

Developing a Culture of Student Success Through Data and Action: Learnings from Moving the Needle

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20
23

Institute for Chief Academic Officers with Chief Advancement
and Chief Communication and Marketing Officers

November 4–7, 2023 » Tampa Marriott Water Street Hotel



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Winning Strategies.
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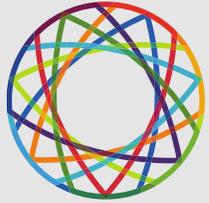
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CREDO



Developing a Culture of Student Success Through Data & Action:

Learnings from Moving the Needle

Andrea Faber – Dean of Retention and Persistence, *Tiffin University*

Sarah Ferguson – Vice President of Academic Affairs, *Texas Lutheran University*

Tim Gilrain – Associate Vice President for Accounts, *Credo*

Peter Holbrook – Provost/CAO, *Tiffin University*

Rachel Phillips-Buck – Vice President Student Success, *Pharos Resources*

Sycora Wilson – Director of Student Success & Retention, *Texas Lutheran University*

Session Description & Agenda

...use data to connect all facets of the student's individual journey

....make that data practitioner-focused and actionable

...organize structures and culture around student success



Introductions (People & Moving the Needle)



Lifecycle of Data



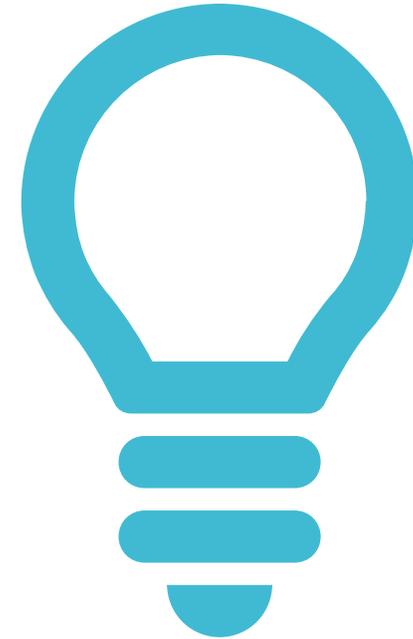
Texas Lutheran University & Tiffin University



Discussion

Our Vision

Be the national catalyst in radically improving student outcomes through **strategy, leadership, and culture.**



Higher Ed Landscape

CULTURAL / SOCIETAL

Rise of AI

Global Exhaustion

National Ideological Divide

Changing National Demographics

State Mandates on DEI

HIGHER ED

Race-Based Admissions Decision

Cost & Affordability

Enrollment Cliff

Challenge to the Value Proposition

Challenges of Shared Governance

Structural Financial Challenges

STUDENTS

Retention Stagnation

1st Gen Numbers Increasing

Connecting Education to Career

Increased Support Needs

Student Mental Health Crisis

Horizontal vs. Vertical



The Problem:

Persistence and Retention

75.7%

The national rate for fall 2021 first-time students returning for a second year to **any institution**

67.2%

The national rate for fall 2021 first-time students returning for a second year to their **initial institution**

Racial equity gaps in first-time retention rates

74.9%

White students

69.1%

Latinx students

61.1%

Black students

60.0%

Hawaiian/Pacific Islander students

58.5%

Native American students

Persistence and Retention. (2023, July). National Student Clearinghouse Research Center. Retrieved October 2023 from nscresearchcenter.org/persistence-retention

The Problem:

Research ≠
Practice

“There is **no shortage of empirical studies** and conceptual examinations related to student success...”

“...Yet, institutions do not faithfully and effectively **implement** the kinds of promising **policies and practices that seem to work elsewhere and in ways that are appropriate** for their campus context and students.”

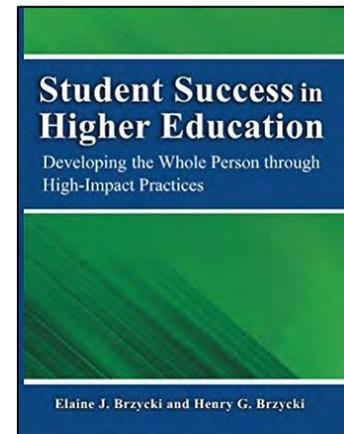
Jillian Kinzie & George Kuh, Center for Postsecondary Research and National Survey of Student Engagement (NSSE) Institute at Indiana University, (2017)



Achieving
the Dream™



CENTER FOR HIGHER EDUCATION
RETENTION EXCELLENCE



**COMPLETE
COLLEGE
AMERICA**



5-year partnership

2-year intensive, 3 years support + accountability, 100% success rate



strengths-based approach

What excellence can an institution leverage and translate across all student groups?



data rich in a relationship environment

Success Intelligence Platform and Professional Development combine to build a sustainable campus-wide student-ready culture



revenue-share based

Credo is only compensated for our work when the needle moves, & institutions experience increased revenue from retained students



delivered individually and enhanced by cohorts

Groups of institutions with a common focus/ mission network their learning; individual institutions continue as well

about
Moving
the
Needle

MTN 5-Year Outcomes



MTN 5-Year Outcomes

Empowering highly functional student-ready campuses

Positive Quantitative Measures

Robust Student Success Systems

Advanced Student-Centered Practices

Inclusive Student Success Leadership

Phase 1



ANNA MARIA COLLEGE



Linfield University



SIENA HEIGHTS UNIVERSITY



MISERICORDIA UNIVERSITY



Mount Saint Mary's University
LOS ANGELES



ROANOKE COLLEGE



Phase 2



FAULKNER UNIVERSITY



CARSON-NEWMAN
A CHRISTIAN UNIVERSITY



Mount Saint Mary's University
LOS ANGELES



ROANOKE COLLEGE



EMORY & HENRY COLLEGE



What is happening with your students right now?

How do you know these strategies are having impact?

We can't get data

We don't trust the data

We have too much data

"They" won't share data

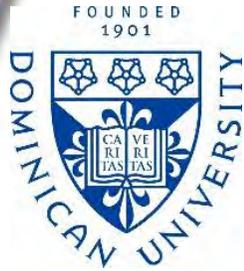
We have no idea how to interpret the data

We must get more data



Pharos Resources

Highlighted Partner Institutions



SIS

LMS

Admissions

Intervention

Res Life

Engagement

Athletics

FYE

Card Swipe

Conduct

Financial

Historic

Pharos Data Lake

Texas Lutheran University



Sarah Ferguson, Ph.D.
Vice President for Academic Affairs



Sycora Wilson, Ed.D.
Director of Student Success & Retention

Texas Lutheran University



- Location: Seguin, TX
- Enrollment: 1361
- Hispanic Serving Institution 41.7%
- Minority Serving Institution 53.3%
- Largest concentration of majors: Business, Education, Kinesiology, Nursing
- Sports: Division III

Tiffin University



Peter Holbrook, Ph.D.
Provost & Chief Academic Officer



Andrea Faber, MBA
Dean of Retention and Persistence

Tiffin University



- Tiffin University is located in Tiffin, Ohio
- Established in 1888
- Private, coeducational
- Mascot is a Dragon
- 1,354 Undergraduate On-Campus Students in the Fall 2022
- Offer BA, BBA, BCJ, BS, MBA, Med, MH, MS, Ph.D. programs
- 21% minority, 18% international, 42% Pell eligible, 31% first generation
- NCAA Division II – G-MAC conference and 64% student athletes



The Lifecycle of Data

Who drives data collection?

Where does it come from?

Who/What/When/How?

Is it accurate? How do you know?

Is it transparent and accessible?

Is it actionable?

Question #1

Talk about the challenges you faced in getting the data.



Question #2

Describe how the use of data has helped you to empower others and to drive action.

Organizing strategies for student success



Question #3

Talk about the successes that have resulted thus far.

What's next for you?

Reflection and Sharing





Campus decision-making



through the



eyes of students



...the challenge to higher education leaders is to “re-imagine their role from stewards of an existing enterprise to innovators of a new venture”

- Louis Soares, American Council on Education





Moving the Needle: Radically Transforming Student Outcomes

Thank you
for attending
this session!



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