

Scaling Academic Opportunity: New Tools and Insights on Successful Course Sharing

2026 CIC Presidents Institute





The Council of
Independent Colleges
Online Course Sharing Consortium

The Power of a Network

by Higher Ed for Higher Ed

300+
Member
Institutions

35K
Seats
Shared

100k+
Course Sections
Available

1000s
In-Demand
Certificate Offerings

100+
Customizable
Program Pathways

For OCSC Institution Logo Slide



Benefiting From an Academic Network

Creating Impact Across the Institution



STUDENT PROGRESS

Boost retention and graduation rates providing more flexible course options



ACADEMIC INNOVATION

Launch new or bolster existing programs to meet market demand



INCREASED REVENUE

Keep at-risk, tuition paying students enrolled and bring back lost transfer dollars



INSTITUTIONAL EFFICIENCY

Balance academic offerings with institutional resources

Course Share Use Cases



STUDENT PROGRESS

Mid-term options to keep students in good **standing and maintain full-time status**

Courses to help students who are **out of sequence, waitlisted, or bottlenecks**

Students maintaining **athletic and financial aid eligibility**

Students taking courses due to **scheduling conflicts or avoid a leave of absence**

Grade replacement (DFW) to remain in or re-acquire academic standing



ACADEMIC INNOVATION

Replacing **independent studies** and **faculty overloads** through shared courses

Supporting program **teach outs or saving programs** by aggregating low enrollments

Cover for faculty sabbatical or extended medical leave

Launching new programs in less time and cost to meet workforce needs

Expand **degree completion programs** to better serve adult learners



INCREASE REVENUE

Prerequisites for grad programs or degree completion

Help students who have **stopped out** to re-enroll and complete degrees

Winter/Summer term options to **bring back revenue and control**

Fill empty seats and **generate new revenue** on excess capacity (TI Only)

Connect with **future students** for graduate and other degrees (TI Only)

OCSC Program Share Partners



Pre-Packaged Undergraduate Concentrations

AI For Business

Supply Chain Management

Project Management

Exercise Science

Intro to AI

Supply Chain Management

Intro to Project Management

Intro to Exercise Science

Business Intelligence

Procurement

Project Cost Management

Kinesiology

AI in the Workplace

Logistics Management

Project Scheduling & Planning

Exercise Physiology

Business Data Analytics

Operations Management

Agile Project Management

Motor Learning & Development

Pre-Packaged Graduate Concentrations

Artificial Intelligence

Data Analytics

Cybersecurity

Healthcare Admin & Mgmt

Intro to AI

Data Analytics

Cybersecurity Defense

Healthcare Administration

Machine Learning

Data Mining

Ethical Hacking & Vulnerability

Healthcare Law

Deep Learning

Data Visualization

Cybersecurity Mgmt

Health Information

AI Ethics and Governance

Database Management

Cybersecurity Analysis

Healthcare Finance

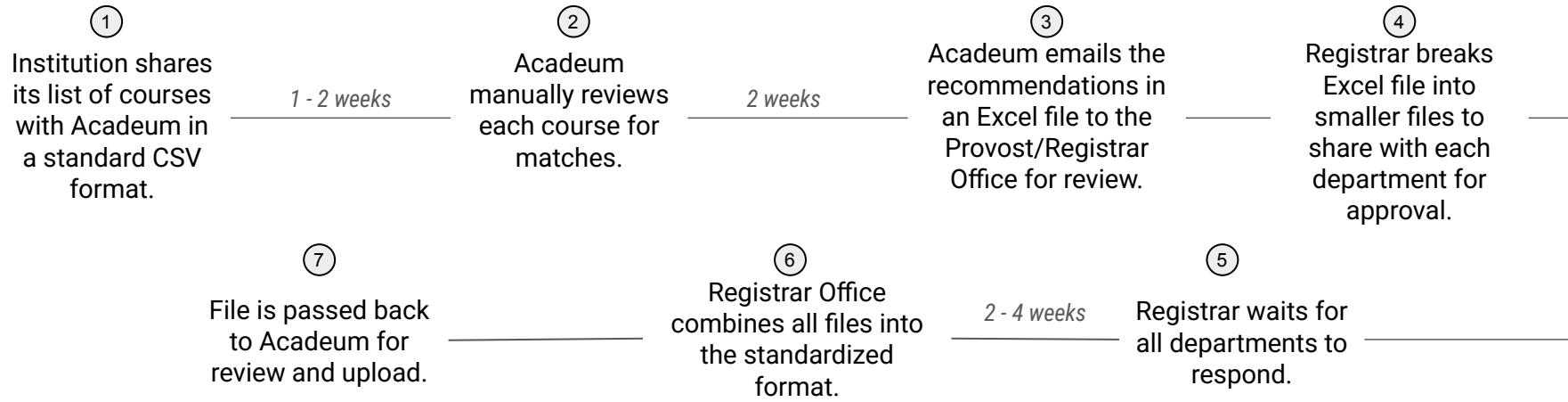
Panel

Scaling Academic Opportunity: Insights on Successful Course Sharing

Demo

Scaling Academic Opportunity: New Tools for Successful Course Sharing

Course Equivalency Mapping: The Old Workflow



6+

Weeks for a **Single**
Review

3+

Reviews Per Year

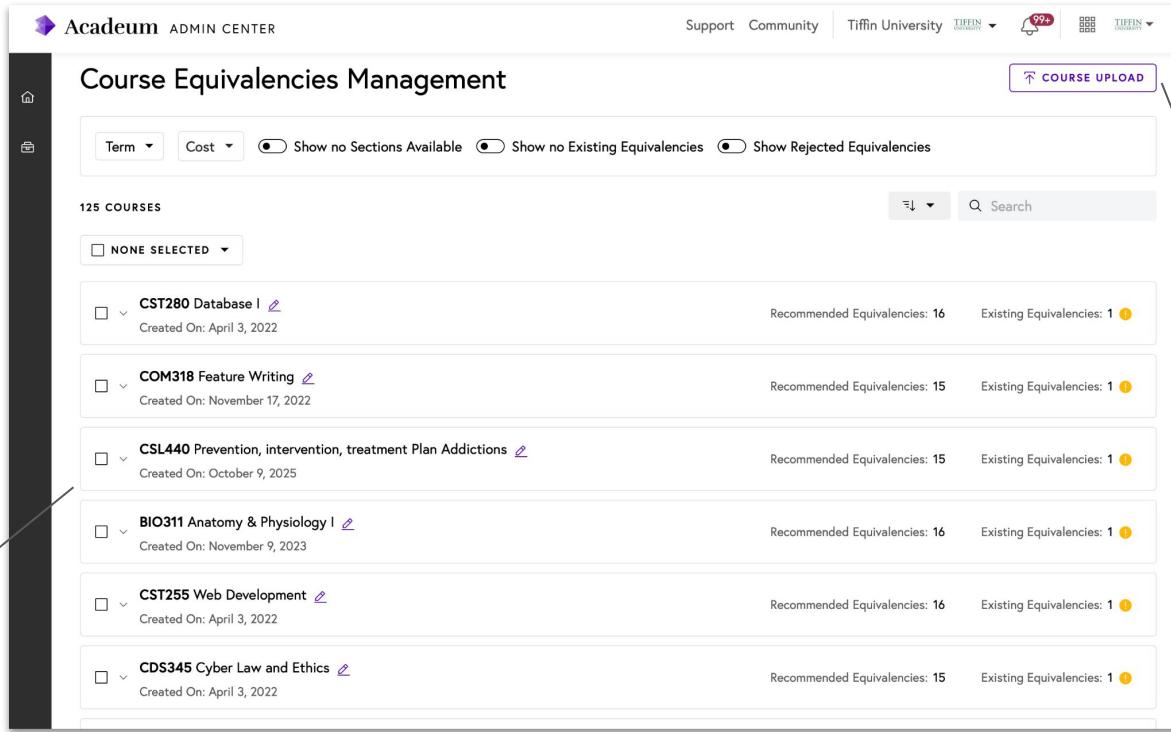
15+

Hours of
Provost/Registrar
Time

1000s

Course Mappings
Missed or Overlooked

The Solution: A Product That Enables a Two-Step Process



Acadeum ADMIN CENTER

Support Community Tiffin University 99+ Tiffin University

COURSE UPLOAD

Course Equivalencies Management

Term Cost Show no Sections Available Show no Existing Equivalencies Show Rejected Equivalencies

125 COURSES

Search

NONE SELECTED

Course	Created On	Recommended Equivalencies	Existing Equivalencies
CST280 Database I	April 3, 2022	16	1
COM318 Feature Writing	November 17, 2022	15	1
CSL440 Prevention, intervention, treatment Plan Addictions	October 9, 2025	15	1
BIO311 Anatomy & Physiology I	November 9, 2023	16	1
CST255 Web Development	April 3, 2022	16	1
CDS345 Cyber Law and Ethics	April 3, 2022	15	1

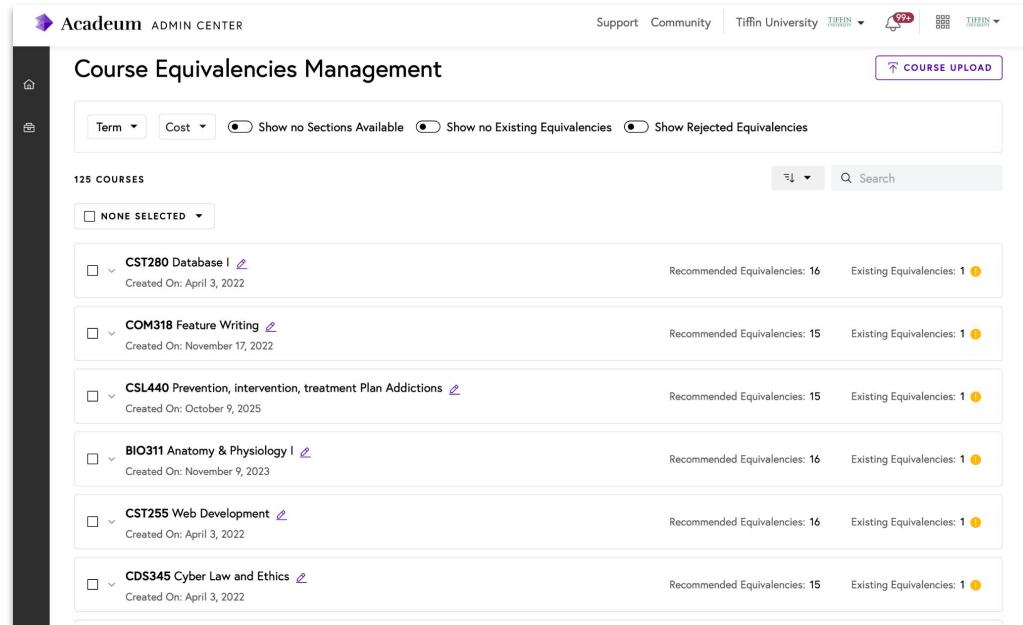
① Upload Your Courses that you Want Mapped Directly on the Acadeum Platform

② Review Suggested Equivalencies Directly through the Acadeum platform instantly.

Scaling the Process

New Tooling for Better Matching

- **The entire process** removes the friction associated with passing CSV/Excel files and can now take **minutes to complete**.
- **External Reviewers can be invited** to approve equivalencies without an Acadeum account.
- Acadeum highlights out of date mappings and **suggests high quality matches** to provide advisors and students with myriad enrollment options.



The screenshot shows the Acadeum Admin Center interface for Course Equivalencies Management. The top navigation bar includes links for Support, Community, and Tiffin University, along with a course upload button. The main page title is "Course Equivalencies Management". Below the title, there are filter options for "Term" and "Cost", and buttons for "Show no Sections Available", "Show no Existing Equivalencies", and "Show Rejected Equivalencies". A search bar is also present. The main content area displays a list of 125 courses, each with a checkbox, course name, creation date, recommended equivalencies, and existing equivalencies. The courses listed are: CST280 Database I, COM318 Feature Writing, CSL440 Prevention, intervention, treatment Plan Addictions, BIO311 Anatomy & Physiology I, CST255 Web Development, and CDS345 Cyber Law and Ethics.

Course	Created On	Recommended Equivalencies	Existing Equivalencies
CST280 Database I	April 3, 2022	16	1
COM318 Feature Writing	November 17, 2022	15	1
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CDS345 Cyber Law and Ethics	April 3, 2022	15	1

A single tool for managing course equivalencies

The screenshot shows the 'Course Equivalencies Management' page in the Acadeum Admin Center. The page title is 'Course Equivalencies Management'. It features a search bar with filters for 'Term' and 'Cost', and buttons for 'Show no Sections Available', 'Show no Existing Equivalencies', and 'Show Rejected Equivalencies'. Below this, a list of 125 courses is displayed. Each course entry includes a checkbox, the course name, a link, and the creation date. To the right of each entry are two boxes: 'Recommended Equivalencies' and 'Existing Equivalencies', each with a count and a yellow info icon. A 'COURSE UPLOAD' button is located in the top right corner of the main content area.

Course	Created On	Recommended Equivalencies	Existing Equivalencies
CST280 Database I	April 3, 2022	16	1
COM318 Feature Writing	November 17, 2022	15	1
CSL440 Prevention, intervention, treatment Plan Addictions	October 9, 2025	15	1
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Highlights courses with insufficient mappings.

Provides as many as 20 suggestions

[BIO311 Anatomy & Physiology I](#)

Created On: November 9, 2023

One or more of your Existing Equivalencies have no Available Sections. Add new equivalencies with Available Sections to increase enrollment

1 

Recommended Equivalencies

Existing Equivalencies

RECOMMENDATIONS (16)

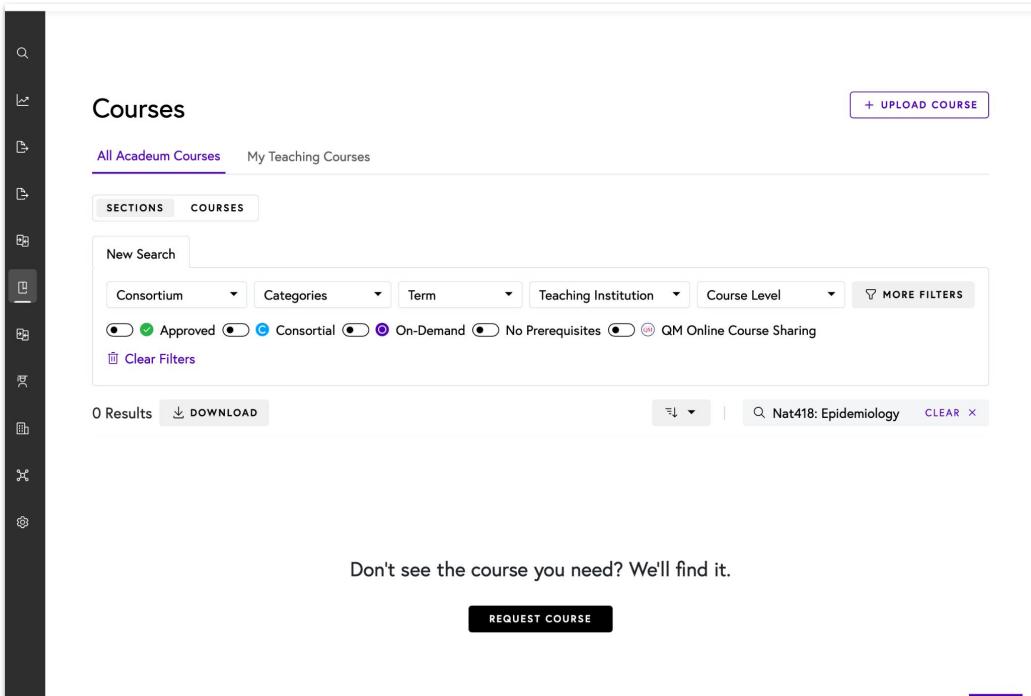
[APPROVE ALL](#) 

 BIO 308 Human Anatomy & Physiology I McKendree University	2 Sections Available	Spring 2026	Fall 2026	\$1000	 
 BIOL-2401 Anatomy & Physiology I Ranger College	1 Sections Available	Spring 2026	\$300		 
 BIOL 2401 Anatomy and Physiology I Western Texas College	1 Sections Available	Spring 2026	\$429		 
 BIOL 2301 Anatomy and Physiology I Western Texas College	1 Sections Available	Spring 2026	\$328		 
 BIOL 2404 Anatomy and Physiology Western Texas College	1 Sections Available	Spring 2026	\$429		 
 BIO-314 Human Anatomy for Health Professions Doane University	5 Sections Available	Spring 2026	Summer 2026	\$930	 

Enrolling a Student: The Old Workflow

Challenges

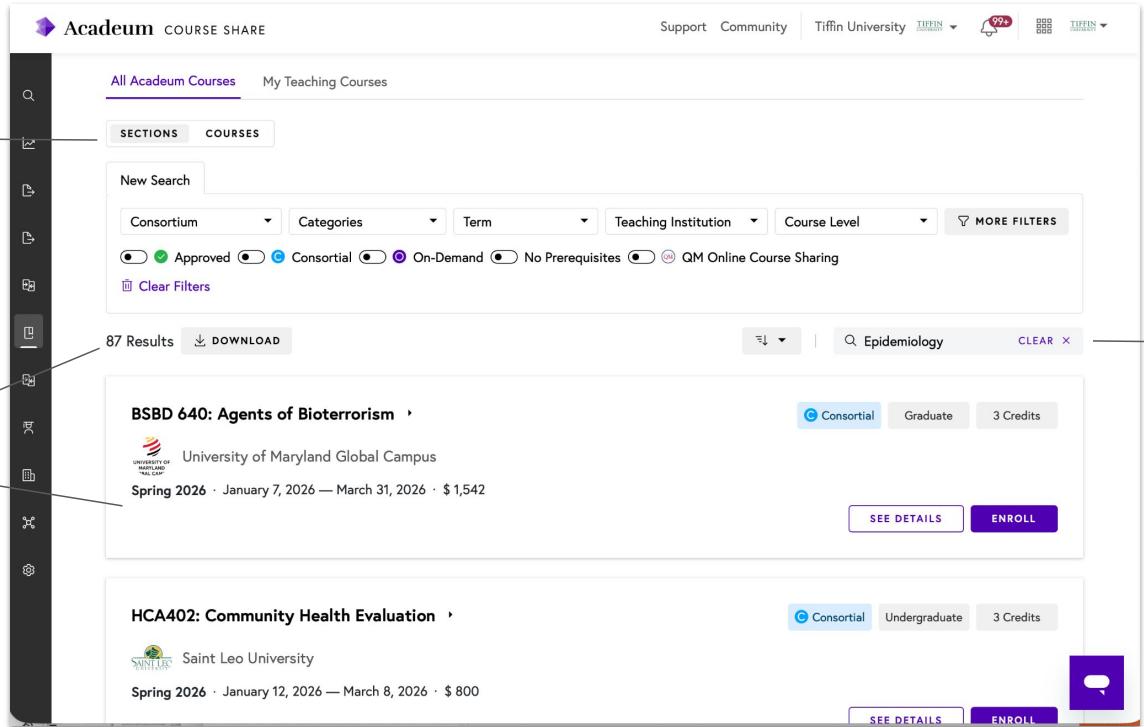
- An increase in scale makes sorting through options difficult and time consuming.
- Searches only return results that are an exact match.
- Complex filters, search bars, and tabs made this page overwhelming to navigate.
- Courses had to be *mapped* in order to appear in the search results.



The screenshot shows a search interface for 'Courses'. The top right corner has a '+ UPLOAD COURSE' button. Below it are two tabs: 'All Academ Courses' (which is selected) and 'My Teaching Courses'. A sidebar on the left features a vertical stack of icons for search, filter, and other functions. The main search area includes a 'New Search' button, a 'Consortium' dropdown, and several other dropdowns for 'Categories', 'Term', 'Teaching Institution', and 'Course Level'. There are also several filter checkboxes: 'Approved' (checked), 'Consortial', 'On-Demand', 'No Prerequisites', and 'QM Online Course Sharing'. Below these filters is a 'Clear Filters' button. At the bottom of the search area, there is a '0 Results' message, a 'DOWNLOAD' button, and a search bar with the text 'Nat418: Epidemiology'. To the right of the search bar is a 'REQUEST COURSE' button. A message 'Don't see the course you need? We'll find it.' is displayed above the 'REQUEST COURSE' button.

Not clear how or when to use filters or tabs.

Overwhelming Number of Mediocre Results



Acadeum COURSE SHARE

All Acadeum Courses My Teaching Courses

SECTIONS COURSES

New Search

Consortium Categories Term Teaching Institution Course Level MORE FILTERS

Approved Consortial On-Demand No Prerequisites QM Online Course Sharing

Clear Filters

87 Results DOWNLOAD

Epidemiology CLEAR

BSBD 640: Agents of Bioterrorism University of Maryland Global Campus Spring 2026 · January 7, 2026 — March 31, 2026 · \$ 1,542

HCA402: Community Health Evaluation Saint Leo University Spring 2026 · January 12, 2026 — March 8, 2026 · \$ 800

Consortial Graduate 3 Credits

SEE DETAILS ENROLL

Consortial Undergraduate 3 Credits

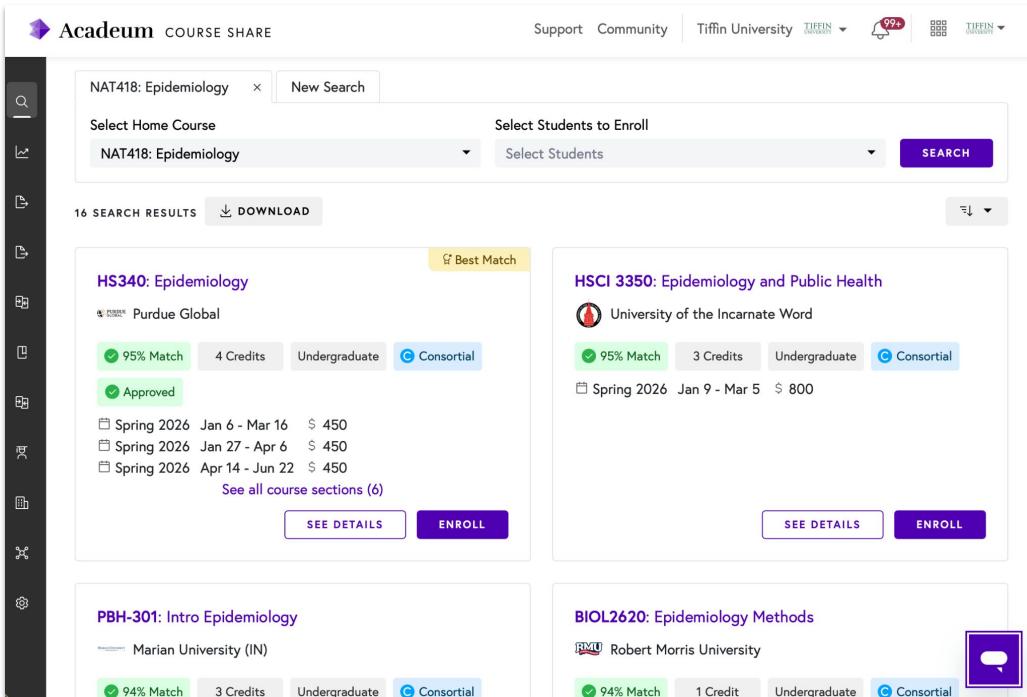
SEE DETAILS ENROLL

Search would only surface exact matches

Removing Friction in the Enrollment Process

Our Answer: Quick Enroll

- State-of-the-art AI-Enabled Search to help advisors enroll students in the best course quickly.
- Surfaces both *mapped* and unmapped courses. Allows advisors to create a new equivalency when enrolling a learner.
- Expanded equivalency options give advisors and students more enrollment choices.
- *Coming Soon:* Acadeum logs searches that don't return good matches for further review.



The screenshot shows the Acadeum Course Share interface. At the top, there is a search bar with 'NAT418: Epidemiology' and a 'New Search' button. Below the search bar, there are dropdown menus for 'Select Home Course' (set to 'NAT418: Epidemiology') and 'Select Students to Enroll' (with a dropdown menu 'Select Students' and a 'SEARCH' button). The main area displays '16 SEARCH RESULTS' with a 'DOWNLOAD' button. The results are listed in a grid:

- HS340: Epidemiology** (Purdue Global)
 - 95% Match, 4 Credits, Undergraduate, Consortial
 - Approved
 - Spring 2026: Jan 6 - Mar 16, \$ 450
 - Spring 2026: Jan 27 - Apr 6, \$ 450
 - Spring 2026: Apr 14 - Jun 22, \$ 450
- HSCI 3350: Epidemiology and Public Health** (University of the Incarnate Word)
 - 95% Match, 3 Credits, Undergraduate, Consortial
 - Spring 2026: Jan 9 - Mar 5, \$ 800
- PBH-301: Intro Epidemiology** (Marian University (IN))
 - 94% Match, 3 Credits, Undergraduate, Consortial
- BIO2620: Epidemiology Methods** (Robert Morris University)
 - 94% Match, 1 Credit, Undergraduate, Consortial

Q&A



**Scan QR code for access
to the new course
sharing tools and to
request a demo for your
team**



Thank you 

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