

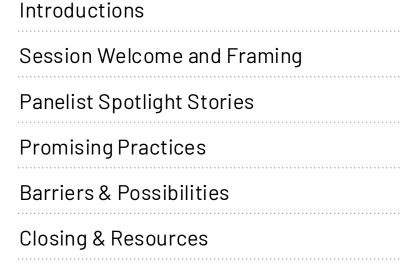


The Talent Development Imperative: Developing Faculty & Staff to Fuel Student Success

2025 Institute for Chief Academic Officers

November 2, 2025

Agenda







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Introductions



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Introductions



Joretta Nelson Vice Chairman & Founder of Moving the Needle (MTN)



Alex KappusSenior Director, Client Success
Carnegie Higher Education

Co-Facilitator

Co-Facilitator





Suzanne Blum Malley Executive Vice President and Provost, Methodist University (NC)

Panelist





Peter Holbrook
Provost and Chief Operating
Officer, Tiffin University (OH)

Panelist





Alvin Sturdivant
Vice President for Student
Affairs and Inclusive Excellence,
University of Portland (OR)

Panelist





Institutional Strategy: Carnegie + Credo

Carnegie's 2025 acquisition of Credo united two trusted higher education partners with one shared mission: to help colleges and universities thrive. Together, we deliver a powerful combination of strategic insight, organizational expertise, and student-centered innovation—ensuring every plan translates into meaningful, measurable results.





Through Credo, Carnegie now delivers a multidimensional perspective on institutional vitality—integrating strategy, finance, technology, and culture to strengthen performance across every level of the organization.



Student Success as Strategy

Credo's nationally recognized student success approach is fully embedded within Carnegie's offerings, enabling institutions to design systems to enhance retention, graduation, and the overall student experience—ensuring strategy is always grounded in student impact.



Data-Driven Transformation

By combining Carnegie's analytics and research expertise with Credo's deep implementation support, we help institutions prioritize resources, streamline processes, and sustain progress over time—turning bold strategic goals into measurable, lasting outcomes.

CARNEGIE

North Star

Partner with institutions to solve their most important problems through outcome-oriented experts, data and technology.

Proven through 40 years and 700+ campus partnerships.



And lead through a

Our North Star in Action: A Portfolio for Institutional

Guides by our Norths tar. Can gie napping the the day people, processes, and technology for greater efficiency and impact.
With decades of experience and hundreds of partnerships nationwide, we turn data and insight into action that elevates the student experience.

We always start here...

INSTITUTIONAL STRATEGY

BRANDING

DIGITAL MARKE TING

ENROLLMENT

STUDENT SUCCESS

- + Audits/Assessments
- + Advancement Assessment
- + Athletics Strategy
- + Campus Planning and Architecture
- + Crisis Communications
- + Institutional Health
- + Program Review
- + Reimagining the Student Experience
- + Strategic Planning
- + Leadership Development

- + Brand Research
- + Brand Strategy
- + Brand Design + Creative
- + Brand Deployment
- + Student Personas
-
- + Market Research
- + Marketing Strategy
- + Marketing Planning
- + Web Design
- + Web Development
- + Photo / Video

- + Digital Strategy
- + Multichannel Campaigns
- + Social Media Marketing
- + SEM/SEO/PPC
- + Streaming Media
- + Online Display
- + Conversion Rate
 Optimization
- + Website Personalization
- + Campaign Attribution
- + Google Analytics

- Student Search
- + Enrollment Strategy
- + Engagement Scoring
- + Slate Implementation & Optimization
- + Lead Sourcing
- + Psychographic Segmentation
- + Multichannel Campaigns
- + Financial Aid Strategy
- + Contact Center
- + Online Program Marketing & Readiness
- + Program Analysis

- + Student Success Strategy
- + Student Research
- + Retention Campaigns
- + Residential Life Student Experience
- + Segmentation
- + Student Diagnostic
- + Student Engagement
- + Slate Implementation



2

Session Framing: Talent Development Imperative









The CUPA-HR 2025 Higher Education Employee Retention Survey

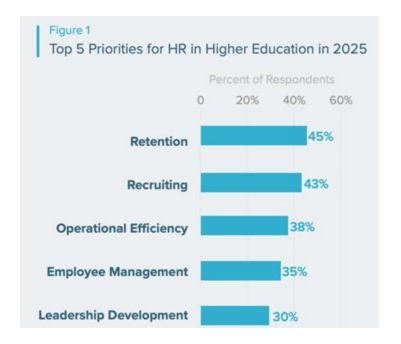
"Results confirmed that employee retention remained a critical concern across higher education post-pandemic, with one in three staff members likely to seek other employment. Many employees cited pay as their primary reason for considering a move; however, the data revealed that feeling valued and having a sense of belonging (both indicators of job satisfaction and well-being) were more important predictors of retention than pay."

 $\underline{\text{https://www.cupahr.org/resource/higher-ed-employee-retention-survey-findings-september-2025}}$



2025 NEOED Top Trends for HR in Higher Education

"Staffing shortages continue to challenge nearly 60% of institutions, putting significant strain on existing staff."



https://info.neoed.com/resources/2025-trends-report





2025 IHE Provost Survey



Top Reasons for Faculty Departure

- Competitive offers elsewhere: 76%
- Burnout: 46%
- Natural career progression: 44%
- Insufficient resources for the demands/expectations of the job: 39%

https://www.insidehighered.com/news/faculty-issues/academic-freedom/2025/09/16/survey-provosts-focused-funding-cuts-academic



Fostering campus talent remains a critical strategy for advancing a culture of student success and belonging.



The Problem:

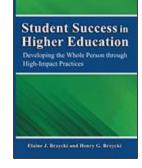
Research ≠ Practice

"There is **no shortage of empirical studies** and conceptual examinations related to student success...





Yet, institutions do not faithfully and effectively **implement** the kinds of promising **policies and practices that seem to work elsewhere and in ways that are appropriate** for their campus context and students."



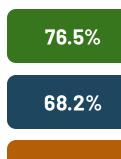


Jillian Kinzie & George Kuh, Center for Postsecondary Research and National Survey of Student Engagement (NSSE) Institute at Indiana University, (2017)





A National Snapshot of Student Success Measures



The national rate for fall 2023 first-time students returning for a second year to **any institution**

The national rate for fall 2023 first-time students returning for a second year to their **initial institution**

The national rate for 6-year graduation rates.

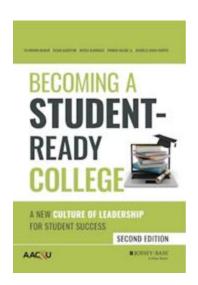
Persistence and Retention. (2024, June). National Student Clearinghouse Research Center. Retrieved October 2024 from <u>nscresearchcenter.org/persistence-retention</u>





Becoming a Student-Ready College... LEADER

- They know who their students are, how they are doing, and what they need to succeed.
- + They build and strengthen people capacity to achieve student ready goals.
- They observe, act, innovate, and prioritize accountability.



McNair, T.(2025)Transformational Leadership: Being Student Ready to Advance Student Success. Presentation slides: https://cpe.ky.gov/studentsuccess/2025/slides-mcnair.pdf





5 Key Skills Essential for Mid-Level Managers

- 1. Using Data Effectively to Engage and Motivate
- 2. Building Trust with Faculty and Staff
- 3. Forging High Functioning Relationships with Senior Leaders
- 4. Facilitating Effective Cross-Functioning Teams
- 5. Managing Projects to Foster Continuous Improvement

Ellis, M. & Kadlec, A. (2024). Strong Start to Finish. Faculty & Staff: A Toolkit for Mid-Level Managers. Retrieved from: https://strongstart.org/wp-content/uploads/2021/09/SSTFToolkit_SOVA_Executive-Summary.pdf



(3)

Panelist Spotlight Stories:

Share about a breakthrough you experienced in fostering talent development.





Breakthroughs in Talent Development



Suzanne Blum Malley
Executive Vice President and
Provost, Methodist University (NC)

Panelist





Peter Holbrook
Provost and Chief Operating
Officer, Tiffin University (OH)

Panelist





Alvin Sturdivant
Vice President for Student
Affairs and Inclusive Excellence,
University of Portland (OR)

Panelist





4

Promising Practices



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Hearing from You

Turn to someone near you and discuss:

- How does your institution currently support the development of your faculty and staff?
- + What efforts feel successful or promising?

Barriers & Possibilities

- + + +
- + + +
- + + +



Model for Complex Change

Vision Skills Resources Action Plan Incentives Trust = Alignment

Vision: Directional clarity and a clear and compelling "why"

Skills: The observable abilities of the people in an environment to take action toward the vision

Resources: The human, capital, intellectual, and time resources to take action toward the vision

Action Plan: Clear pathways mapped to move from the current reality to the desired future

Incentives: Clear connections to stakeholder motivations

Trust: The expectation that others' behaviors, motivations, and competence levels will result in positive outcomes

Lippitt, M. (1987). The managing complex change model. Enterprise Management, Ltd.



Model for Complex Change



Lippitt, M. (1987). The managing complex change model. Enterprise Management, Ltd.



Resources

Human Leadership
Employees
Org Structure

Financial

Budget

Money/Capital

Physical Infrastructure
Built Environment

Intangible

Reputation
Ability to Innovate
Expertise

Culture





Incentives

Monetary

- + Budgets
- + Professional development
- + Course releases
- + Stipends
- + Grants
- + Awards
- + Positions

Motivational (Non-Monetary)

- + Recognition
- + Mentorship
- + Purpose-driven
- + Time (from leadership)
- + Support for work
- + Gamification
- + Experiencing positive results
- + Intrinsic rewards



Overcoming Obstacles to Talent Development



Suzanne Blum Malley
Executive Vice President and
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Panelist





Alvin Sturdivant
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Panelist







Closing Reflections

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Putting On Your Radar...





www.aacu.org/event/leadership-institute



Resources

Executive Coaching with Credo

<u>Credo's Leadership Accelerator</u>

Moving the Needle Talent Development

<u>Talent Development Program</u>

Student Ready Leaders

McNair, T. (2025) Transformational Leadership: Being Student Ready to Advance Student Success

5 Key Skills Essential for Middle Managers

Ellis, M. & Kadlec, A. (2024). Strong Start to Finish. Faculty & Staff: A Toolkit for Mid-Level Managers

Life as a Middle Manager: Chronicle Article

How to fix a system that sets up midlevel leaders to fail

Thank You!

Joretta Nelson jnelson@carnegiehighered.com

Alex Kappus akappus@carnegiehighered.com



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credohighered.com info@credohighered.com carnegiehighered.com info@carnegiehighered.com