ 12,961	\$ 13,230	12.8%
Quartile 3	\$ 10,394	\$ 10,400	\$ 10,878	\$ 11,981	\$ 12,278	18.1%
Quartile 4 (bottom)	\$ 8,340	\$ 7,882	\$ 8,784	\$ 8,504	\$ 8,769	5.2%
National Median	\$ 8,479	\$ 8,952	\$ 9,871	\$ 10,329	\$ 10,721	26.5%
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

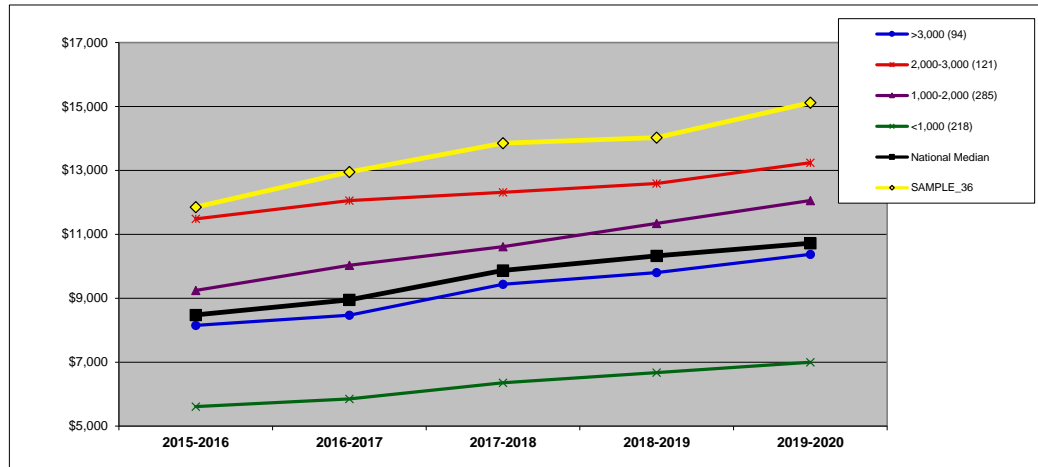
UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY ENROLLMENT SIZE (13S)

DEFINITION: The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

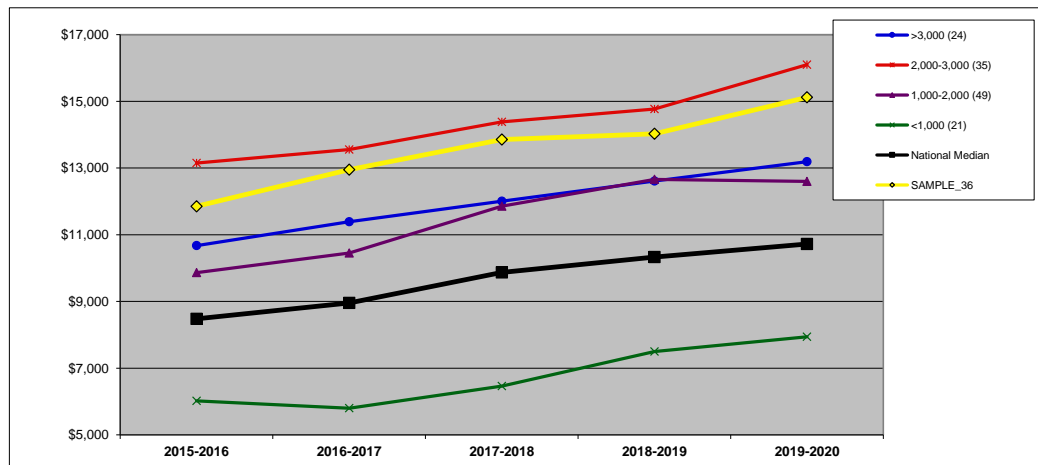
SIZE >3,000

NATIONAL: SIZE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (94)	\$ 8,151	\$ 8,469	\$ 9,436	\$ 9,801	\$ 10,374	27.3%
2,000-3,000 (121)	\$ 11,482	\$ 12,055	\$ 12,317	\$ 12,588	\$ 13,240	15.3%
1,000-2,000 (285)	\$ 9,245	\$ 10,034	\$ 10,615	\$ 11,343	\$ 12,057	30.4%
<1,000 (218)	\$ 5,611	\$ 5,848	\$ 6,357	\$ 6,672	\$ 6,997	24.7%
National Median	\$ 8,479	\$ 8,952	\$ 9,871	\$ 10,329	\$ 10,721	26.5%
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

MID EAST REGION: SIZE (n=129).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (24)	\$ 10,673	\$ 11,392	\$ 12,005	\$ 12,608	\$ 13,190	23.6%
2,000-3,000 (35)	\$ 13,149	\$ 13,553	\$ 14,381	\$ 14,768	\$ 16,100	22.4%
1,000-2,000 (49)	\$ 9,863	\$ 10,453	\$ 11,857	\$ 12,659	\$ 12,600	27.8%
<1,000 (21)	\$ 6,017	\$ 5,798	\$ 6,460	\$ 7,500	\$ 7,940	32.0%
National Median	\$ 8,479	\$ 8,952	\$ 9,871	\$ 10,329	\$ 10,721	26.5%
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

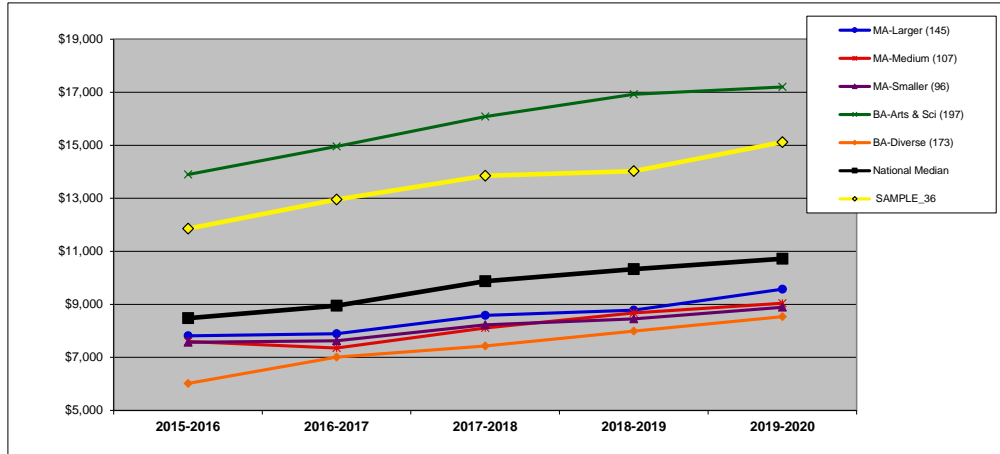
UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (13C)

DEFINITION: The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

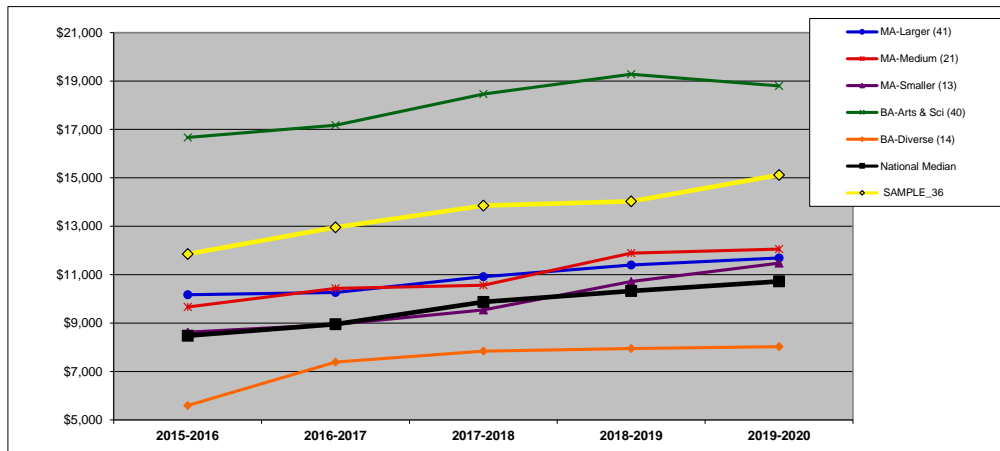
CARNEGIE MA-Larger

NATIONAL: CARNEGIE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (145)	\$ 7,813	\$ 7,891	\$ 8,584	\$ 8,783	\$ 9,573	22.5%
MA-Medium (107)	\$ 7,597	\$ 7,353	\$ 8,109	\$ 8,675	\$ 9,042	19.0%
MA-Smaller (96)	\$ 7,571	\$ 7,627	\$ 8,228	\$ 8,450	\$ 8,890	17.4%
BA-Arts & Sci (197)	\$ 13,897	\$ 14,959	\$ 16,083	\$ 16,924	\$ 17,199	23.8%
BA-Diverse (173)	\$ 6,017	\$ 7,007	\$ 7,432	\$ 7,992	\$ 8,535	41.8%
National Median	\$ 8,479	\$ 8,952	\$ 9,871	\$ 10,329	\$ 10,721	26.5%
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

MID EAST REGION: CARNEGIE (n=129).



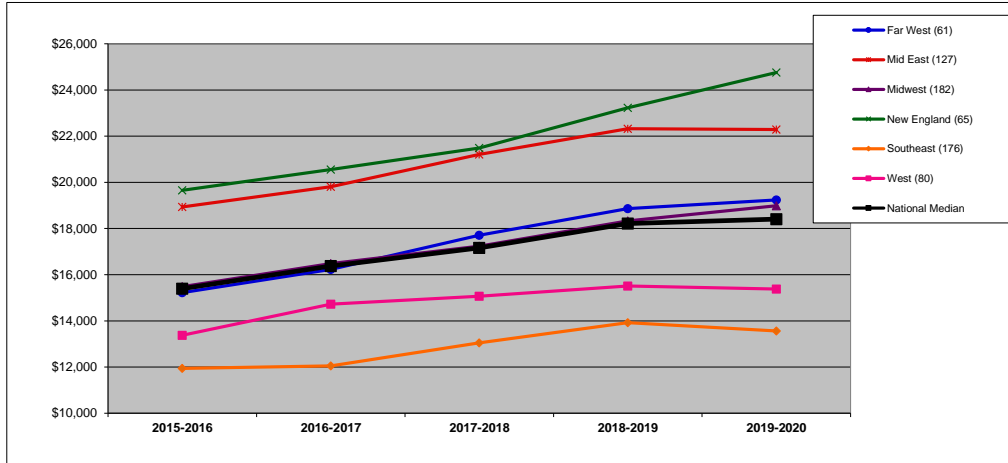
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (41)	\$ 10,170	\$ 10,266	\$ 10,918	\$ 11,400	\$ 11,690	14.9%
MA-Medium (21)	\$ 9,663	\$ 10,432	\$ 10,563	\$ 11,886	\$ 12,057	24.8%
MA-Smaller (13)	\$ 8,623	\$ 8,943	\$ 9,543	\$ 10,716	\$ 11,476	33.1%
BA-Arts & Sci (40)	\$ 16,670	\$ 17,169	\$ 18,457	\$ 19,280	\$ 18,795	12.8%
BA-Diverse (14)	\$ 5,593	\$ 7,390	\$ 7,841	\$ 7,949	\$ 8,026	43.5%
National Median	\$ 8,479	\$ 8,952	\$ 9,871	\$ 10,329	\$ 10,721	26.5%
SAMPLE_36	\$ 11,853	\$ 12,952	\$ 13,852	\$ 14,027	\$ 15,119	27.6%

AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY REGION (14R)

DEFINITION: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid.

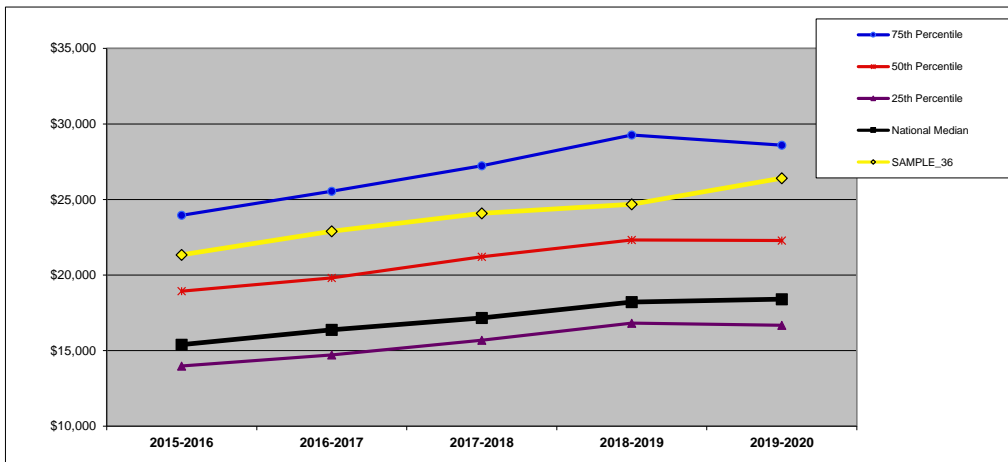
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

NATIONAL (n=691). All data on this chart are presented as medians. See Introduction for description of regions.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Far West (61)	\$ 15,223	\$ 16,228	\$ 17,705	\$ 18,860	\$ 19,237	26.4%
Mid East (127)	\$ 18,935	\$ 19,811	\$ 21,212	\$ 22,322	\$ 22,290	17.7%
Midwest (182)	\$ 15,484	\$ 16,479	\$ 17,235	\$ 18,327	\$ 18,986	22.6%
New England (65)	\$ 19,654	\$ 20,557	\$ 21,488	\$ 23,229	\$ 24,755	26.0%
Southeast (176)	\$ 11,943	\$ 12,050	\$ 13,051	\$ 13,923	\$ 13,561	13.5%
West (80)	\$ 13,377	\$ 14,724	\$ 15,065	\$ 15,511	\$ 15,376	14.9%
National Median	\$ 15,396	\$ 16,379	\$ 17,161	\$ 18,218	\$ 18,407	19.6%

MID EAST REGION (n=127). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
75th Percentile	\$ 23,955	\$ 25,553	\$ 27,233	\$ 29,267	\$ 28,598	19.4%
50th Percentile	\$ 18,935	\$ 19,811	\$ 21,212	\$ 22,322	\$ 22,290	17.7%
25th Percentile	\$ 13,985	\$ 14,716	\$ 15,693	\$ 16,820	\$ 16,675	19.2%
National Median	\$ 15,396	\$ 16,379	\$ 17,161	\$ 18,218	\$ 18,407	19.6%
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

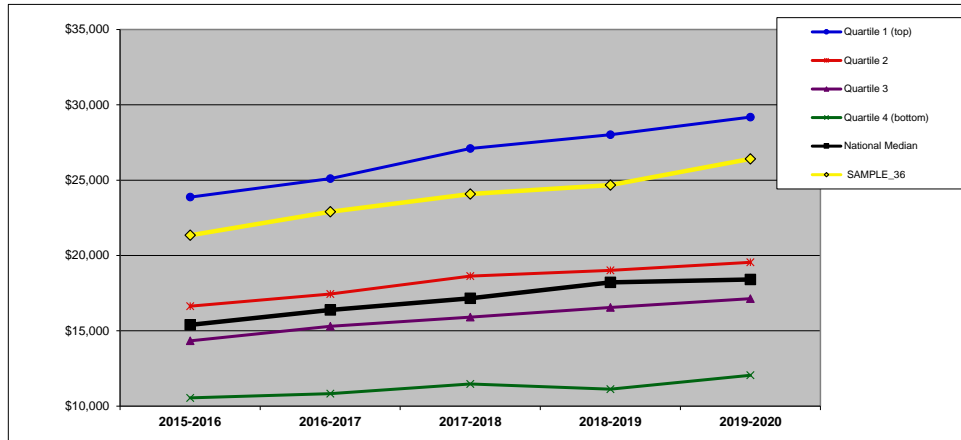
AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY FINANCIAL RESOURCES (14F)

DEFINITION: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

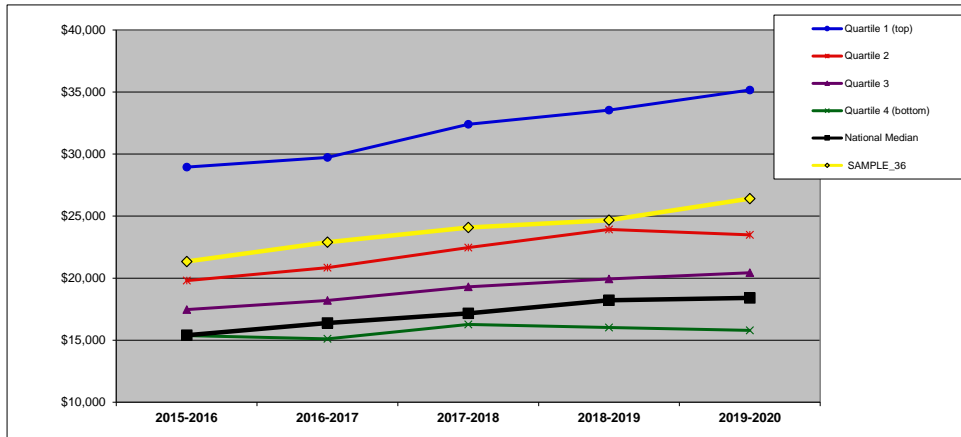
	QUARTILES
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=677).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Quartile 1 (top)	\$ 23,874	\$ 25,106	\$ 27,106	\$ 28,017	\$ 29,188	22.3%
Quartile 2	\$ 16,636	\$ 17,438	\$ 18,634	\$ 19,016	\$ 19,548	17.5%
Quartile 3	\$ 14,336	\$ 15,307	\$ 15,909	\$ 16,546	\$ 17,136	19.5%
Quartile 4 (bottom)	\$ 10,551	\$ 10,825	\$ 11,471	\$ 11,127	\$ 12,051	14.2%
National Median	\$ 15,396	\$ 16,379	\$ 17,161	\$ 18,218	\$ 18,407	19.6%
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

MID EAST REGION: FINANCIAL RESOURCES (n=126).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Quartile 1 (top)	\$ 28,951	\$ 29,723	\$ 32,400	\$ 33,539	\$ 35,164	21.5%
Quartile 2	\$ 19,799	\$ 20,843	\$ 22,458	\$ 23,925	\$ 23,486	18.6%
Quartile 3	\$ 17,467	\$ 18,197	\$ 19,300	\$ 19,933	\$ 20,435	17.0%
Quartile 4 (bottom)	\$ 15,374	\$ 15,106	\$ 16,270	\$ 16,021	\$ 15,786	2.7%
National Median	\$ 15,396	\$ 16,379	\$ 17,161	\$ 18,218	\$ 18,407	19.6%
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

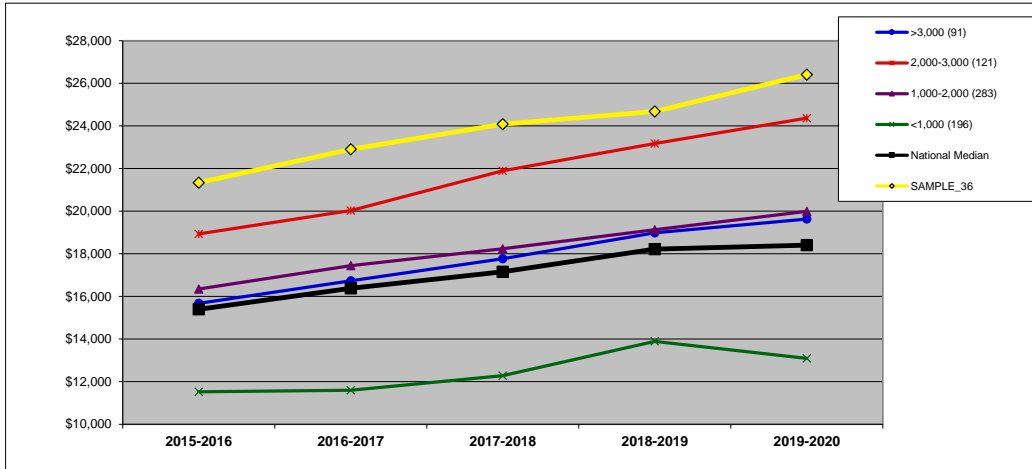
AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY ENROLLMENT SIZE (14S)

DEFINITION: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

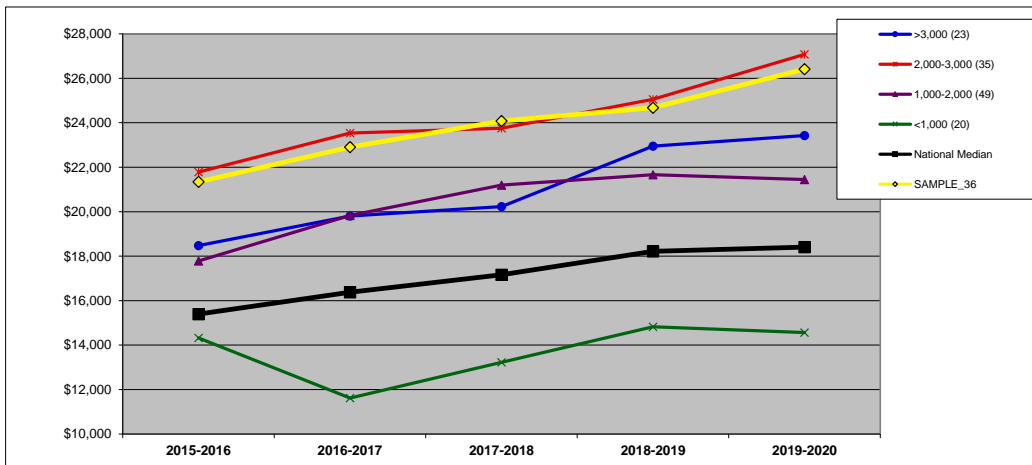
SIZE >3,000

NATIONAL: SIZE (n=691).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (91)	\$ 15,675	\$ 16,737	\$ 17,770	\$ 18,988	\$ 19,630	25.2%
2,000-3,000 (121)	\$ 18,935	\$ 20,035	\$ 21,893	\$ 23,172	\$ 24,367	28.7%
1,000-2,000 (283)	\$ 16,350	\$ 17,448	\$ 18,235	\$ 19,131	\$ 19,994	22.3%
<1,000 (196)	\$ 11,525	\$ 11,597	\$ 12,284	\$ 13,891	\$ 13,092	13.6%
National Median	\$ 15,396	\$ 16,379	\$ 17,161	\$ 18,218	\$ 18,407	19.6%
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

MID EAST REGION: SIZE (n=127).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (23)	\$ 18,476	\$ 19,807	\$ 20,230	\$ 22,950	\$ 23,425	26.8%
2,000-3,000 (35)	\$ 21,782	\$ 23,539	\$ 23,756	\$ 25,058	\$ 27,076	24.3%
1,000-2,000 (49)	\$ 17,783	\$ 19,832	\$ 21,197	\$ 21,664	\$ 21,450	20.6%
<1,000 (20)	\$ 14,325	\$ 11,620	\$ 13,229	\$ 14,825	\$ 14,562	1.7%
National Median	\$ 15,396	\$ 16,379	\$ 17,161	\$ 18,218	\$ 18,407	19.6%
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

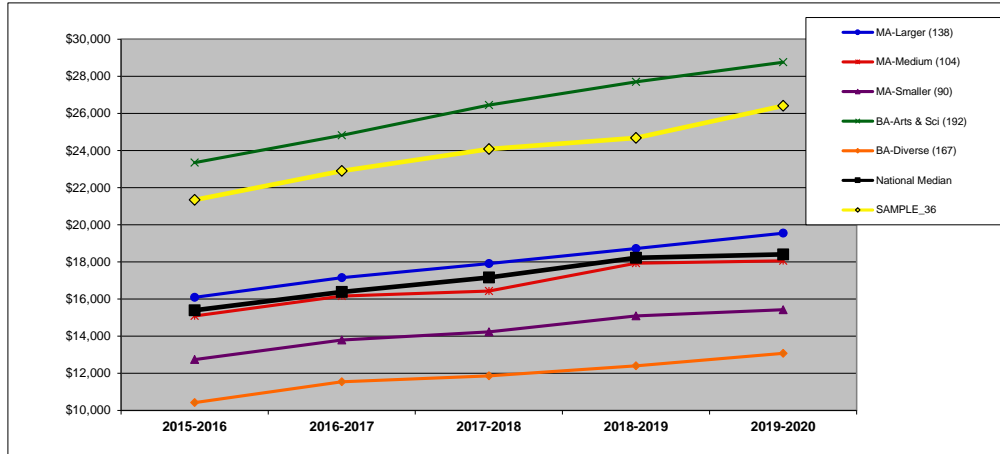
AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY CARNEGIE CLASSIFICATION (14C)

DEFINITION: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid. See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

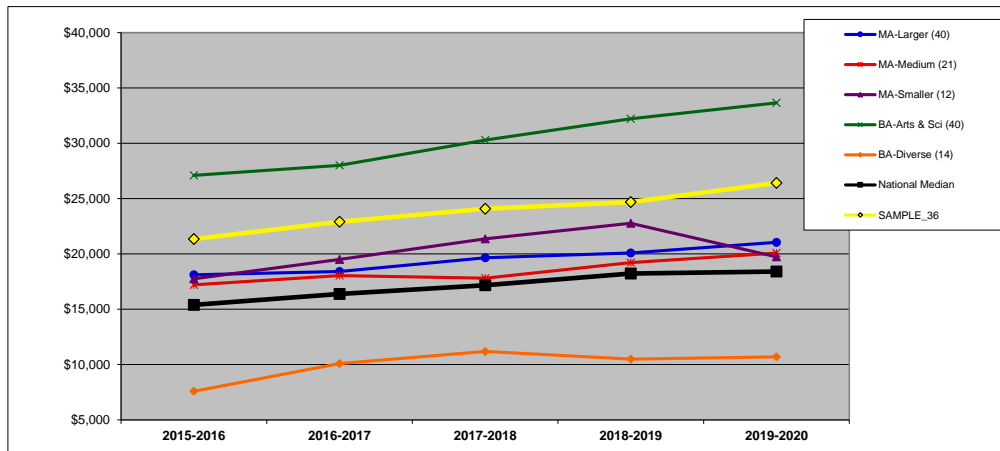
CARNEGIE MA-Larger

NATIONAL: CARNEGIE (n=691).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (138)	\$ 16,094	\$ 17,148	\$ 17,917	\$ 18,722	\$ 19,549	21.5%
MA-Medium (104)	\$ 15,089	\$ 16,161	\$ 16,431	\$ 17,933	\$ 18,061	19.7%
MA-Smaller (90)	\$ 12,740	\$ 13,794	\$ 14,228	\$ 15,090	\$ 15,426	21.1%
BA-Arts & Sci (192)	\$ 23,350	\$ 24,826	\$ 26,451	\$ 27,701	\$ 28,761	23.2%
BA-Diverse (167)	\$ 10,421	\$ 11,546	\$ 11,865	\$ 12,398	\$ 13,075	25.5%
National Median	\$ 15,396	\$ 16,379	\$ 17,161	\$ 18,218	\$ 18,407	19.6%
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

MID EAST REGION: CARNEGIE (n=127).



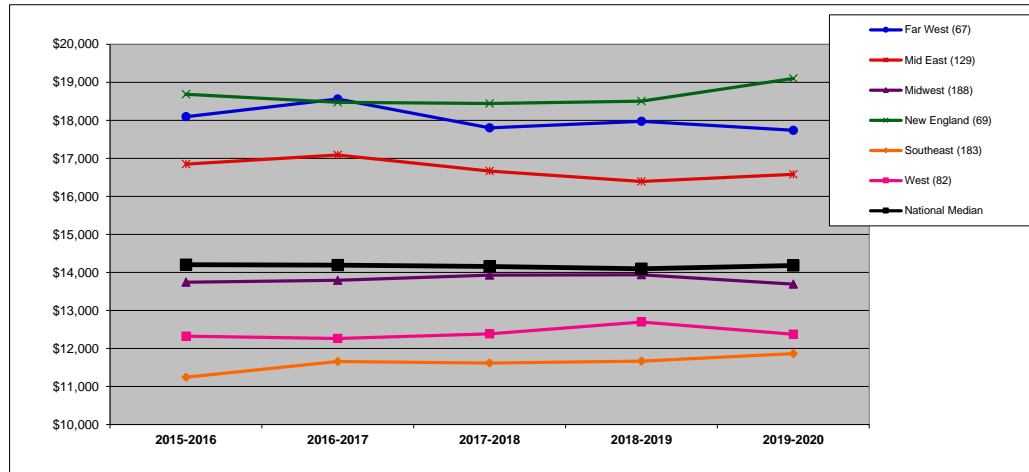
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (40)	\$ 18,115	\$ 18,417	\$ 19,657	\$ 20,086	\$ 21,048	16.2%
MA-Medium (21)	\$ 17,205	\$ 18,043	\$ 17,799	\$ 19,223	\$ 20,076	16.7%
MA-Smaller (12)	\$ 17,753	\$ 19,493	\$ 21,368	\$ 22,770	\$ 19,738	11.2%
BA-Arts & Sci (40)	\$ 27,099	\$ 28,012	\$ 30,292	\$ 32,215	\$ 33,649	24.2%
BA-Diverse (14)	\$ 7,587	\$ 10,098	\$ 11,188	\$ 10,487	\$ 10,694	40.9%
National Median	\$ 15,396	\$ 16,379	\$ 17,161	\$ 18,218	\$ 18,407	19.6%
SAMPLE_36	\$ 21,341	\$ 22,903	\$ 24,084	\$ 24,680	\$ 26,412	23.8%

NET TUITION REVENUE PER STUDENT (\$): BY REGION (15R)

DEFINITION: Total tuition and fee revenue minus institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

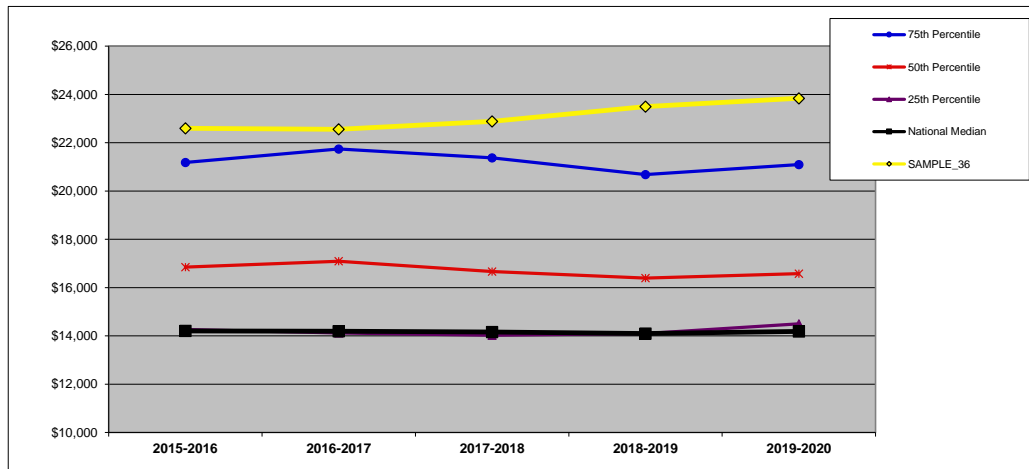
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

NATIONAL (n=718). All data on this chart are presented as medians. See Introduction for description of regions.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Far West (67)	\$ 18,098	\$ 18,563	\$ 17,804	\$ 17,978	\$ 17,741	-2.0%
Mid East (129)	\$ 16,849	\$ 17,091	\$ 16,667	\$ 16,394	\$ 16,580	-1.6%
Midwest (188)	\$ 13,746	\$ 13,793	\$ 13,929	\$ 13,939	\$ 13,693	-0.4%
New England (69)	\$ 18,687	\$ 18,475	\$ 18,445	\$ 18,504	\$ 19,103	2.2%
Southeast (183)	\$ 11,244	\$ 11,660	\$ 11,618	\$ 11,668	\$ 11,865	5.5%
West (82)	\$ 12,324	\$ 12,263	\$ 12,383	\$ 12,696	\$ 12,373	0.4%
National Median	\$ 14,205	\$ 14,190	\$ 14,159	\$ 14,098	\$ 14,181	-0.2%

MID EAST REGION (n=129). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
75th Percentile	\$ 21,180	\$ 21,740	\$ 21,375	\$ 20,681	\$ 21,094	-0.4%
50th Percentile	\$ 16,849	\$ 17,091	\$ 16,667	\$ 16,394	\$ 16,580	-1.6%
25th Percentile	\$ 14,260	\$ 14,120	\$ 14,027	\$ 14,093	\$ 14,499	1.7%
National Median	\$ 14,205	\$ 14,190	\$ 14,159	\$ 14,098	\$ 14,181	-0.2%
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

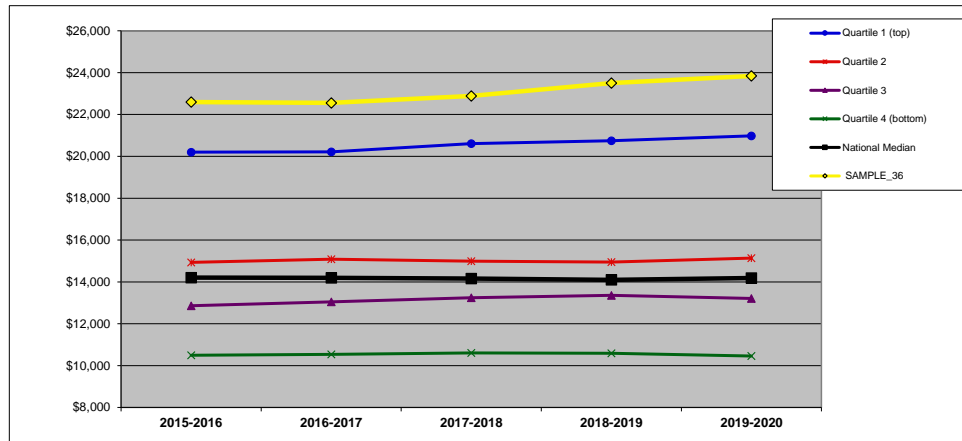
NET TUITION REVENUE PER STUDENT (\$): BY FINANCIAL RESOURCES (15F)

DEFINITION: Total tuition and fee revenue minus institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

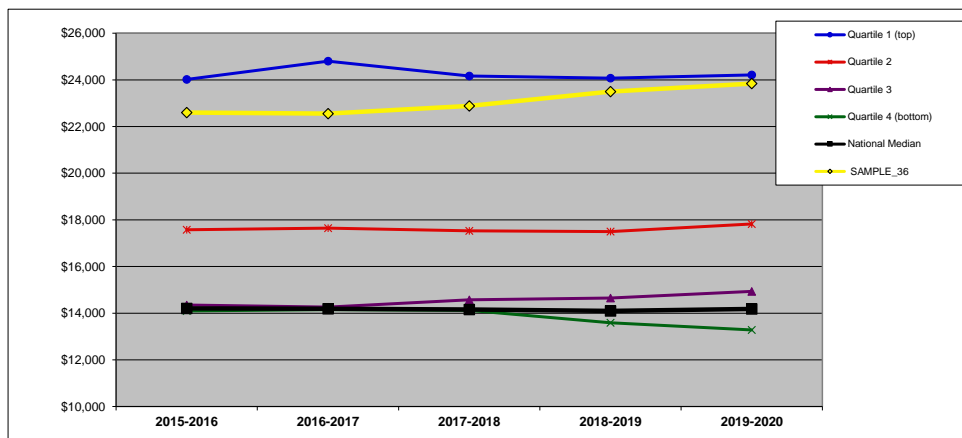
	QUARTILES
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=699).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Quartile 1 (top)	\$ 20,201	\$ 20,217	\$ 20,605	\$ 20,743	\$ 20,978	3.8%
Quartile 2	\$ 14,933	\$ 15,088	\$ 14,991	\$ 14,945	\$ 15,137	1.4%
Quartile 3	\$ 12,861	\$ 13,046	\$ 13,242	\$ 13,358	\$ 13,207	2.7%
Quartile 4 (bottom)	\$ 10,493	\$ 10,533	\$ 10,605	\$ 10,591	\$ 10,457	-0.3%
National Median	\$ 14,205	\$ 14,190	\$ 14,159	\$ 14,098	\$ 14,181	-0.2%
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

MID EAST REGION: FINANCIAL RESOURCES (n=128).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Quartile 1 (top)	\$ 24,019	\$ 24,801	\$ 24,169	\$ 24,077	\$ 24,215	0.8%
Quartile 2	\$ 17,574	\$ 17,646	\$ 17,530	\$ 17,497	\$ 17,824	1.4%
Quartile 3	\$ 14,346	\$ 14,261	\$ 14,572	\$ 14,646	\$ 14,934	4.1%
Quartile 4 (bottom)	\$ 14,098	\$ 14,151	\$ 14,122	\$ 13,587	\$ 13,281	-5.8%
National Median	\$ 14,205	\$ 14,190	\$ 14,159	\$ 14,098	\$ 14,181	-0.2%
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

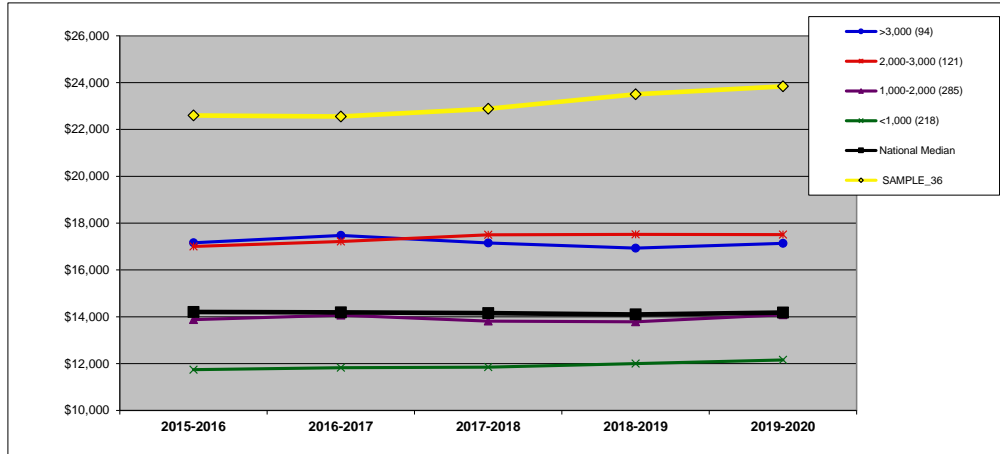
NET TUITION REVENUE PER STUDENT (\$): BY ENROLLMENT SIZE (15S)

DEFINITION: Total tuition and fee revenue minus institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

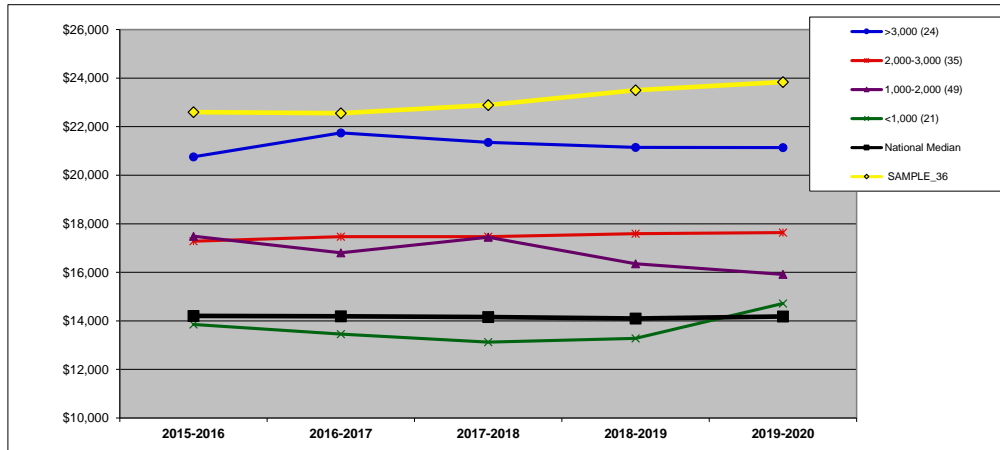
SIZE >3,000

NATIONAL: SIZE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (94)	\$ 17,160	\$ 17,473	\$ 17,155	\$ 16,933	\$ 17,133	-0.2%
2,000-3,000 (121)	\$ 17,005	\$ 17,212	\$ 17,504	\$ 17,519	\$ 17,511	3.0%
1,000-2,000 (285)	\$ 13,880	\$ 14,066	\$ 13,812	\$ 13,786	\$ 14,087	1.5%
<1,000 (218)	\$ 11,741	\$ 11,822	\$ 11,852	\$ 11,999	\$ 12,155	3.5%
National Median	\$ 14,205	\$ 14,190	\$ 14,159	\$ 14,098	\$ 14,181	-0.2%
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

MID EAST REGION: SIZE (n=129).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (24)	\$ 20,759	\$ 21,744	\$ 21,352	\$ 21,145	\$ 21,139	1.8%
2,000-3,000 (35)	\$ 17,282	\$ 17,468	\$ 17,467	\$ 17,592	\$ 17,637	2.1%
1,000-2,000 (49)	\$ 17,488	\$ 16,801	\$ 17,443	\$ 16,354	\$ 15,914	-9.0%
<1,000 (21)	\$ 13,850	\$ 13,452	\$ 13,125	\$ 13,279	\$ 14,719	6.3%
National Median	\$ 14,205	\$ 14,190	\$ 14,159	\$ 14,098	\$ 14,181	-0.2%
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

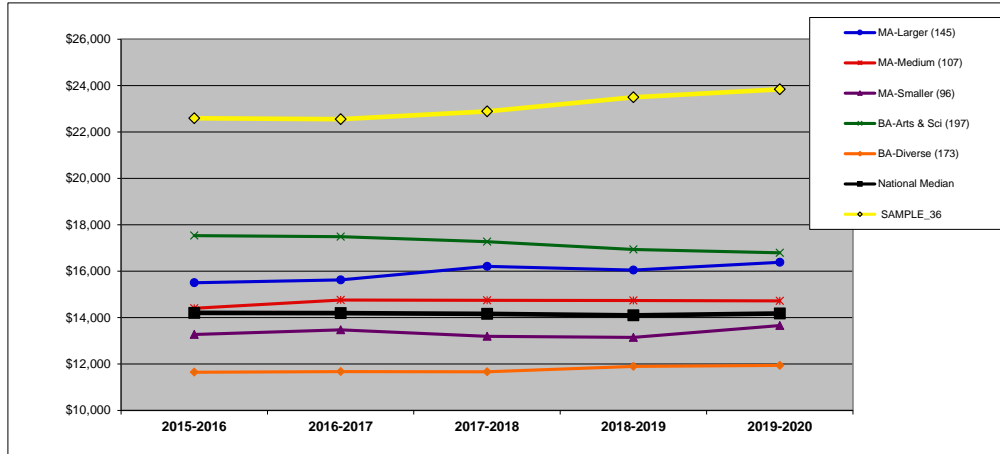
NET TUITION REVENUE PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (15C)

DEFINITION: Total tuition and fee revenue minus institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

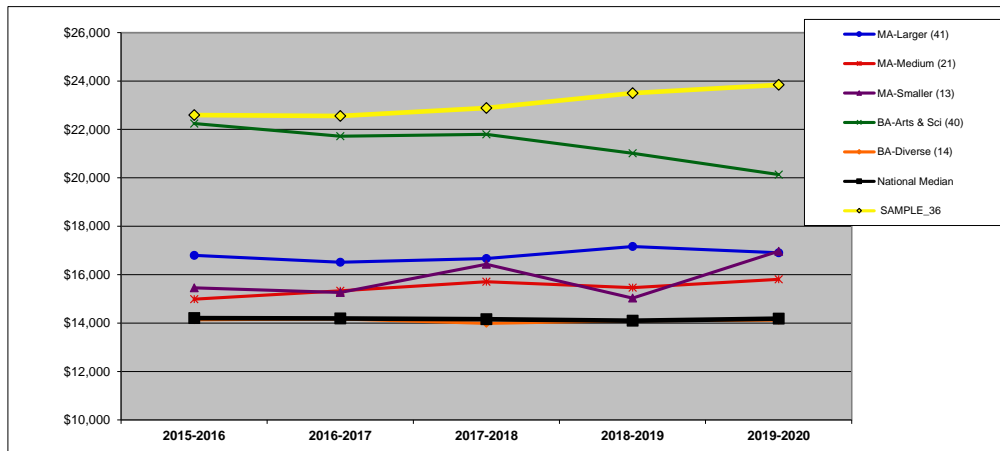
CARNEGIE MA-Larger

NATIONAL: CARNEGIE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (145)	\$ 15,503	\$ 15,626	\$ 16,207	\$ 16,053	\$ 16,385	5.7%
MA-Medium (107)	\$ 14,403	\$ 14,758	\$ 14,745	\$ 14,734	\$ 14,718	2.2%
MA-Smaller (96)	\$ 13,273	\$ 13,473	\$ 13,195	\$ 13,148	\$ 13,658	2.9%
BA-Arts & Sci (197)	\$ 17,534	\$ 17,486	\$ 17,273	\$ 16,938	\$ 16,794	-4.2%
BA-Diverse (173)	\$ 11,646	\$ 11,675	\$ 11,667	\$ 11,899	\$ 11,941	2.5%
National Median	\$ 14,205	\$ 14,190	\$ 14,159	\$ 14,098	\$ 14,181	-0.2%
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

MID EAST REGION: CARNEGIE (n=129).



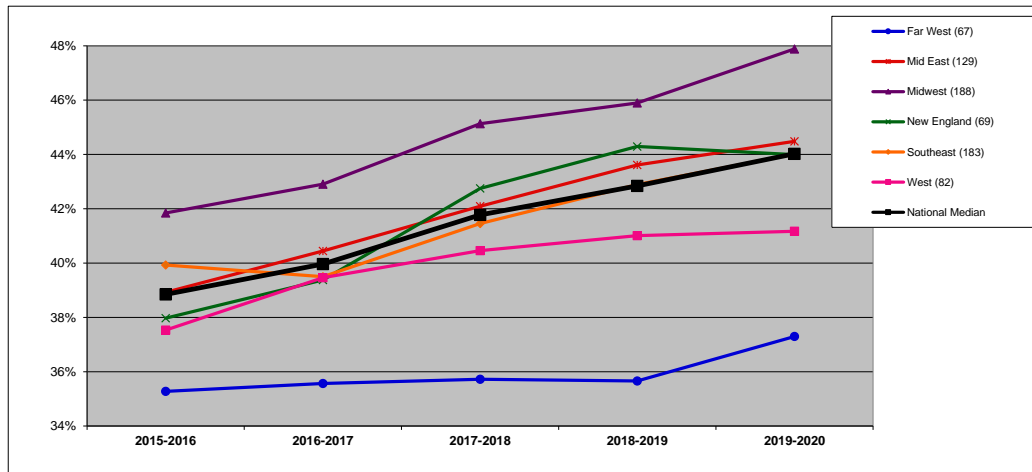
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (41)	\$ 16,798	\$ 16,513	\$ 16,667	\$ 17,162	\$ 16,904	0.6%
MA-Medium (21)	\$ 14,987	\$ 15,335	\$ 15,706	\$ 15,462	\$ 15,808	5.5%
MA-Smaller (13)	\$ 15,459	\$ 15,260	\$ 16,428	\$ 15,030	\$ 16,969	9.8%
BA-Arts & Sci (40)	\$ 22,244	\$ 21,717	\$ 21,795	\$ 21,013	\$ 20,136	-9.5%
BA-Diverse (14)	\$ 14,140	\$ 14,171	\$ 13,988	\$ 14,095	\$ 14,118	-0.2%
National Median	\$ 14,205	\$ 14,190	\$ 14,159	\$ 14,098	\$ 14,181	-0.2%
SAMPLE_36	\$ 22,596	\$ 22,554	\$ 22,886	\$ 23,499	\$ 23,841	5.5%

DISCOUNT RATE (%): BY REGION (16R)

DEFINITION: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. (All national and regional data are presented as medians.)

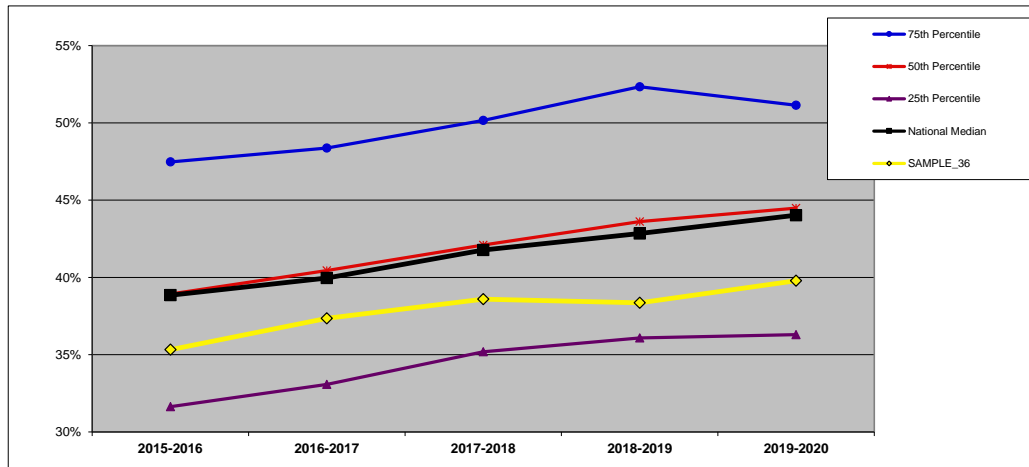
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

NATIONAL (n=718). All data on this chart are presented as medians. See Introduction for description of regions.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
Far West (67)	35.3%	35.6%	35.7%	35.7%	37.3%
Mid East (129)	38.9%	40.4%	42.1%	43.6%	44.5%
Midwest (188)	41.8%	42.9%	45.1%	45.9%	47.9%
New England (69)	38.0%	39.4%	42.8%	44.3%	44.0%
Southeast (183)	39.9%	39.5%	41.5%	42.9%	44.0%
West (82)	37.5%	39.5%	40.5%	41.0%	41.2%
National Median	38.8%	40.0%	41.8%	42.8%	44.0%

MID EAST REGION (n=129). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
75th Percentile	47.5%	48.4%	50.2%	52.3%	51.1%
50th Percentile	38.9%	40.4%	42.1%	43.6%	44.5%
25th Percentile	31.6%	33.1%	35.2%	36.1%	36.3%
National Median	38.8%	40.0%	41.8%	42.8%	44.0%
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

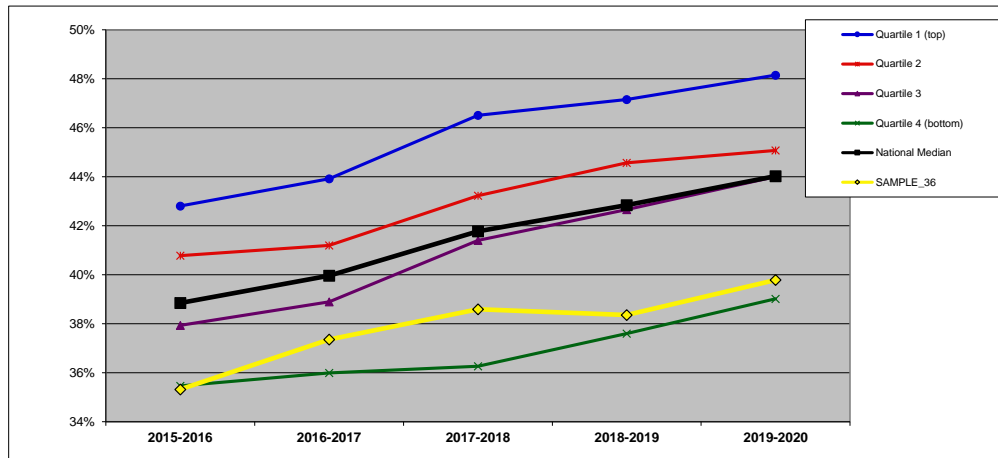
DISCOUNT RATE (%): BY FINANCIAL RESOURCES (16F)

DEFINITION: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

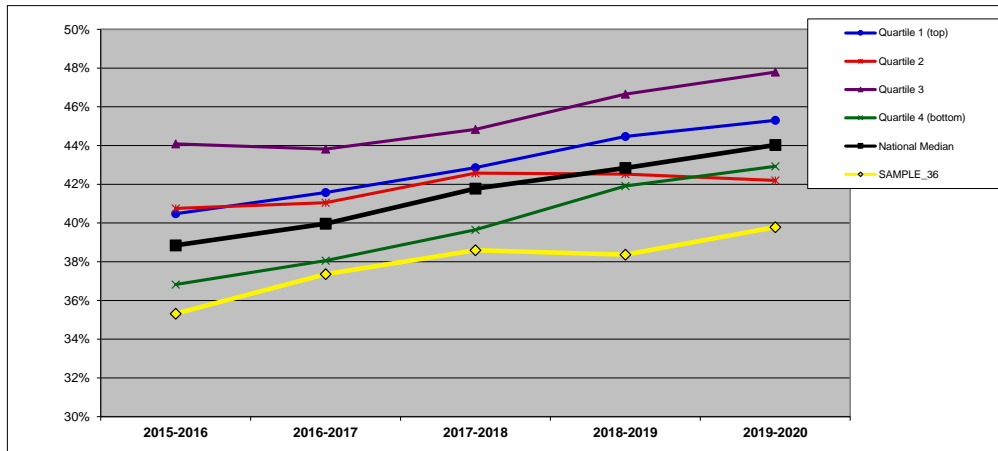
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=699).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
Quartile 1 (top)	42.8%	43.9%	46.5%	47.2%	48.1%
Quartile 2	40.8%	41.2%	43.2%	44.6%	45.1%
Quartile 3	37.9%	38.9%	41.4%	42.7%	44.0%
Quartile 4 (bottom)	35.5%	36.0%	36.3%	37.6%	39.0%
National Median	38.8%	40.0%	41.8%	42.8%	44.0%
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

MID EAST REGION: FINANCIAL RESOURCES (n=128).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
Quartile 1 (top)	40.5%	41.6%	42.9%	44.5%	45.3%
Quartile 2	40.8%	41.0%	42.6%	42.5%	42.2%
Quartile 3	44.1%	43.8%	44.8%	46.7%	47.8%
Quartile 4 (bottom)	36.8%	38.1%	39.6%	41.9%	42.9%
National Median	38.8%	40.0%	41.8%	42.8%	44.0%
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

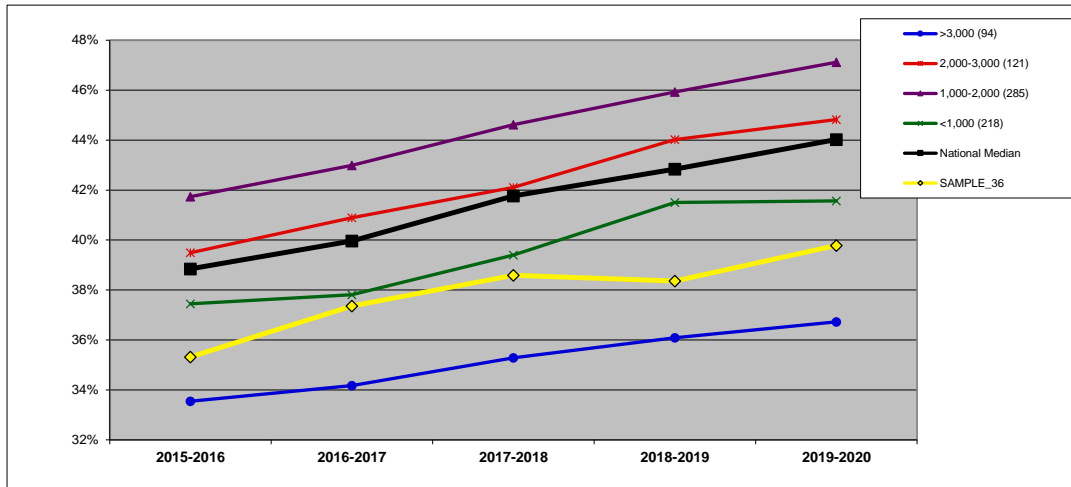
DISCOUNT RATE (%): BY ENROLLMENT SIZE (16S)

DEFINITION: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

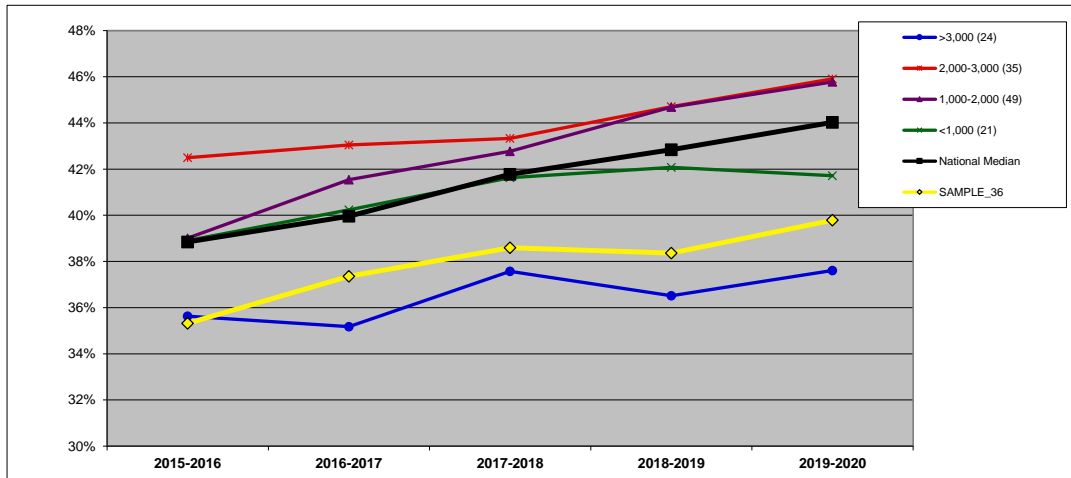
SIZE >3,000

NATIONAL: SIZE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
>3,000 (94)	33.5%	34.2%	35.3%	36.1%	36.7%
2,000-3,000 (121)	39.5%	40.9%	42.1%	44.0%	44.8%
1,000-2,000 (285)	41.7%	43.0%	44.6%	45.9%	47.1%
<1,000 (218)	37.4%	37.8%	39.4%	41.5%	41.6%
National Median	38.8%	40.0%	41.8%	42.8%	44.0%
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

MID EAST REGION: SIZE (n=129).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
>3,000 (24)	35.6%	35.2%	37.6%	36.5%	37.6%
2,000-3,000 (35)	42.5%	43.0%	43.3%	44.7%	45.9%
1,000-2,000 (49)	39.0%	41.5%	42.8%	44.7%	45.8%
<1,000 (21)	38.9%	40.2%	41.6%	42.1%	41.7%
National Median	38.8%	40.0%	41.8%	42.8%	44.0%
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

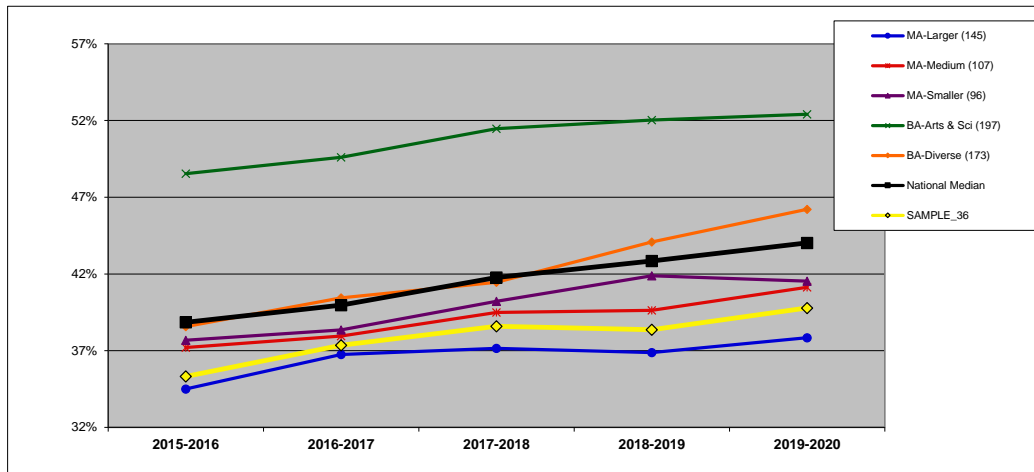
DISCOUNT RATE (%): BY CARNEGIE CLASSIFICATION (16C)

DEFINITION: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

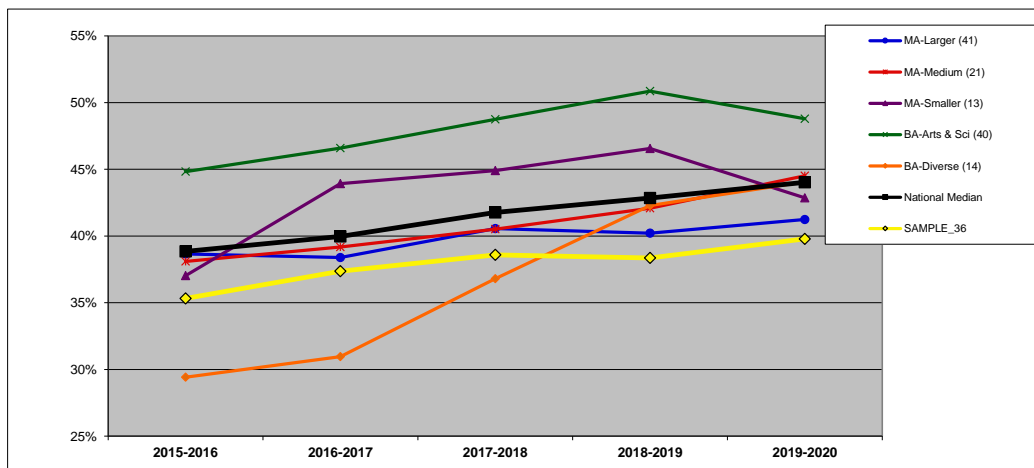
CARNEGIE MA-Larger

NATIONAL: CARNEGIE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
MA-Larger (145)	34.5%	36.7%	37.2%	36.9%	37.8%
MA-Medium (107)	37.2%	38.0%	39.5%	39.6%	41.1%
MA-Smaller (96)	37.7%	38.4%	40.2%	41.9%	41.5%
BA-Arts & Sci (197)	48.5%	49.6%	51.5%	52.0%	52.4%
BA-Diverse (173)	38.6%	40.4%	41.5%	44.1%	46.2%
National Median	38.8%	40.0%	41.8%	42.8%	44.0%
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

MID EAST REGION: CARNEGIE (n=129).



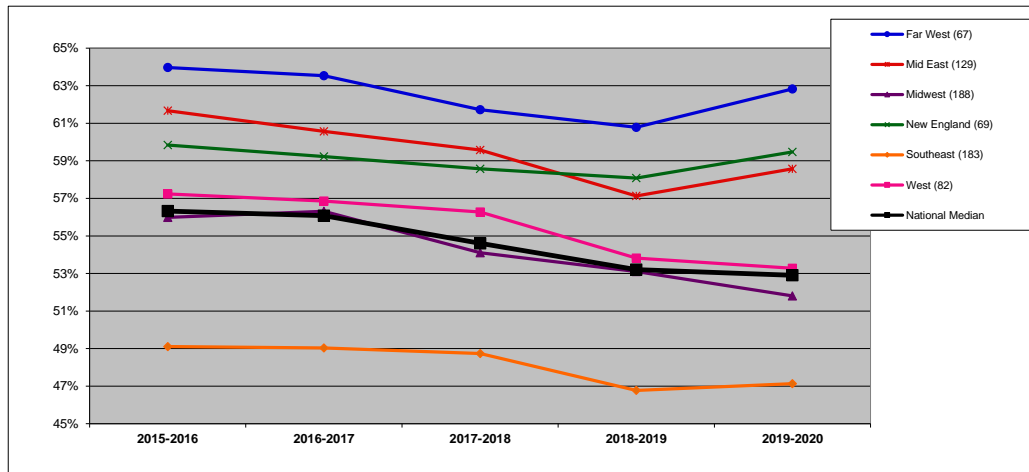
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
MA-Larger (41)	38.7%	38.4%	40.5%	40.2%	41.2%
MA-Medium (21)	38.1%	39.2%	40.5%	42.1%	44.5%
MA-Smaller (13)	37.0%	43.9%	44.9%	46.6%	42.9%
BA-Arts & Sci (40)	44.8%	46.6%	48.8%	50.9%	48.8%
BA-Diverse (14)	29.4%	31.0%	36.8%	42.3%	44.1%
National Median	38.8%	40.0%	41.8%	42.8%	44.0%
SAMPLE_36	35.3%	37.4%	38.6%	38.4%	39.8%

TUITION DEPENDENCY (%): BY REGION (17R)

DEFINITION: The percentage of total expenditures covered by total net tuition revenue. (All national and regional data are presented as medians.)

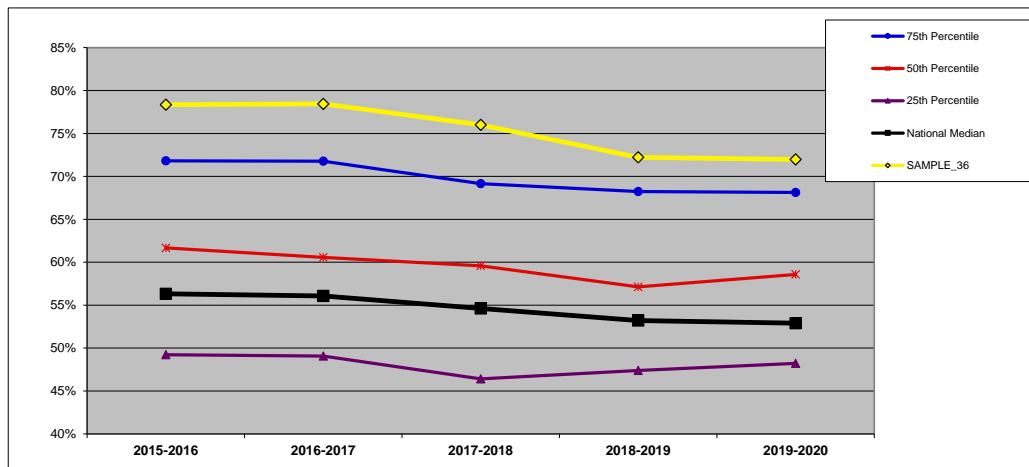
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

NATIONAL (n=718). All data on this chart are presented as medians. See Introduction for description of regions.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
Far West (67)	64.0%	63.5%	61.7%	60.8%	62.8%
Mid East (129)	61.7%	60.6%	59.6%	57.1%	58.6%
Midwest (188)	56.0%	56.3%	54.1%	53.1%	51.8%
New England (69)	59.8%	59.2%	58.6%	58.1%	59.5%
Southeast (183)	49.1%	49.0%	48.7%	46.8%	47.1%
West (82)	57.2%	56.9%	56.3%	53.8%	53.3%
National Median	56.3%	56.1%	54.6%	53.2%	52.9%

MID EAST REGION (n=129). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
75th Percentile	71.8%	71.8%	69.2%	68.2%	68.1%
50th Percentile	61.7%	60.6%	59.6%	57.1%	58.6%
25th Percentile	49.2%	49.1%	46.4%	47.4%	48.2%
National Median	56.3%	56.1%	54.6%	53.2%	52.9%
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

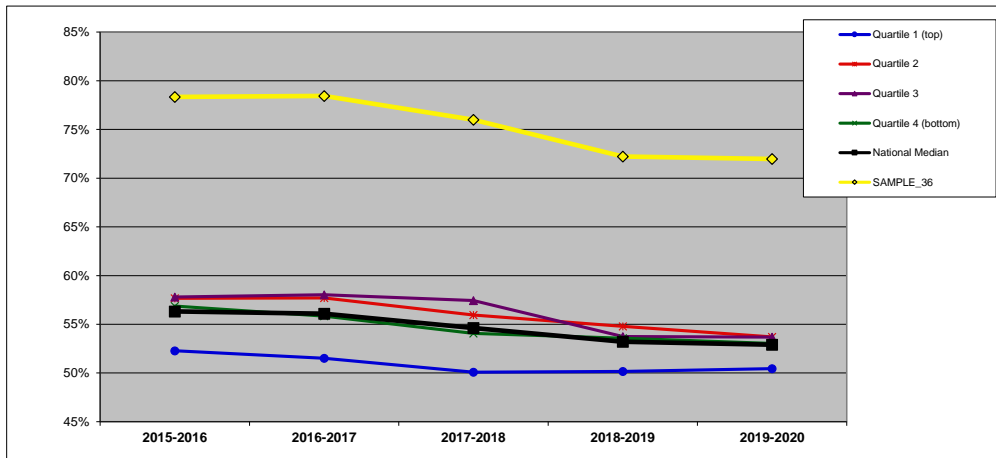
TUITION DEPENDENCY (%): BY FINANCIAL RESOURCES (17F)

DEFINITION: The percentage of total expenditures covered by total net tuition revenue. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

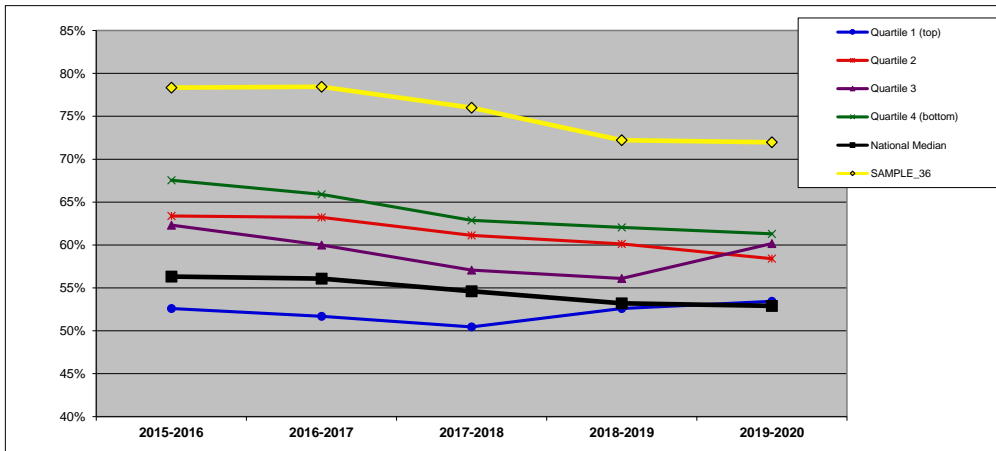
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=699).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
Quartile 1 (top)	52.3%	51.5%	50.1%	50.2%	50.4%
Quartile 2	57.7%	57.7%	56.0%	54.8%	53.7%
Quartile 3	57.8%	58.0%	57.4%	53.7%	53.7%
Quartile 4 (bottom)	56.9%	55.8%	54.1%	53.6%	53.0%
National Median	56.3%	56.1%	54.6%	53.2%	52.9%
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

MID EAST REGION: FINANCIAL RESOURCES (n=128).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
Quartile 1 (top)	52.6%	51.7%	50.5%	52.6%	53.4%
Quartile 2	63.4%	63.2%	61.1%	60.1%	58.4%
Quartile 3	62.3%	60.0%	57.1%	56.1%	60.2%
Quartile 4 (bottom)	67.6%	65.9%	62.9%	62.0%	61.3%
National Median	56.3%	56.1%	54.6%	53.2%	52.9%
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

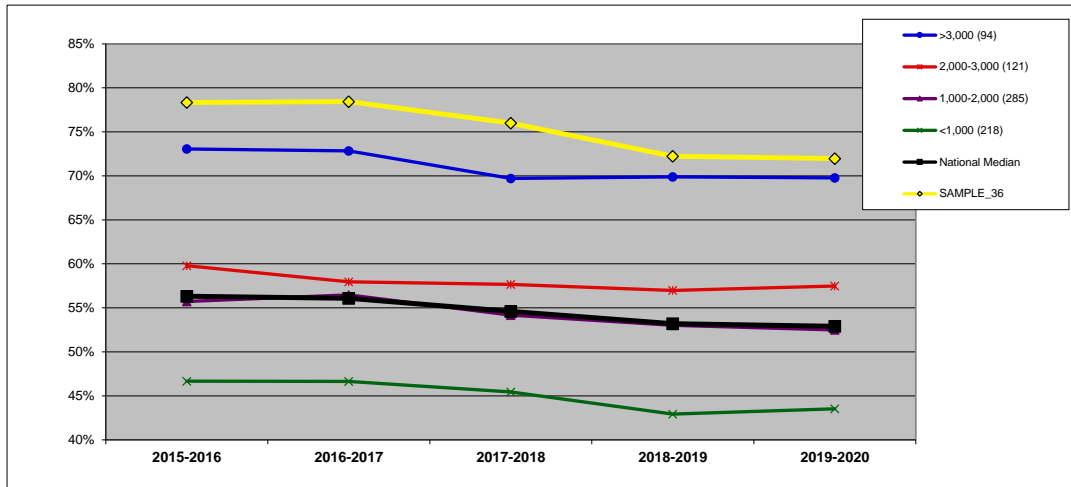
TUITION DEPENDENCY (%): BY ENROLLMENT SIZE (17S)

DEFINITION: The percentage of total expenditures covered by total net tuition revenue. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

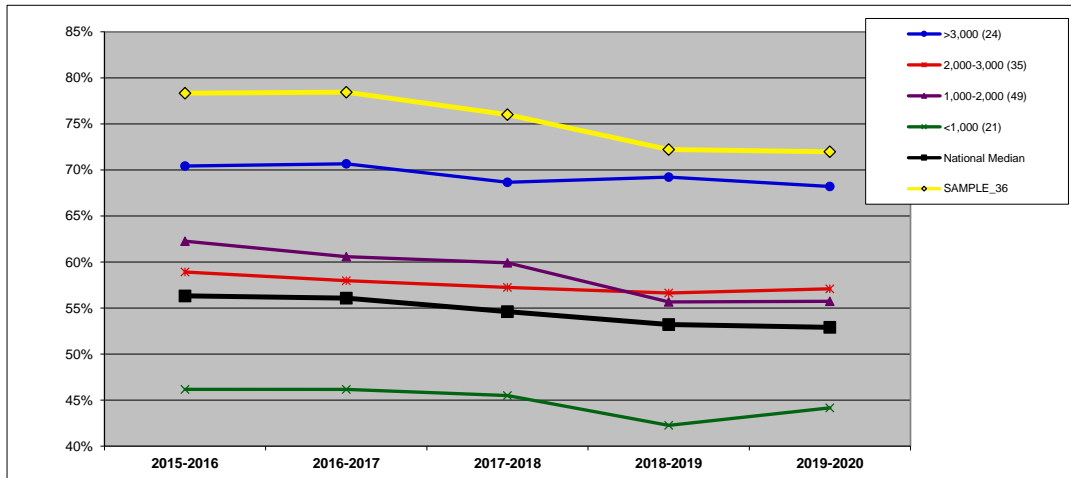
SIZE >3,000

NATIONAL: SIZE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
>3,000 (94)	73.1%	72.8%	69.7%	69.9%	69.8%
2,000-3,000 (121)	59.8%	58.0%	57.7%	57.0%	57.5%
1,000-2,000 (285)	55.7%	56.5%	54.2%	53.0%	52.5%
<1,000 (218)	46.7%	46.6%	45.4%	42.9%	43.5%
National Median	56.3%	56.1%	54.6%	53.2%	52.9%
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

MID EAST REGION: SIZE (n=129).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
>3,000 (24)	70.4%	70.7%	68.7%	69.2%	68.2%
2,000-3,000 (35)	58.9%	58.0%	57.2%	56.6%	57.1%
1,000-2,000 (49)	62.3%	60.6%	59.9%	55.7%	55.7%
<1,000 (21)	46.2%	46.2%	45.5%	42.3%	44.2%
National Median	56.3%	56.1%	54.6%	53.2%	52.9%
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

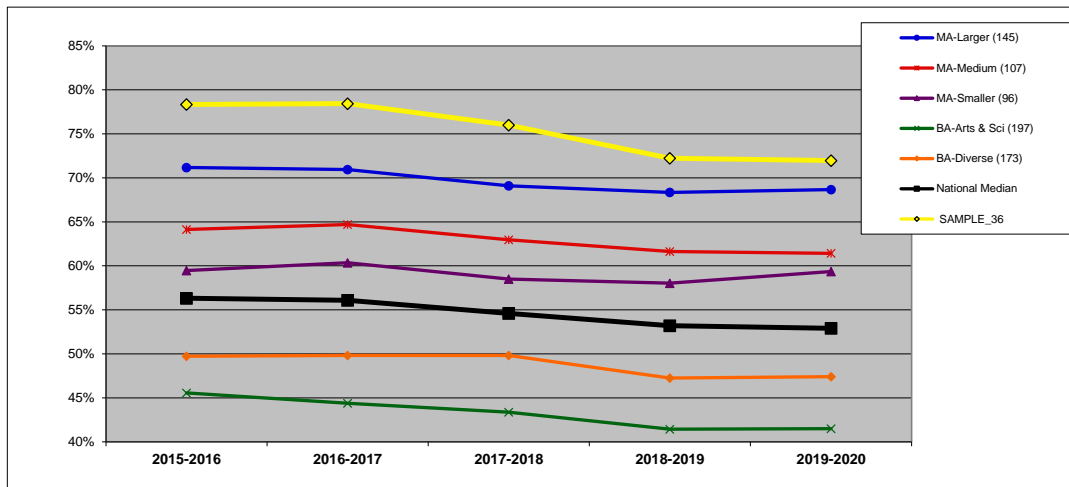
TUITION DEPENDENCY (%): BY CARNEGIE CLASSIFICATION (17C)

DEFINITION: The percentage of total expenditures covered by total net tuition revenue. See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

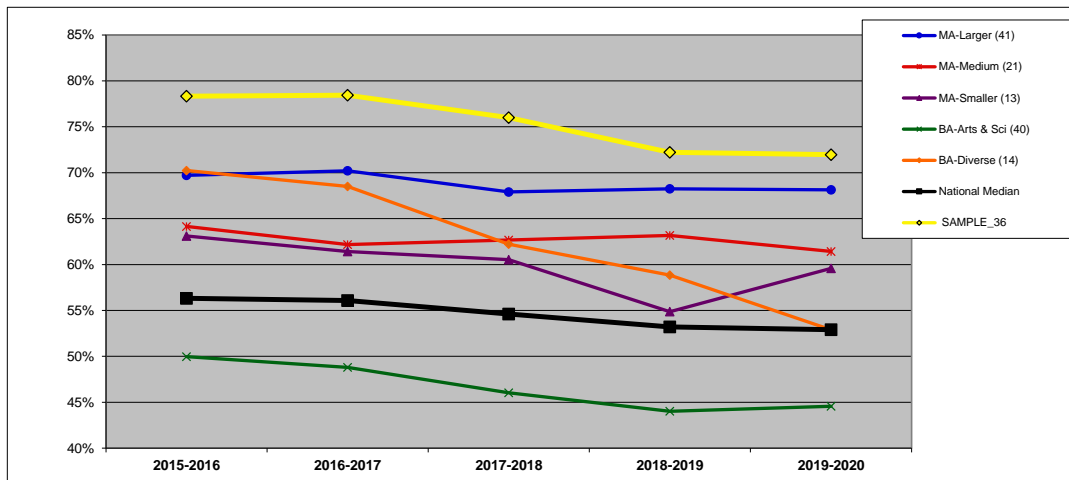
CARNEGIE MA-Larger

NATIONAL: CARNEGIE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
MA-Larger (145)	71.2%	70.9%	69.1%	68.3%	68.7%
MA-Medium (107)	64.1%	64.7%	63.0%	61.6%	61.4%
MA-Smaller (96)	59.5%	60.4%	58.5%	58.0%	59.3%
BA-Arts & Sci (197)	45.6%	44.4%	43.4%	41.4%	41.5%
BA-Diverse (173)	49.7%	49.8%	49.8%	47.3%	47.4%
National Median	56.3%	56.1%	54.6%	53.2%	52.9%
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

MID EAST REGION: CARNEGIE (n=129).



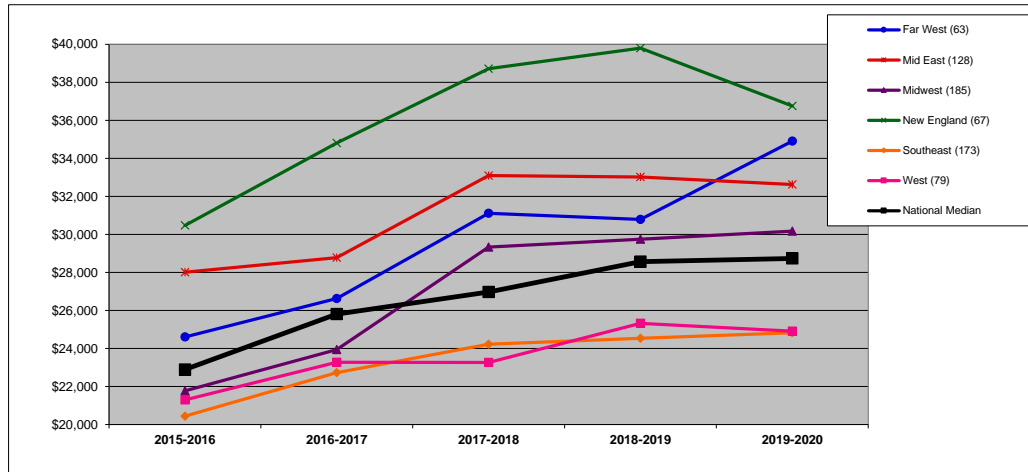
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
MA-Larger (41)	69.7%	70.2%	67.9%	68.2%	68.1%
MA-Medium (21)	64.1%	62.2%	62.7%	63.2%	61.4%
MA-Smaller (13)	63.1%	61.4%	60.5%	54.9%	59.6%
BA-Arts & Sci (40)	50.0%	48.8%	46.0%	44.0%	44.6%
BA-Diverse (14)	70.2%	68.5%	62.2%	58.8%	52.9%
National Median	56.3%	56.1%	54.6%	53.2%	52.9%
SAMPLE_36	78.3%	78.4%	76.0%	72.2%	72.0%

ENDOWMENT ASSETS PER STUDENT (\$): BY REGION (18R)

DEFINITION: Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

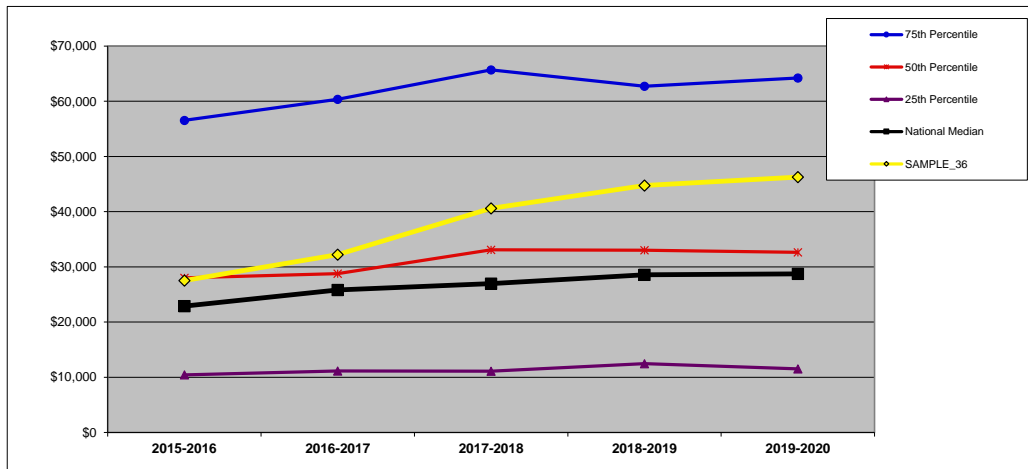
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

NATIONAL (n=695). All data on this chart are presented as medians. See Introduction for description of regions.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Far West (63)	\$ 24,607	\$ 26,630	\$ 31,114	\$ 30,793	\$ 34,908	41.9%
Mid East (128)	\$ 28,012	\$ 28,780	\$ 33,097	\$ 33,018	\$ 32,631	16.5%
Midwest (185)	\$ 21,771	\$ 23,945	\$ 29,339	\$ 29,751	\$ 30,173	38.6%
New England (67)	\$ 30,473	\$ 34,813	\$ 38,716	\$ 39,801	\$ 36,758	20.6%
Southeast (173)	\$ 20,441	\$ 22,734	\$ 24,221	\$ 24,533	\$ 24,827	21.5%
West (79)	\$ 21,296	\$ 23,276	\$ 23,268	\$ 25,322	\$ 24,912	17.0%
National Median	\$ 22,894	\$ 25,812	\$ 26,972	\$ 28,564	\$ 28,736	25.5%

MID EAST REGION (n=128). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



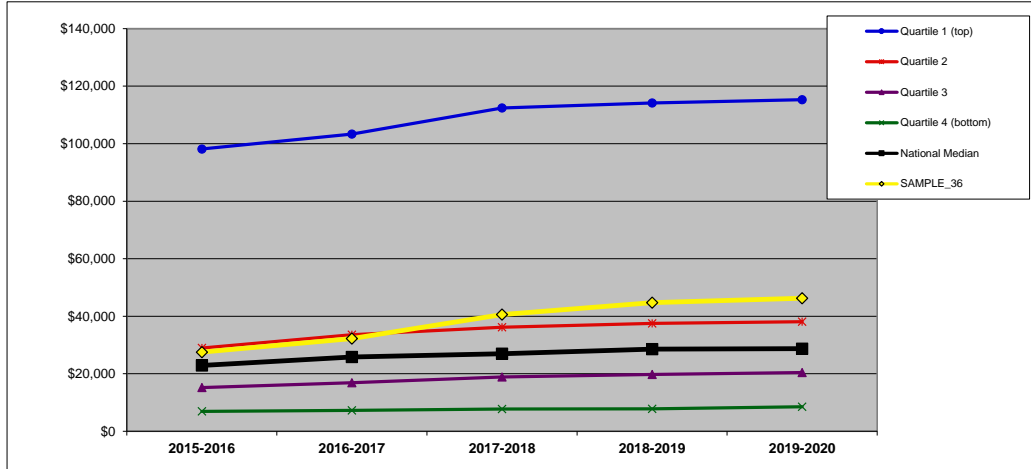
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
75th Percentile	\$ 56,554	\$ 60,349	\$ 65,697	\$ 62,725	\$ 64,222	13.6%
50th Percentile	\$ 28,012	\$ 28,780	\$ 33,097	\$ 33,018	\$ 32,631	16.5%
25th Percentile	\$ 10,431	\$ 11,131	\$ 11,109	\$ 12,468	\$ 11,512	10.4%
National Median	\$ 22,894	\$ 25,812	\$ 26,972	\$ 28,564	\$ 28,736	25.5%
SAMPLe_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

ENDOWMENT ASSETS PER STUDENT (\$): BY FINANCIAL RESOURCES (18F)

DEFINITION: Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

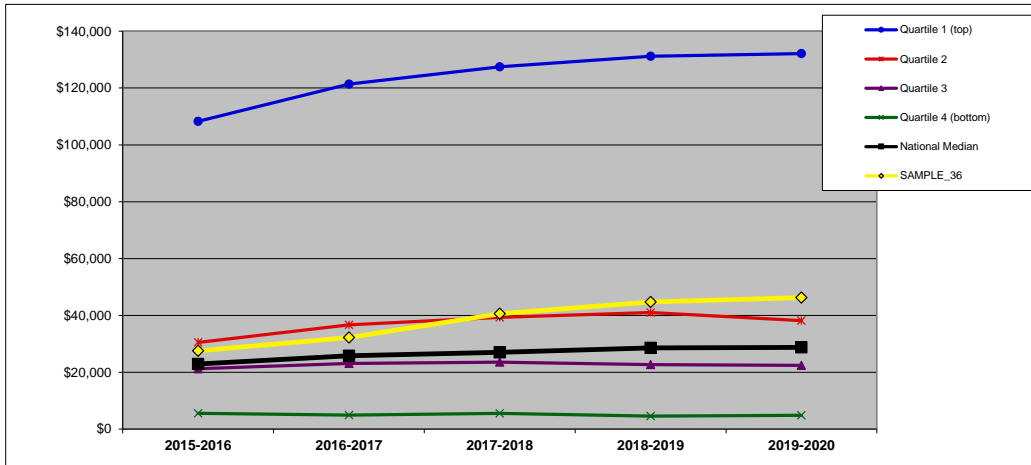
SAMPLE_36	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change	QUARTILES	
	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%	NATIONAL	1
							REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=695).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
	Quartile 1 (top)	\$ 98,164	\$ 103,322	\$ 112,406	\$ 114,127	\$ 115,296
Quartile 2	\$ 28,948	\$ 33,580	\$ 36,160	\$ 37,527	\$ 38,102	31.6%
Quartile 3	\$ 15,197	\$ 16,873	\$ 18,869	\$ 19,745	\$ 20,428	34.4%
Quartile 4 (bottom)	\$ 6,916	\$ 7,287	\$ 7,746	\$ 7,826	\$ 8,535	23.4%
National Median	\$ 22,894	\$ 25,812	\$ 26,972	\$ 28,564	\$ 28,736	25.5%
SAMPLE_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

MID EAST REGION: FINANCIAL RESOURCES (n=128).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
	Quartile 1 (top)	\$ 108,287	\$ 121,399	\$ 127,490	\$ 131,211	\$ 132,116
Quartile 2	\$ 30,487	\$ 36,661	\$ 39,287	\$ 41,013	\$ 38,174	25.2%
Quartile 3	\$ 21,227	\$ 23,117	\$ 23,535	\$ 22,684	\$ 22,417	5.6%
Quartile 4 (bottom)	\$ 5,547	\$ 4,883	\$ 5,535	\$ 4,556	\$ 4,843	-12.7%
National Median	\$ 22,894	\$ 25,812	\$ 26,972	\$ 28,564	\$ 28,736	25.5%
SAMPLE_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

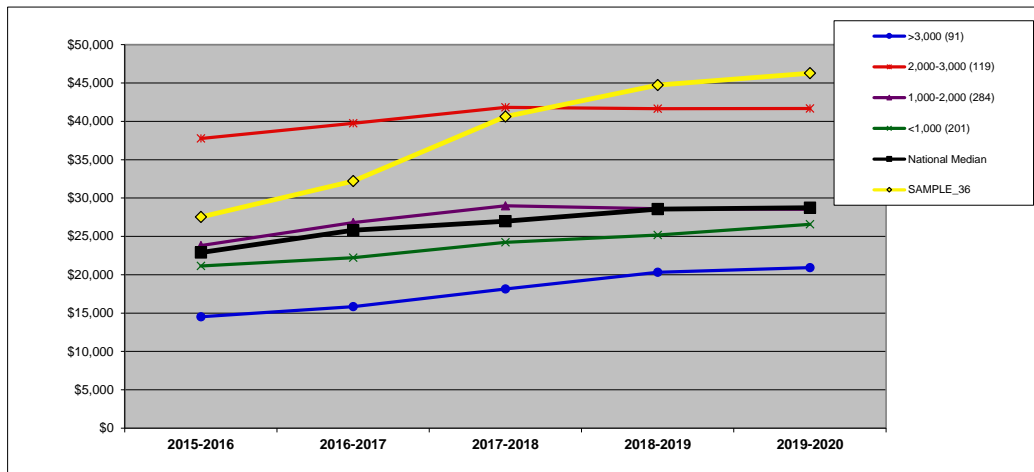
ENDOWMENT ASSETS PER STUDENT (\$): BY ENROLLMENT SIZE (18S)

DEFINITION: Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

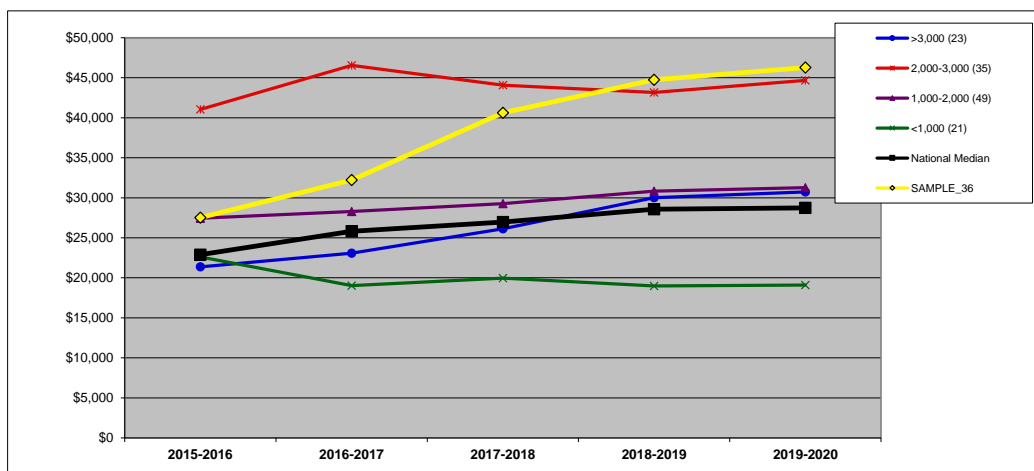
SIZE >3,000

NATIONAL: SIZE (n=695).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (91)	\$ 14,524	\$ 15,852	\$ 18,155	\$ 20,319	\$ 20,929	44.1%
2,000-3,000 (119)	\$ 37,761	\$ 39,735	\$ 41,822	\$ 41,643	\$ 41,676	10.4%
1,000-2,000 (284)	\$ 23,805	\$ 26,795	\$ 28,991	\$ 28,604	\$ 28,519	19.8%
<1,000 (201)	\$ 21,141	\$ 22,225	\$ 24,221	\$ 25,170	\$ 26,573	25.7%
National Median	\$ 22,894	\$ 25,812	\$ 26,972	\$ 28,564	\$ 28,736	25.5%
SAMPLE_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

MID EAST REGION: SIZE (n=128).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (23)	\$ 21,367	\$ 23,090	\$ 26,136	\$ 30,008	\$ 30,732	43.8%
2,000-3,000 (35)	\$ 41,036	\$ 46,543	\$ 44,075	\$ 43,153	\$ 44,676	8.9%
1,000-2,000 (49)	\$ 27,448	\$ 28,289	\$ 29,272	\$ 30,837	\$ 31,270	13.9%
<1,000 (21)	\$ 22,610	\$ 19,039	\$ 19,965	\$ 18,989	\$ 19,111	-15.5%
National Median	\$ 22,894	\$ 25,812	\$ 26,972	\$ 28,564	\$ 28,736	25.5%
SAMPLE_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

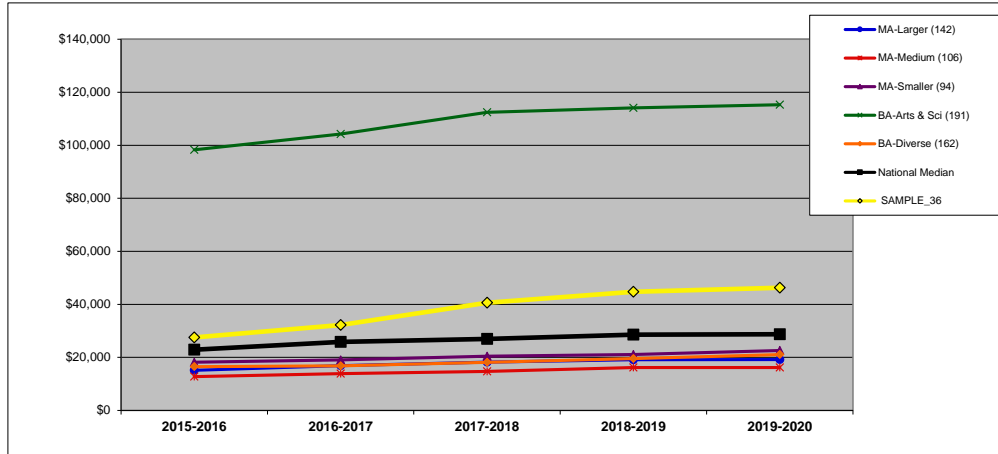
ENDOWMENT ASSETS PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (18C)

DEFINITION: Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

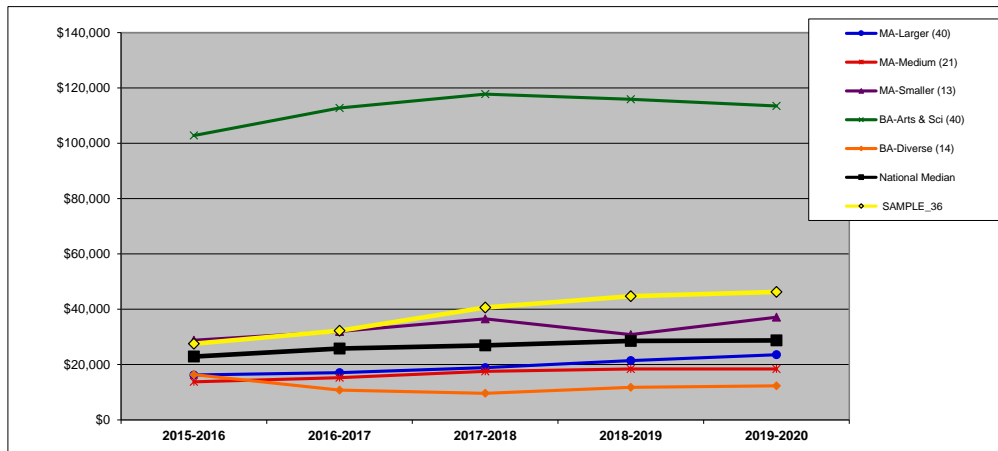
CARNEGIE MA-Larger

NATIONAL: CARNEGIE (n=695).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (142)	\$ 15,131	\$ 16,895	\$ 18,235	\$ 19,126	\$ 19,189	26.8%
MA-Medium (106)	\$ 12,752	\$ 13,862	\$ 14,722	\$ 16,166	\$ 16,180	26.9%
MA-Smaller (94)	\$ 18,178	\$ 19,036	\$ 20,473	\$ 21,049	\$ 22,593	24.3%
BA-Arts & Sci (191)	\$ 98,288	\$ 104,269	\$ 112,406	\$ 114,127	\$ 115,296	17.3%
BA-Diverse (162)	\$ 16,504	\$ 16,789	\$ 18,127	\$ 19,551	\$ 21,056	27.6%
National Median	\$ 22,894	\$ 25,812	\$ 26,972	\$ 28,564	\$ 28,736	25.5%
SAMPLE_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

MID EAST REGION: CARNEGIE (n=128).



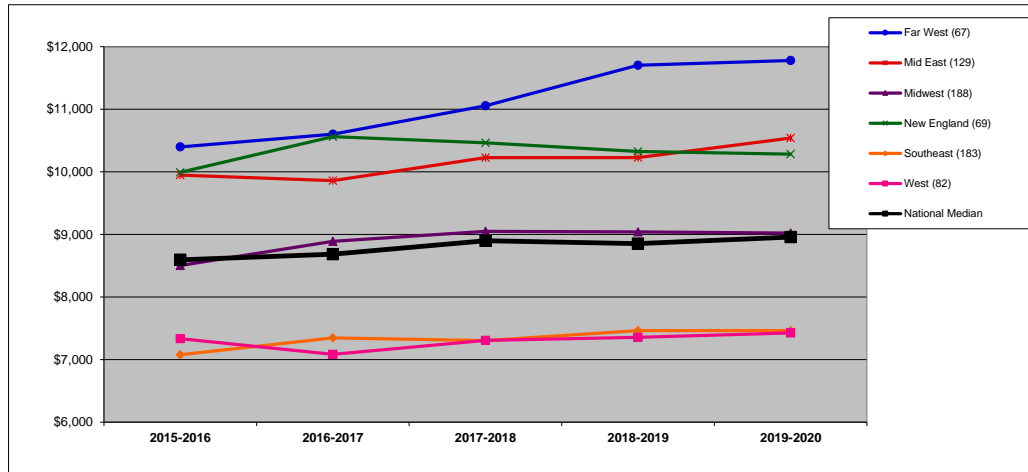
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (40)	\$ 16,236	\$ 17,075	\$ 18,868	\$ 21,408	\$ 23,555	45.1%
MA-Medium (21)	\$ 13,766	\$ 15,288	\$ 17,575	\$ 18,386	\$ 18,420	33.8%
MA-Smaller (13)	\$ 28,811	\$ 31,944	\$ 36,529	\$ 30,837	\$ 37,119	28.8%
BA-Arts & Sci (40)	\$ 102,787	\$ 112,765	\$ 117,759	\$ 115,915	\$ 113,496	10.4%
BA-Diverse (14)	\$ 16,371	\$ 10,785	\$ 9,607	\$ 11,760	\$ 12,344	-24.6%
National Median	\$ 22,894	\$ 25,812	\$ 26,972	\$ 28,564	\$ 28,736	25.5%
SAMPLE_36	\$ 27,526	\$ 32,218	\$ 40,616	\$ 44,731	\$ 46,268	68.1%

INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY REGION (19R)

DEFINITION: Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

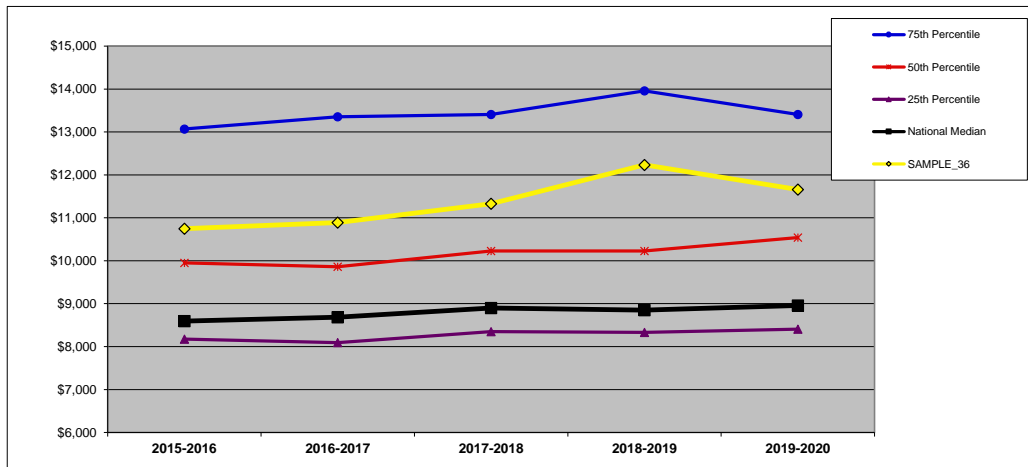
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

NATIONAL (n=718). All data on this chart are presented as medians. See Introduction for description of regions.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Far West (67)	\$ 10,398	\$ 10,602	\$ 11,055	\$ 11,703	\$ 11,779	13.3%
Mid East (129)	\$ 9,949	\$ 9,860	\$ 10,229	\$ 10,227	\$ 10,540	5.9%
Midwest (188)	\$ 8,504	\$ 8,889	\$ 9,049	\$ 9,041	\$ 9,021	6.1%
New England (69)	\$ 9,993	\$ 10,563	\$ 10,463	\$ 10,325	\$ 10,282	2.9%
Southeast (183)	\$ 7,078	\$ 7,348	\$ 7,304	\$ 7,463	\$ 7,464	5.5%
West (82)	\$ 7,336	\$ 7,084	\$ 7,307	\$ 7,355	\$ 7,426	1.2%
National Median	\$ 8,594	\$ 8,684	\$ 8,899	\$ 8,852	\$ 8,958	4.2%

MID EAST REGION (n=129). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



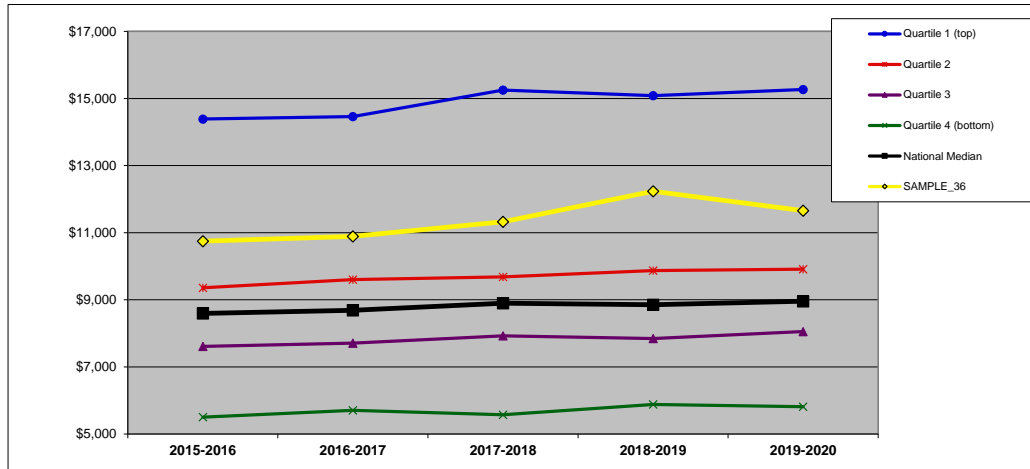
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
75th Percentile	\$ 13,070	\$ 13,355	\$ 13,408	\$ 13,958	\$ 13,409	2.6%
50th Percentile	\$ 9,949	\$ 9,860	\$ 10,229	\$ 10,227	\$ 10,540	5.9%
25th Percentile	\$ 8,176	\$ 8,092	\$ 8,350	\$ 8,331	\$ 8,406	2.8%
National Median	\$ 8,594	\$ 8,684	\$ 8,899	\$ 8,852	\$ 8,958	4.2%
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY FINANCIAL RESOURCES (19F)

DEFINITION: Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

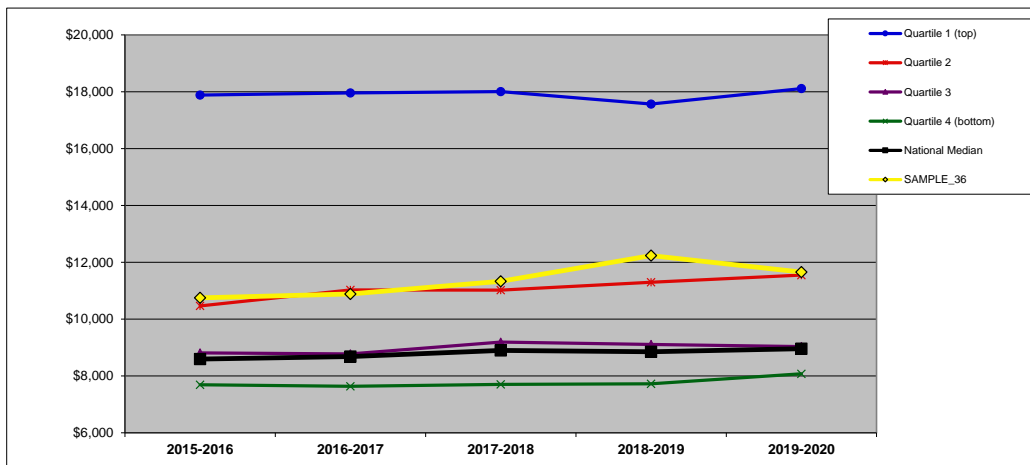
SAMPLE_36	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change	QUARTILES	
	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%	NATIONAL	1
							REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=699).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
	Quartile 1 (top)	\$ 14,388	\$ 14,458	\$ 15,248	\$ 15,085	\$ 15,268
Quartile 2	\$ 9,358	\$ 9,603	\$ 9,681	\$ 9,873	\$ 9,912	5.9%
Quartile 3	\$ 7,611	\$ 7,707	\$ 7,926	\$ 7,847	\$ 8,054	5.8%
Quartile 4 (bottom)	\$ 5,503	\$ 5,705	\$ 5,572	\$ 5,880	\$ 5,813	5.6%
National Median	\$ 8,594	\$ 8,684	\$ 8,899	\$ 8,852	\$ 8,958	4.2%
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

MID EAST REGION: FINANCIAL RESOURCES (n=128).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
	Quartile 1 (top)	\$ 17,885	\$ 17,961	\$ 18,004	\$ 17,568	\$ 18,111
Quartile 2	\$ 10,465	\$ 11,029	\$ 11,019	\$ 11,296	\$ 11,550	10.4%
Quartile 3	\$ 8,813	\$ 8,775	\$ 9,192	\$ 9,109	\$ 9,030	2.5%
Quartile 4 (bottom)	\$ 7,689	\$ 7,636	\$ 7,706	\$ 7,722	\$ 8,077	5.0%
National Median	\$ 8,594	\$ 8,684	\$ 8,899	\$ 8,852	\$ 8,958	4.2%
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

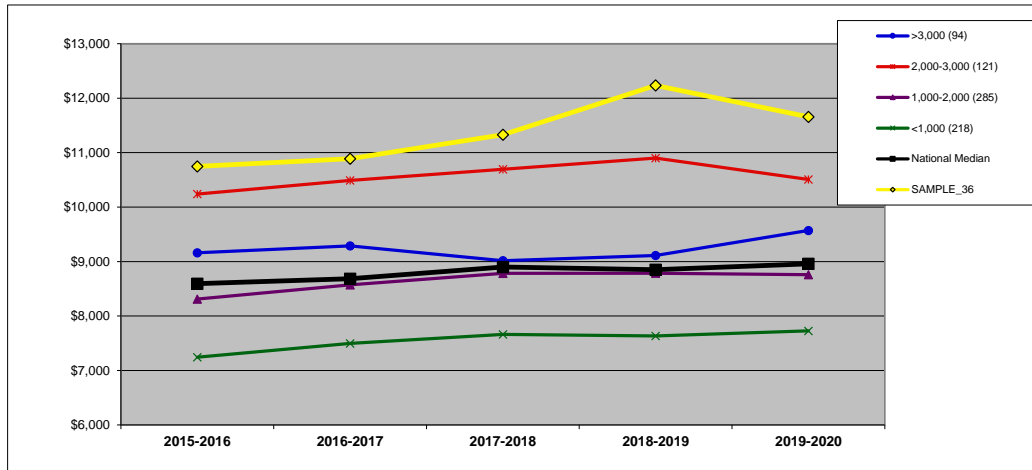
INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY ENROLLMENT SIZE (19S)

DEFINITION: Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

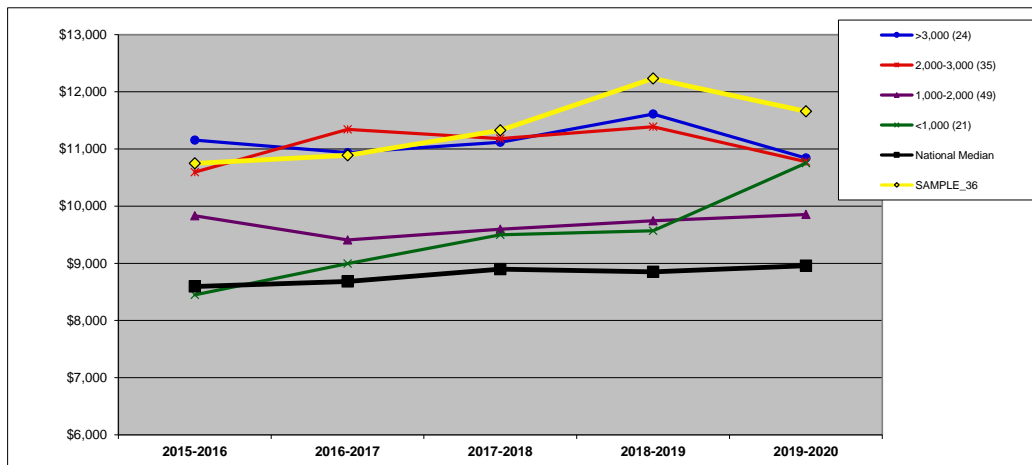
SIZE >3,000

NATIONAL: SIZE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (94)	\$ 9,161	\$ 9,288	\$ 9,015	\$ 9,110	\$ 9,571	4.5%
2,000-3,000 (121)	\$ 10,239	\$ 10,489	\$ 10,695	\$ 10,900	\$ 10,507	2.6%
1,000-2,000 (285)	\$ 8,311	\$ 8,572	\$ 8,785	\$ 8,785	\$ 8,758	5.4%
<1,000 (218)	\$ 7,244	\$ 7,496	\$ 7,663	\$ 7,635	\$ 7,727	6.7%
National Median	\$ 8,594	\$ 8,684	\$ 8,899	\$ 8,852	\$ 8,958	4.2%
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

MID EAST REGION: SIZE (n=129).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (24)	\$ 11,153	\$ 10,937	\$ 11,118	\$ 11,611	\$ 10,841	-2.8%
2,000-3,000 (35)	\$ 10,595	\$ 11,341	\$ 11,181	\$ 11,388	\$ 10,779	1.7%
1,000-2,000 (49)	\$ 9,832	\$ 9,409	\$ 9,597	\$ 9,745	\$ 9,854	0.2%
<1,000 (21)	\$ 8,448	\$ 8,996	\$ 9,500	\$ 9,570	\$ 10,752	27.3%
National Median	\$ 8,594	\$ 8,684	\$ 8,899	\$ 8,852	\$ 8,958	4.2%
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

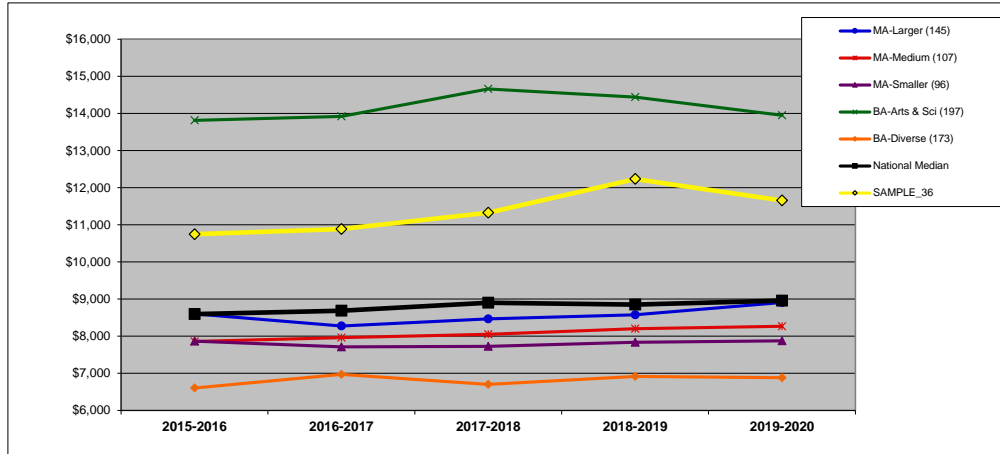
INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (19C)

DEFINITION: Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

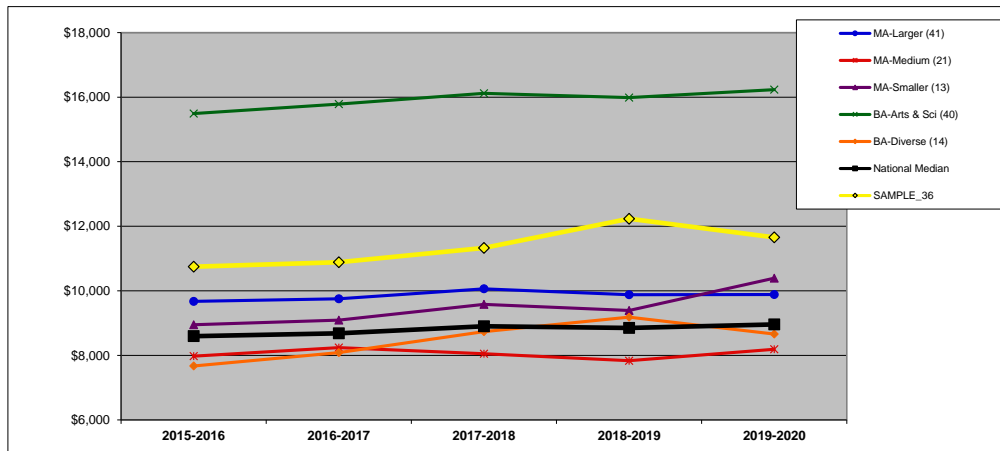
CARNEGIE MA-Larger

NATIONAL: CARNEGIE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (145)	\$ 8,599	\$ 8,274	\$ 8,467	\$ 8,577	\$ 8,908	3.6%
MA-Medium (107)	\$ 7,858	\$ 7,963	\$ 8,049	\$ 8,201	\$ 8,267	5.2%
MA-Smaller (96)	\$ 7,865	\$ 7,712	\$ 7,728	\$ 7,835	\$ 7,875	0.1%
BA-Arts & Sci (197)	\$ 13,814	\$ 13,920	\$ 14,660	\$ 14,440	\$ 13,950	1.0%
BA-Diverse (173)	\$ 6,604	\$ 6,971	\$ 6,703	\$ 6,916	\$ 6,883	4.2%
National Median	\$ 8,594	\$ 8,684	\$ 8,899	\$ 8,852	\$ 8,958	4.2%
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

MID EAST REGION: CARNEGIE (n=129).



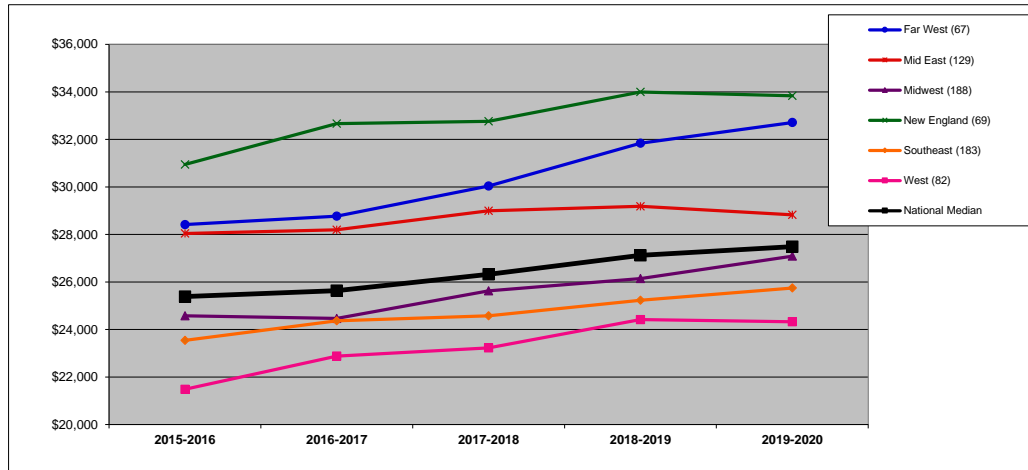
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (41)	\$ 9,673	\$ 9,753	\$ 10,061	\$ 9,876	\$ 9,883	2.2%
MA-Medium (21)	\$ 7,974	\$ 8,239	\$ 8,048	\$ 7,834	\$ 8,188	2.7%
MA-Smaller (13)	\$ 8,948	\$ 9,089	\$ 9,580	\$ 9,391	\$ 10,391	16.1%
BA-Arts & Sci (40)	\$ 15,491	\$ 15,783	\$ 16,115	\$ 15,983	\$ 16,233	4.8%
BA-Diverse (14)	\$ 7,670	\$ 8,087	\$ 8,734	\$ 9,184	\$ 8,660	12.9%
National Median	\$ 8,594	\$ 8,684	\$ 8,899	\$ 8,852	\$ 8,958	4.2%
SAMPLE_36	\$ 10,747	\$ 10,888	\$ 11,327	\$ 12,234	\$ 11,658	8.5%

TOTAL EXPENSE PER STUDENT (\$): BY REGION (20R)

DEFINITION: Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

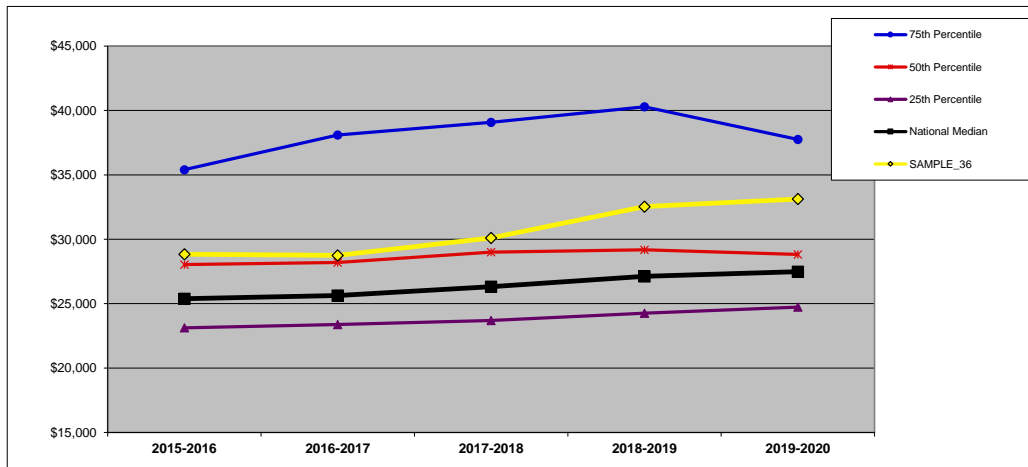
	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

NATIONAL (n=718). All data on this chart are presented as medians. See Introduction for description of regions.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Far West (67)	\$ 28,417	\$ 28,767	\$ 30,041	\$ 31,839	\$ 32,709	15.1%
Mid East (129)	\$ 28,039	\$ 28,194	\$ 28,998	\$ 29,185	\$ 28,830	2.8%
Midwest (188)	\$ 24,578	\$ 24,466	\$ 25,627	\$ 26,143	\$ 27,085	10.2%
New England (69)	\$ 30,945	\$ 32,663	\$ 32,758	\$ 33,994	\$ 33,834	9.3%
Southeast (183)	\$ 23,543	\$ 24,369	\$ 24,576	\$ 25,230	\$ 25,744	9.4%
West (82)	\$ 21,484	\$ 22,877	\$ 23,225	\$ 24,418	\$ 24,326	13.2%
National Median	\$ 25,387	\$ 25,636	\$ 26,323	\$ 27,122	\$ 27,486	8.3%

MID EAST REGION (n=129). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
75th Percentile	\$ 35,406	\$ 38,095	\$ 39,087	\$ 40,287	\$ 37,757	6.6%
50th Percentile	\$ 28,039	\$ 28,194	\$ 28,998	\$ 29,185	\$ 28,830	2.8%
25th Percentile	\$ 23,124	\$ 23,384	\$ 23,699	\$ 24,256	\$ 24,732	7.0%
National Median	\$ 25,387	\$ 25,636	\$ 26,323	\$ 27,122	\$ 27,486	8.3%
SAMPLe_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

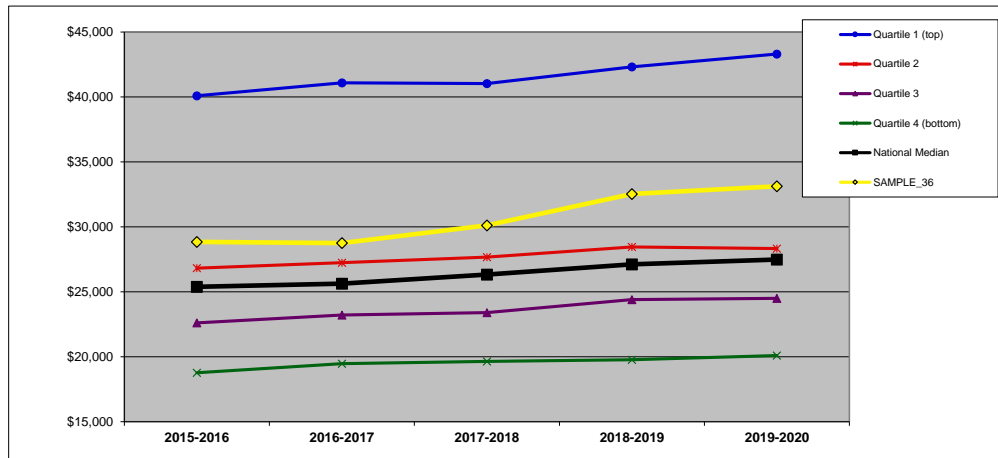
TOTAL EXPENSE PER STUDENT (\$): BY FINANCIAL RESOURCES (20F)

DEFINITION: Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

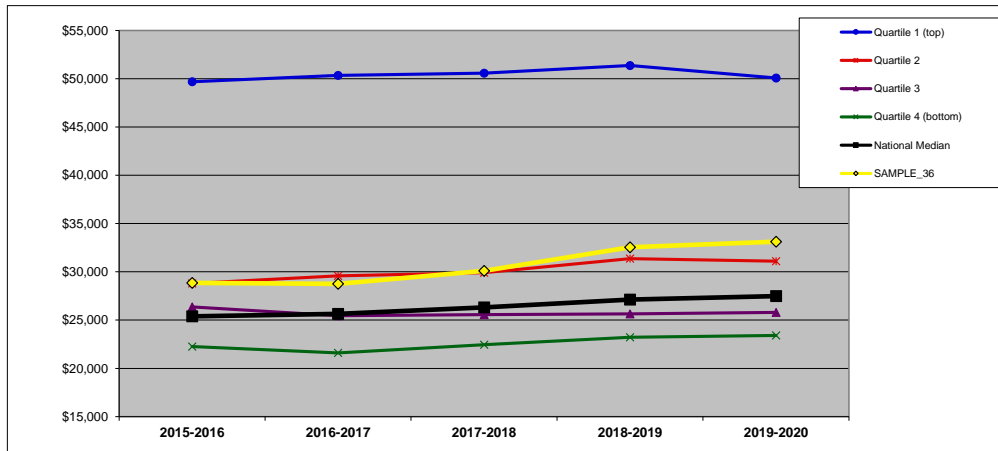
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=699).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Quartile 1 (top)	\$ 40,096	\$ 41,097	\$ 41,041	\$ 42,317	\$ 43,308	8.0%
Quartile 2	\$ 26,823	\$ 27,251	\$ 27,670	\$ 28,454	\$ 28,329	5.6%
Quartile 3	\$ 22,609	\$ 23,211	\$ 23,407	\$ 24,403	\$ 24,498	8.4%
Quartile 4 (bottom)	\$ 18,770	\$ 19,465	\$ 19,638	\$ 19,777	\$ 20,094	7.1%
National Median	\$ 25,387	\$ 25,636	\$ 26,323	\$ 27,122	\$ 27,486	8.3%
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

MID EAST REGION: FINANCIAL RESOURCES (n=128).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
Quartile 1 (top)	\$ 49,686	\$ 50,356	\$ 50,572	\$ 51,376	\$ 50,074	0.8%
Quartile 2	\$ 28,797	\$ 29,580	\$ 29,920	\$ 31,364	\$ 31,106	8.0%
Quartile 3	\$ 26,366	\$ 25,457	\$ 25,564	\$ 25,643	\$ 25,802	-2.1%
Quartile 4 (bottom)	\$ 22,256	\$ 21,600	\$ 22,449	\$ 23,227	\$ 23,410	5.2%
National Median	\$ 25,387	\$ 25,636	\$ 26,323	\$ 27,122	\$ 27,486	8.3%
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

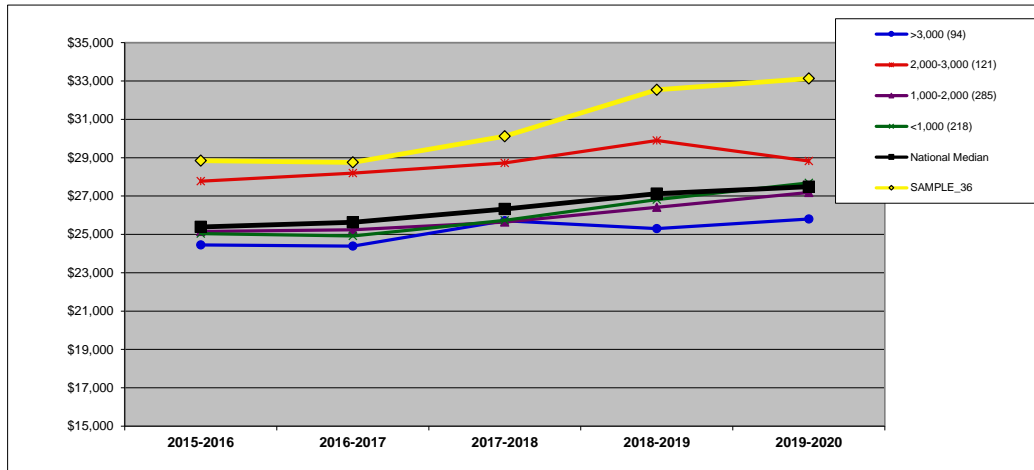
TOTAL EXPENSE PER STUDENT (\$): BY ENROLLMENT SIZE (20S)

DEFINITION: Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

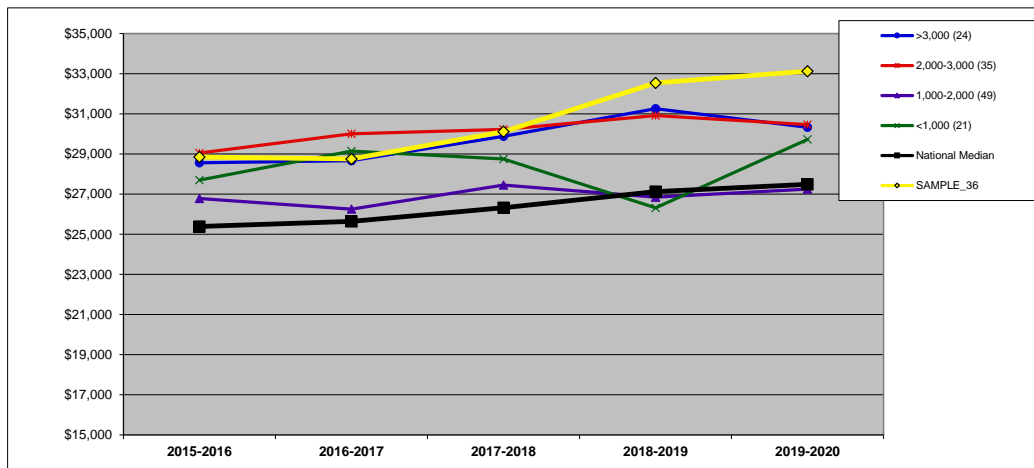
SIZE >3,000

NATIONAL: SIZE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (94)	\$ 24,455	\$ 24,388	\$ 25,707	\$ 25,300	\$ 25,802	5.5%
2,000-3,000 (121)	\$ 27,774	\$ 28,192	\$ 28,723	\$ 29,895	\$ 28,830	3.8%
1,000-2,000 (285)	\$ 25,152	\$ 25,245	\$ 25,641	\$ 26,409	\$ 27,186	8.1%
<1,000 (218)	\$ 25,036	\$ 24,917	\$ 25,727	\$ 26,817	\$ 27,686	10.6%
National Median	\$ 25,387	\$ 25,636	\$ 26,323	\$ 27,122	\$ 27,486	8.3%
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

MID EAST REGION: SIZE (n=129).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
>3,000 (24)	\$ 28,559	\$ 28,661	\$ 29,874	\$ 31,256	\$ 30,329	6.2%
2,000-3,000 (35)	\$ 29,049	\$ 30,006	\$ 30,223	\$ 30,913	\$ 30,460	4.9%
1,000-2,000 (49)	\$ 26,783	\$ 26,250	\$ 27,450	\$ 26,848	\$ 27,247	1.7%
<1,000 (21)	\$ 27,694	\$ 29,138	\$ 28,750	\$ 26,315	\$ 29,723	7.3%
National Median	\$ 25,387	\$ 25,636	\$ 26,323	\$ 27,122	\$ 27,486	8.3%
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

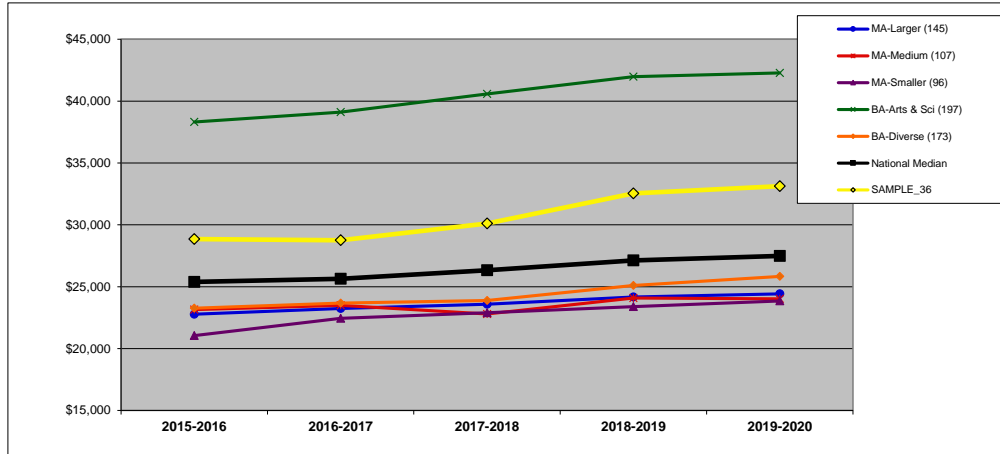
TOTAL EXPENSE PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (20C)

DEFINITION: Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for information on the Carnegie classifications. (All national and regional data are presented as medians.)

	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

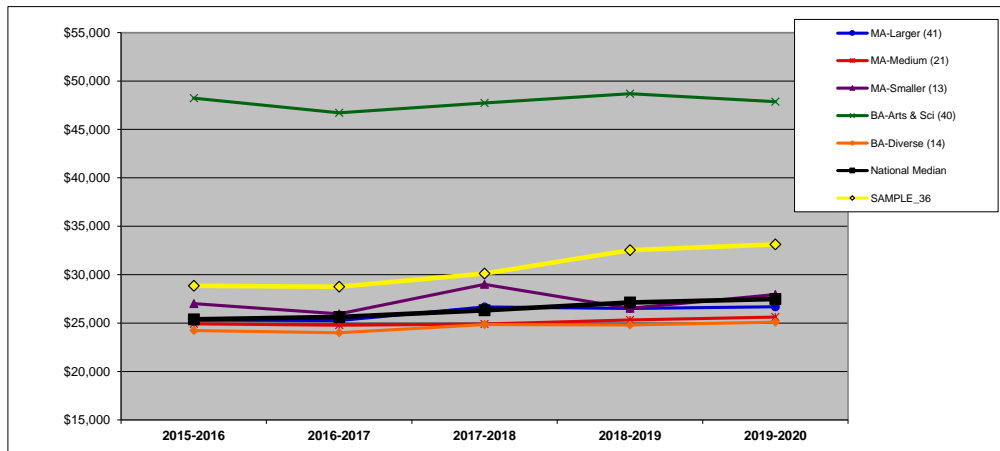
CARNEGIE **MA-Larger**

NATIONAL: CARNEGIE (n=718).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (145)	\$ 22,775	\$ 23,232	\$ 23,586	\$ 24,165	\$ 24,419	7.2%
MA-Medium (107)	\$ 23,149	\$ 23,495	\$ 22,795	\$ 24,083	\$ 24,019	3.8%
MA-Smaller (96)	\$ 21,047	\$ 22,449	\$ 22,896	\$ 23,387	\$ 23,847	13.3%
BA-Arts & Sci (197)	\$ 38,311	\$ 39,101	\$ 40,576	\$ 41,978	\$ 42,278	10.4%
BA-Diverse (173)	\$ 23,262	\$ 23,672	\$ 23,882	\$ 25,099	\$ 25,829	11.0%
National Median	\$ 25,387	\$ 25,636	\$ 26,323	\$ 27,122	\$ 27,486	8.3%
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

MID EAST REGION: CARNEGIE (n=129).



	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Y1 to Y5 Change
MA-Larger (41)	\$ 25,306	\$ 25,263	\$ 26,665	\$ 26,513	\$ 26,684	5.4%
MA-Medium (21)	\$ 24,928	\$ 24,778	\$ 24,895	\$ 25,324	\$ 25,621	2.8%
MA-Smaller (13)	\$ 27,005	\$ 25,952	\$ 28,998	\$ 26,537	\$ 27,940	3.5%
BA-Arts & Sci (40)	\$ 48,231	\$ 46,715	\$ 47,722	\$ 48,690	\$ 47,867	-0.8%
BA-Diverse (14)	\$ 24,229	\$ 24,000	\$ 24,852	\$ 24,807	\$ 25,097	3.6%
National Median	\$ 25,387	\$ 25,636	\$ 26,323	\$ 27,122	\$ 27,486	8.3%
SAMPLE_36	\$ 28,845	\$ 28,752	\$ 30,112	\$ 32,536	\$ 33,126	14.8%

DATA INFORMATION: DEFINITIONS, IPEDS SOURCES, AND FORMULAS

To use this appendix, visit <http://nces.ed.gov/ipeds/datacenter/> and follow these steps:

- select "Compare Institutions"
- enter your institution's name
- select "Continue" to see variables

11) TUITION PRICE (\$)

Definition: The published price of tuition and fees for full-time, first-time degree-seeking undergraduate students.

IPEDS: Student Charges
Price of attendance for full-time, first-time undergraduate students (academic year programs)
Tuition and fees: 2006-07 to current year
Published in-state tuition and fees (Current year)

12) TOTAL INSTITUTIONAL AID PER STUDENT (\$)

Definition: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Institutional grants (funded)
Institutional grants (unfunded)

Frequently used/Derived variables
12-month enrollment
Unduplicated headcount and FTE
12-month full-time equivalent enrollment

Formula:
$$\frac{\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)}}{12\text{-month FTE}}$$

13) UNFUNDED INSTITUTIONAL AID PER STUDENT (\$)

Definition: The amount of unfunded institutional student aid divided by total 12-month student FTE.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Institutional grants (unfunded)

Frequently used/Derived variables
12-month enrollment
Unduplicated headcount and FTE
12-month full-time equivalent enrollment

Formula:
$$\frac{\text{Institutional grants (unfunded)}}{12\text{-month FTE}}$$

14) AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$)

Definition: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid.

IPEDS: Student Financial Aid and Net Price
Student financial aid
Financial aid to full-time, first-time degree/certificate-seeking undergraduate students
Average amount of institutional grant aid awarded to full-time first-time undergraduates

15) NET TUITION REVENUE PER STUDENT (\$)

Definition: Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Allowances applied to tuition and fees

Finance
Private not-for-profit institutions or Public institutions using FASB
Revenues and investment return
Tuition and fees

Frequently used/Derived variables
12-month enrollment
Unduplicated headcount and FTE
12-month full-time equivalent enrollment

Formula:
$$\frac{(\text{Total tuition and fees} + \text{Total allowance applied to tuition and fees}) - (\text{Institutional grants-funded} + \text{Institutional grants-unfunded})}{12\text{-month FTE}}$$

16) DISCOUNT RATE (%)

Definition: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Institutional grants (funded)
Institutional grants (unfunded)
Allowances applied to tuition and fees

Finance
Private not-for-profit institutions or Public institutions using FASB
Revenues and investment return
Tuition and fees

Formula:
$$\frac{\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)}}{\text{Total tuition and fees} + \text{Total allowance applied to tuition and fees}}$$

17) TUITION DEPENDENCY (%)

Definition: The percentage of total expenditures covered by total net tuition revenue.

IPEDS: Finance

Private not-for-profit institutions or Public institutions using FASB

Student grants

Institutional grants (funded)

Institutional grants (unfunded)

Allowances applied to tuition and fees

Finance

Private not-for-profit institutions or Public institutions using FASB

Revenues and investment return

Tuition and fees

Finance

Private not-for-profit institutions or Public institutions using FASB

Expenses and salaries and wages by function and total expenses by natural classification: Fiscal years 2016 to current year

Total expenses-Total amount

Formula:
$$\frac{(\text{Total tuition and fees} + \text{Total allowance applied to tuition and fees}) - (\text{Institutional grants-funded} + \text{Institutional grants-unfunded})}{\text{Total expenses}}$$

18) ENDOWMENT ASSETS PER STUDENT (\$)

Definition: Endowment Assets at the end of the fiscal year divided by total 12-month student FTE.

IPEDS: Finance

Private not-for-profit institutions or Public institutions using FASB

Endowment assets

Value of endowment assets at the end of the fiscal year

Frequently used/Derived variables

12-month enrollment

Unduplicated headcount and FTE

12-month full-time equivalent enrollment

Formula:
$$\frac{\text{Endowment Assets}}{\text{12-month FTE}}$$

19) INSTRUCTIONAL EXPENSE PER STUDENT (\$)

Definition: Total instructional expenditures divided by total 12-month student FTE.

IPEDS: Finance

Private not-for-profit institutions or Public institutions using FASB

Expenses and salaries and wages by function and total expenses by natural classification: Fiscal years 2016 to current year

Instruction-Total amount

Frequently used/Derived variables

12-month enrollment

Unduplicated headcount and FTE

12-month full-time equivalent enrollment

Formula:
$$\frac{\text{Total instructional expenditures}}{\text{12-month FTE}}$$

20) TOTAL EXPENSE PER STUDENT (\$)

Definition: Total expenditures divided by total 12-month student FTE.

IPEDS: Finance

Private not-for-profit institutions or Public institutions using FASB

Expenses and salaries and wages by function and total expenses by natural classification: Fiscal years 2016 to current year

Total expenses-Total amount

Frequently used/Derived variables

12-month enrollment

Unduplicated headcount and FTE

12-month full-time equivalent enrollment

Formula:

Total expenditures

12-month FTE